



THE LONDON SCHOOL  
OF ECONOMICS AND  
POLITICAL SCIENCE ■

DEPARTMENT —  
OF MANAGEMENT

# — PhD PROGRAMMES 2023/24 —

[LSE.AC.UK/MANAGEMENT](https://www.lse.ac.uk/Management)



“THE PhD PROGRAMMES AT LSE ARE THE BEST PhD PROGRAMMES I HAVE EVER SEEN. THEY ARE ALL WELL-STRUCTURED, HIGHLY REPUTABLE, CHALLENGING BUT REWARDING. WE HAVE GENEROUS FINANCIAL SUPPORT, FIRST-CLASS RESEARCH CAPABILITIES, AND WARM-HEARTED FACULTY.”

ZIQI — CHINA  
MRes/PhD  
IN MANAGEMENT:  
MARKETING

# JOIN A — COMMUNITY OF — TALENTED PEOPLE DIVERSE CULTURES AND NEW IDEAS.

Study at one of the world’s most prestigious social science institutions, and gain a rigorous, academic understanding of management theory.

← DISCOVER WHY

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WE ARE PROUD TO BE PART OF LSE  
AN INSTITUTION THAT RANKS:

# #2

IN THE UK BY PERCENTAGE OF  
OVERALL FOUR AND THREE  
STAR RESEARCH\*



# #3

IN THE WORLD  
FOR SOCIAL SCIENCE  
AND MANAGEMENT\*\*



# JOIN A — COMMUNITY OF — TALENTED PEOPLE

DIVERSE  
CULTURES AND  
NEW IDEAS.

Study at one of the world's most  
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and gain a rigorous, academic  
understanding of management theory.

← DISCOVER WHY

WELCOME  
TO LSE'S  
DEPARTMENT OF  
MANAGEMENT

# A — WORLD-CLASS CENTRE — FOR RESEARCH AND EDUCATION



LSE IS A VIBRANT INTELLECTUAL  
COMMUNITY comprising  
world-leading faculty, gifted  
students and high-achieving alumni.

## JOIN OUR WORLD-CLASS RESEARCH PROGRAMME

Our vision is to create a better world where a profound understanding of management drives positive change in business and society. As a PhD student in the Department of Management you will be able to take advantage of the rich and diverse learning environment at LSE, you will further develop your talents and advance your knowledge for the pursuit of organisational success and social betterment.

Graduates of our PhD programmes become extraordinary global citizens, leaders, and innovators who graduate with the skills necessary to forge a successful career. Benefitting from the theoretical groundings in the social science and evidence-based learning that is the hallmark of LSE, you will be trained to understand, challenge, and shape the world around you. This type of learning is not only stimulating, but very much part of the real world, providing the foundations for critical thinking that forward-thinking academics, managers, and entrepreneurs need in order to respond inventively and effectively to challenges in their chosen field of practice.

As you begin to foster relationships with your lecturers and teachers you will learn about their pioneering research, which is changing the world we live in. You will also expand your understanding and knowledge of other cultures, learning from your inspirational peers, who alongside you were selected on the basis of their ability, promise, and ambition. On graduating, your connections will continue to widen as you become a member of an ever-growing pool of gifted alumni, who continue to achieve global success.

We look forward to welcoming your application to our research programmes.

**Professor Naufel Vilcassim**  
Head of Department





WE DEVELOP future academic leaders in the field of management, who will publish in top-tier journals and place in high-ranking, research-oriented universities.



# WHY — CHOOSE THE DEPARTMENT — OF MANAGEMENT?

You will work closely with international and world-class faculty as part of a vibrant community of research students, all of whom are pursuing varied research in different fields of management.

The study of management is inherently multidisciplinary, and this is reflected in the breadth of specialisms offered in our PhD programmes. Alongside two years of advanced field courses, research methodology and the development of research practices under the guidance of the supervisors, our programmes foster greater academic collaboration and relationship building between students and faculty from the very start.

All students participate in a new seminar, 'A Social Sciences Perspective of Academic Research in Management', in the Michaelmas Term of their first year. This seminar brings students together in direct contact to explore research questions, engage in comparative critiques of research methodologies, and to gain a deeper understanding of the unique research challenges within diverse subject specialisms. This underpins our creative and inclusive approach to academic research at LSE.

A unique element of our programmes is the opportunity to participate in research collaborations with established experts in the field during your MRes or MPhil. You will gather valuable insights into delivering research projects and successfully publishing and communicating academic research.

**“LSE HAS ONE OF THE MOST PRESTIGIOUS MANAGEMENT FACULTIES IN EUROPE AND THE SMALL COHORT SIZE MEANS THAT THE OPPORTUNITIES TO WORK CLOSELY WITH THESE ACADEMICS ARE UNRIVALLED BY ALL OTHER DOCTORAL PROGRAMMES I CONSIDERED — APPLYING TO LSE WAS A NO-BRAINER.”**

**AARON — ENGLAND  
MRes/PhD IN MANAGEMENT:  
EMPLOYMENT  
RELATIONS AND HUMAN RESOURCES**

You do not need to identify a supervisor before submitting your application. You will have the time and support within the MRes programme to meet academic colleagues that will be best able to support your research interests and work with you as you progress into the PhD. For students on the MPhil programme, appropriate supervisors are identified in dialogue with applicants during the application process.

We offer rigorous methodological training in research practices tailored to your research interests. Alongside this, there is also small group teaching in your subject specialisation courses aligned with your programme of study. You will also receive career planning support from academic colleagues, supervisors, and the LSE Careers team. [LSE](#)

WE OFFER FIVE RESEARCH AREAS in Management. Each research programme is led by a Programme Director who has overall responsibility for their programme and research students. Our Programme Directors are leading experts in their field and work closely with their faculty group in the development and delivery of the research programmes.

## — MEET OUR PROGRAMME DIRECTORS —

MRes/PhD IN ECONOMICS AND MANAGEMENT →  
**Dr Jordi Blanes i Vidal**  
Associate Professor of Managerial Economics and Strategy  
(PhD in Economics, London School of Economics and Political Science)



MPhil/PhD IN MANAGEMENT: INFORMATION SYSTEMS AND INNOVATION →  
**Dr Edgar Whitley**  
Association Professor (Reader) of Information Systems  
(PhD in Information Systems, LSE)



← MRes/PhD IN MANAGEMENT: MARKETING  
**Dr Xiaolin Li**  
Assistant Professor of Marketing  
(PhD in Business Administration, Marketing, University of Minnesota, Carlson School of Business, Minneapolis)



← MRes/PhD IN MANAGEMENT: EMPLOYMENT RELATIONS AND HUMAN RESOURCES  
**Dr Jonathan E. Booth**  
Associate Professor of Organisational Behaviour and Human Resource Management  
(PhD in Human Resources and Industrial Relations, University of Minnesota, Carlson School of Business, Minneapolis)



← MRes/PhD IN MANAGEMENT: ORGANISATIONAL BEHAVIOUR  
**Dr Barbara Fasolo**  
Associate Professor of Behavioural Science  
(PhD in University of Colorado at Boulder, USA)



# DEPARTMENT OF — MANAGEMENT — PhD PROGRAMMES

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# MRes/PhD IN ECONOMICS AND — MANAGEMENT

## LSE.AC.UK/PHD-EM

An interdisciplinary programme taught jointly by the Department of Management and the Department of Economics. Conduct research to advance the frontier of applied Economics in the field of Managerial Economics.

### PROGRAMME DETAILS

The MRes/PhD is completed over 6 years of study. The MRes is 2 years of full-time taught study.

The first year is dedicated to intensive advanced courses in Economics within the Department of Economics and a Department of Management seminar on Social Sciences Perspective of Academic Research in Management.

In the second year, core courses are taken in Managerial Economics and optional papers in Economics and/or Management. Students also work closely with a supervisor on a research paper.

During the MRes, students engage in research practicums with Department of Management Faculty, attend a specialist work in progress seminar, and can engage in seminars led by the Managerial Economics Faculty and the Department of Economics Faculty.

Upon successfully completing the MRes, students progress to the PhD (Years 3–6). During the first year of the PhD, students continue to take an additional taught course in Economics and/or Management, and attend the work in progress seminar. Throughout the PhD, students work on research, teaching, and writing their PhD thesis.



For more information on programme structure and courses available, please visit [lse.ac.uk/phd-em](https://lse.ac.uk/phd-em)





### MANAGERIAL ECONOMICS AND STRATEGY FACULTY RESEARCH GROUP

The Managerial Economics and Strategy Faculty Research Group conducts research and teaching focused on understanding the internal functioning and structures of firms and other organisational forms, and their strategy and function within market and non-market environments. These organisations' practices, decisions, and interactions with each other and with their institutional environment both provide and respond to incentives.

The faculty group's core belief is that an understanding of the causes and consequences of these incentives is central to management of all types of organisations, and the foundation on which to improve the performance of corporations, non-governmental organisations, and states.

The PhD programme trains scholars who will conduct research to advance the frontier of applied Economics in the field of Managerial Economics, broadly defined to include topics from organisational economics to personnel economics, to entrepreneurship, to political economy.

It is a specialised programme closely aligned with the PhD in Economics (and including the same core sequence of courses) but allowing for the more specialised study of organisations and institutions, and for more personal supervision by scholars in these fields within the Department of Management.

The Managerial Economics Research Group is eclectic in methodology. In addition to a group of economic theorists, a wide variety of empirical approaches flourish – from lab experiments, to field experiments, to the analysis of administrative data – but all embody the rigour appropriate to scientific investigation. The group's research interests include entrepreneurship; insurance markets; incentives and communication within organisations; incentives within state bureaucracies; the economics of China; multinational firms; supply chains; firms and trade in developing countries; behavioural economics; and political economy.

For more information on programme structure and courses available, please visit [lse.ac.uk/phd-em](https://lse.ac.uk/phd-em)



### MANAGERIAL ECONOMICS AND STRATEGY FACULTY RESEARCH GROUP MEMBERS AND EXPERTISE DETAILS

**Dr Jordi Blanes i Vidal**  
PhD Programme Director  
(MRes/PhD in Economics  
and Management), Associate  
Professor of Managerial  
Economics and Strategy

*Expertise details: Organisational  
Economics; Political  
Economy; Leadership; Human  
Resource Management*

**Professor Ricardo Alonso**  
Professor of Management

*Expertise details: Organisational  
Economics; Contract Theory;  
Personnel Economics; Economics of  
Information; Behavioural Economics*

**Mr Nilesh Dattani**  
BSc Management  
Programme Director

*Expertise details: Global  
Capitalism; Deglobalisation;  
International Business Strategy; Public  
Sector Management;  
Global Financial Institutions;  
International Monetary System;  
Regional Economic Integration*

**Professor David de Meza**  
Eric Sosnow Professor  
of Management

*Expertise details: The Property  
Rights Theory of the Firm; Optimism  
and Entrepreneurship; Finance and  
Insurance Gaps in Theory and Practice;  
Incentive Schemes*

**Professor Noam Yuchtman**  
Professor of Managerial  
Economics and Strategy

*Expertise details: Political Economy;  
Economic History; Labour Economics*

**Professor Daniel Gottlieb**  
Professor of Managerial  
Economics and Strategy  
Doctoral Programme Director,  
Department of Management

*Expertise details: Behavioural  
Economics; Insurance Markets; Theory  
of Contracts*

**Dr Satoshi Kanazawa**  
Associate Professor (Reader)  
of Management

*Expertise details: Evolutionary  
Psychology; Marriage Institutions:  
Monogamy vs. Polygyny; Intelligence  
Research; Rational Choice  
Theory; Physical Attractiveness;  
Sex Differences in Behaviour*

**Dr Rocco Macchiavello**  
Associate Professor  
of Management

*Expertise details: Relational  
Contracts; Vertical Integration;  
Supply Chains; Management  
Practices; Persistent Productivity  
Differences; Industrial Relations;  
Industrial Policy and Regulations in  
Emerging Markets; Organised Crime*

**Dr Kristóf Madarász**  
Associate Professor of Managerial  
Economics and Strategy

*Expertise details: Psychology and  
Economics (Behavioural Game  
Theory); Incentive Design; Pricing;  
Experiments; Privacy Regulation*

**Professor Ignacio Palacios-Huerta**  
Professor of Managerial  
Economics and Strategy

*Expertise details: Theoretical  
and Applied Microeconomics; Game  
Theory and Strategy; Behavioural  
Economics; Human Capital and Finance*

**Dr Veronica Rappoport**  
Associate Professor  
of Management

*Expertise details: International Trade  
and Investment; International Finance*

**Professor Diane Reyniers**  
Professor of Managerial  
Economics and Strategy

*Expertise details: Behavioural Decision  
Making; Experimental Economics;  
Evolutionary Psychology*

**Dr Jörn Rothe**  
Director of Studies

*Expertise details: Economics of  
Strategy and Competition; Strategy for  
the Information Economy; Managerial  
Economics; Industrial Economics;  
Game Theory*

**Professor Yona Rubinstein**  
Professor of Managerial  
Economics and Strategy

*Expertise details: Entrepreneurship;  
Earnings Inequalities and Labour  
Market Discrimination; The Formation  
of Trade Partners and Trade Volumes;  
The Economics of Fear and People's  
Response to Terrorism*

**Dr Catherine Thomas**  
Associate Professor (Reader) of  
Managerial Economics and Strategy

*Expertise details: Organisational  
economics; Strategy; Industrial  
Organisation; International Economics*

**Dr Jose P Vasquez**  
Assistant Professor of Managerial  
Economics and Strategy

*Expertise details: Development  
Economics; Labour Economics;  
International Trade*

# MRes/PhD IN — MANAGEMENT: EMPLOYMENT RELATIONS AND HUMAN RESOURCES

[LSE.AC.UK/PHD-ERHR](https://lse.ac.uk/phd-erhr)

Study the foundations of employment relations and human resource management from both an international and comparative perspective.

For more information on programme structure and courses available, please visit [lse.ac.uk/phd-erhr](https://lse.ac.uk/phd-erhr)



## PROGRAMME DETAILS

In the first year of the MRes, core courses are taken in advanced seminars in Employment Relations and Human Resource Management and Methodology training in quantitative and qualitative research methods, as well as a range of specialist courses in selected fields including, but not limited to, Employment Relations, Management, Organisational Behaviour, Social Psychology, Sociology, Gender, Law Government and Political Science.

Students participate in the Department of Management seminar on Social Sciences Perspective of Academic Research in Management.

In the second year, students continue to take advance subject seminars and Methodology training and work closely with a designated specialist on a research paper.

During the MRes, students engage in research practicums with Department of Management Faculty and attend specialist seminars led by the ERHR Research Group.

Upon successfully completing the MRes, students progress to the PhD (Years 3–5). Throughout the PhD, students work on research, teaching, and writing their PhD thesis.

Applicants are encouraged to investigate ERHR and OB faculty CVs to discern potential faculty who they may have the best fit given their current respective research interest.



**“MY TRAINING AT LSE HAS HELPED ME BUILD A GOOD FOUNDATION IN SOCIAL SCIENCES RESEARCH AND EQUIPPED ME WITH THE SKILLS AND EXPERIENCE NEEDED TO BECOME AN AUTONOMOUS RESEARCHER IN THE FUTURE”**

**SAZID AHMAD —  
BANGLADESH  
MRes/PhD  
IN MANAGEMENT:  
EMPLOYMENT  
RELATIONS AND  
HUMAN RESOURCES**





### EMPLOYMENT RELATIONS AND HUMAN RESOURCE MANAGEMENT (ERHR) FACULTY RESEARCH GROUP

The Employment Relations and Human Resource Management (ERHR) Faculty Research Group conducts research and teaching focused on work, employment, and relationships emerging in these contexts, from multi-disciplinary, multi-level (ie, individual, group, organisational, institutional), and strategic perspectives.

Members of the faculty group draw on the fields of psychology, sociology, human resources, labour relations, economics, law, political science, and other related disciplines to conduct theory-building, theory-driven and applied research in a diverse range of workplaces, industries, and sectors.

The ERHR group's investigation and teaching pursue Human Resource Management (HRM) foundational domains (eg, recruitment and selection, diversity and inclusion, well-being, voice, learning and development, engagement and retention, compensation, performance management), as well as strategic HRM, labour unions and other institutions, corporate social responsibility and value chains, new and emerging employment relationships (eg, gig economy and zero-hour contracts), digital HRM and people analytics, emerging technology and the future of work. Reflecting the international orientation and impact of our research, group members have expertise in the context and practice of Employment Relations (ER) and HRM in a range of countries spanning Europe, Africa, North America, and Asia. The group's research generates conversations and engages multiple stakeholder audiences, to influence policy and practice that enhance experiences at work and in society.

For more information on programme structure and courses available, please visit [lse.ac.uk/phd-erhr](https://lse.ac.uk/phd-erhr)



### EMPLOYMENT RELATIONS AND HUMAN RESOURCE MANAGEMENT (ERHR) FACULTY RESEARCH GROUP MEMBERS AND EXPERTISE DETAILS

#### Dr Jonathan E. Booth

PhD Programme Director (Employment Relations and Human Resources), Associate Professor of Organisational Behaviour and Human Resource Management

*Expertise details: Workplace Stigma and Mistreatment; Stress and Well-being; Prosocial Giving and Volunteering Behaviour; Emerging Technology and Future of Work; Self-concept at Work; Leadership (eg, Differentiated Leader-follower Relationships, Abusive Supervision); Unions*

#### Professor Sarah Ashwin

Professor of Comparative Employment Relations

*Expertise details: Labour Conflict; Gender; Trade Unions; Employment; Corporate Social Responsibility; International Labour Standards*

#### Dr Chunyun Li

Assistant Professor of Management

*Expertise details: Comparative Employment Relations; Collective Bargaining; Trade Unions; Corporate Social Responsibility; Labour Issues in China*

#### Dr Francesca Manzi

Assistant Professor of Management

*Expertise details: Gender; Bias and Discrimination; Leadership; Experimental Design*

#### Dr Jeffrey Thomas

Assistant Professor of Management

*Expertise details: Competition and Rivalry; Voice; Proactive Behaviour; Leadership*

#### Dr Ellie Stillwell

Assistant Professor of Management

*Expertise details: Employee Mental Health; Stress; Well-being; Organizational Culture; Identity; Inclusion*

#### Dr Jiaqing (Kathy) Sun

Assistant Professor of Management

*Expertise details: Workplace relationships; Emotions; Attributions; Leadership*

#### Dr Frido Wenten

Assistant Professor of Management

*Expertise details: Comparative and International Political Economy; Global Automotive Manufacturing; Labour Relations and Movements in Emerging Markets; Industrial Policy; Critical Theory*



# MRes/PhD IN — MANAGEMENT: MARKETING

## LSE.AC.UK/PHD-MARKETING

Engage with the conceptual foundations of marketing, such as consumer behaviour and quantitative modelling, and employ robust methods in your research.

For more information on programme structure and courses available, please visit [lse.ac.uk/phd-marketing](https://lse.ac.uk/phd-marketing)



### PROGRAMME DETAILS

In the first year of the MRes, core courses are taken in advanced seminars in Consumer Behaviour and Quantitative Modelling and Methodology training in quantitative and qualitative research methods, as well as specialist courses in Economics and Statistics for those pursuing research in Quantitative Modelling and research and Psychology and Behaviour Science courses for those focusing on consumer behaviour.

Students participate in the Department of Management seminar on Social Sciences Perspective of Academic Research in Management.

In the second year, students continue to take advance subject seminars and Methodology training and work closely with a designated specialist on a research paper.

During the MRes, students engage in research practicums with Department of Management Faculty and attend specialist seminars led by the Marketing Faculty Research Group.

Upon successfully completing the MRes, students progress to the PhD (Years 3–5). Throughout the PhD, students work on research, teaching and writing their PhD thesis.



**“MY EXPERIENCE IN LSE IN THE PAST YEAR HAS NOT ONLY BENEFITTED ME ACADEMICALLY BY WORKING WITH ACCLAIMED FACULTY MEMBERS, BUT ALSO PREPARED ME FOR MY FUTURE CAREER BY ALLOWING ME TO GET INVOLVED IN TEACHING ACTIVITIES WHICH WAS EYE OPENING FOR ME.”**

**CEYLIN ERTEKIN —  
TURKEY  
MRes/PhD  
IN MANAGEMENT:  
MARKETING**





**MARKETING FACULTY  
RESEARCH GROUP**

The Marketing Faculty Research Group produces high quality and high impact research that is published in the premier academic journals in marketing, management, and psychology (eg, Journal of Marketing Research, Marketing Science, Journal of Consumer Research, and Psychological Science).

The Marketing faculty group's research is also internationally recognised for its potential to impact practice in the field (eg, Marketing Science Institute's Young Scholar Award, Google-WPP Marketing Research Award, AMA-SIG Awards, AMA-SRT Forum Award, and Society for Judgment and Decision Making Awards). Members in this area have diverse academic backgrounds (physics, economics, psychology, marketing, and management), interdisciplinary research interests, and a variety of methodological approaches (econometrics, lab experiments, field experiments, and surveys). Accordingly, the research strategy of the faculty is to focus on pursuing fundamental research questions that have a bearing on critical marketing issues like consumer decision making, managing new products and innovations, pricing strategy, advertising, and channels of distribution.

For more information on programme structure and courses available, please visit [lse.ac.uk/phd-marketing](https://lse.ac.uk/phd-marketing)

**MARKETING FACULTY  
RESEARCH GROUP MEMBERS  
AND EXPERTISE DETAILS**

**Dr Xiaolin Li**  
PhD Programme Director (Marketing)  
Assistant Professor of Marketing

*Expertise details: Marketing Channels; Salesforce Incentive Design; Empirical Structural Modelling; Field Experiment*

**Professor Amitav Chakravarti**  
Professor of Marketing

*Expertise details: Consumer Behaviour; Generic vs Brand Advertising; Consumption of Products with a Corporate Social Responsibility Association; Effects of Physical Environments on Thoughts and Choices*

**Dr Heather Kappes**  
Associate Professorial Lecturer

*Expertise details: Consumer Finance; Consumer Goal Pursuit; Research Methods in Psychology and Marketing*

**Dr Hye-Young Kim**  
Assistant Professor of Marketing

*Expertise details: Consumer Behaviour; Psychology of Technology; Goals and Motivations*

**Professor Om Narasimhan**  
Professor of Marketing

*Expertise details: Entrepreneurship in Emerging Markets; Innovation; Pricing; Channels of Distribution; Salesforce Management*

**Dr Nicolette Sullivan**  
Assistant Professor of Marketing

*Expertise details: Consumer Behaviour; Shopper Insights; Self-Control and Environmental Influences; Judgment and Decision Making; Process Tracing Methods; Sensory Marketing; Cognitive Modelling*

**Professor Naufel Vilcassim**  
Professor of Marketing

*Expertise details: Business Performance Among Growth-Oriented Micro-Entrepreneurs in Africa; Problems in the Areas of the Marketing Mix; Competitive Interactions and Market Structure; Pricing and Price Promotion; Marketing Channels; Market Response to Investments*



# MRes/PhD IN — MANAGEMENT: ORGANISATIONAL BEHAVIOUR

[LSE.AC.UK/PHD-OB](https://lse.ac.uk/phd-ob)

Understand people and organisations by examining them at both a micro and macro level.

For more information on programme structure and courses available, please visit [lse.ac.uk/phd-ob](https://lse.ac.uk/phd-ob)



## PROGRAMME DETAILS

In the first year of the MRes, core courses are taken in advanced seminars in Organisational Behaviour and Methodology training in quantitative and qualitative research methods.

Students participate in the Department of Management seminar on Social Sciences Perspective of Academic Research in Management.

In the second year, students continue to take advance subject seminars and Methodology training and work closely with a designated specialist on a research paper.

During the MRes, students engage in research practicums with Department of Management Faculty and attend specialist seminars led by the Organisational Behaviour Faculty Research Group.

Upon successfully completing the MRes, students progress to the PhD (Years 3–5). Throughout the PhD, students work on research, teaching and writing their PhD thesis.

Applicants are encouraged to investigate ERHR and OB faculty CVs to discern potential faculty who they may have the best fit given their current respective research interest.



**“ONE OF THE THINGS THAT I LIKE ABOUT LSE IS THE FACULTY AND STAFF SUPPORT. WHENEVER I NEED SOMETHING FOR MY RESEARCH OR COURSEWORK, PEOPLE AT LSE DO EVERYTHING POSSIBLE TO MAKE IT AVAILABLE/HAPPEN FOR ME. I AM AMAZED AND GRATEFUL TO HAVE SUCH A ROBUST SUPPORT SYSTEM.”**

**RASHI SONAL —  
INDIA  
MRes/PhD  
IN MANAGEMENT:  
ORGANISATIONAL  
BEHAVIOUR**

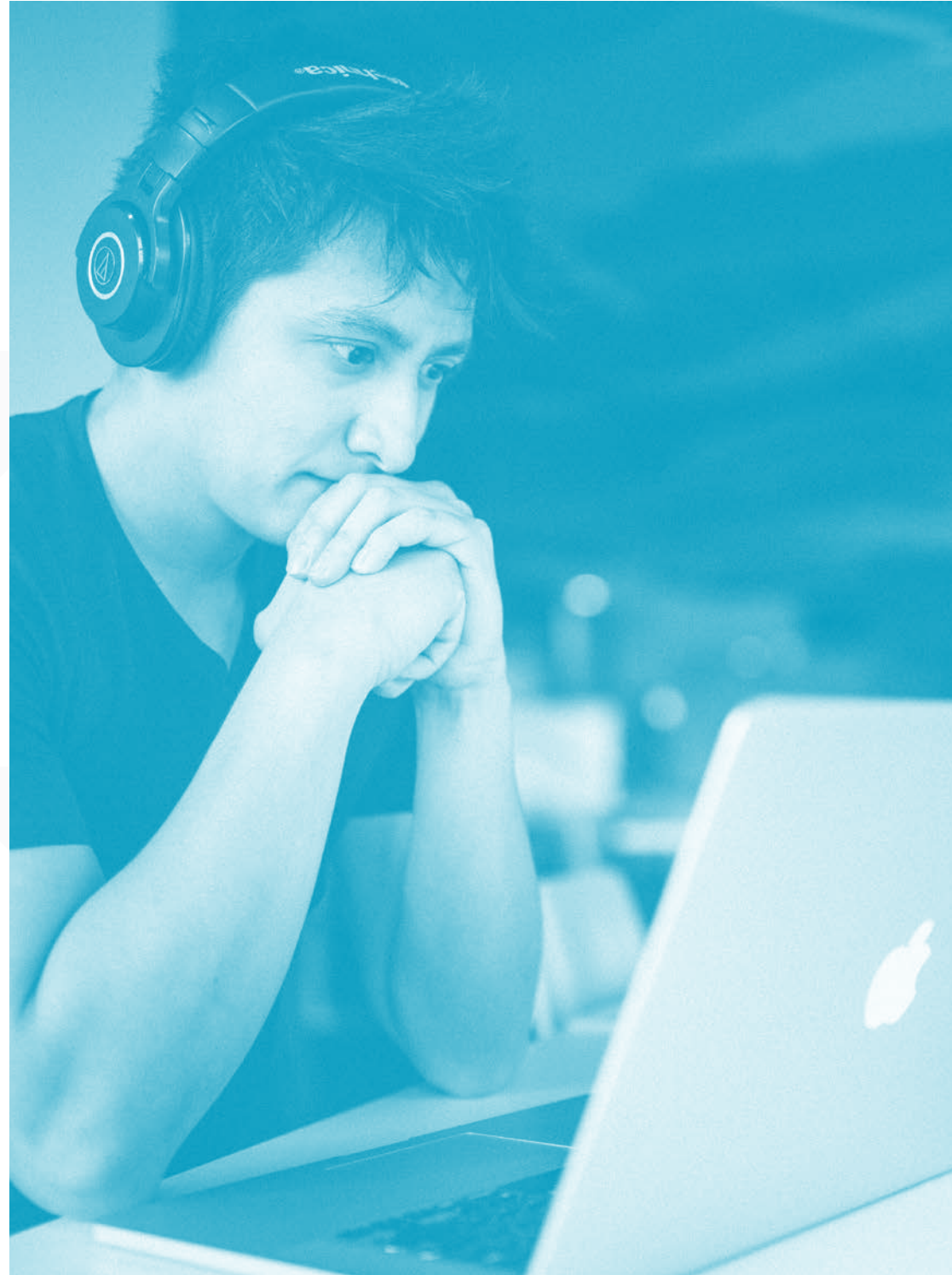


### ORGANISATIONAL BEHAVIOUR (OB) FACULTY RESEARCH GROUP

The Organisational Behaviour (OB) Faculty Research Group's mission is to address contemporary social and organisational issues and pursue the LSE vision of improving society and understanding the causes of things.

In order to develop a global understanding of people and organisations, the group study phenomena in a wide range of settings, examining both the organisations themselves (macro-OB) and the people within those organisations (micro-OB) through rigorous and innovative research. Members of the group represent a wide range of disciplinary perspectives (management, economics, psychology, and sociology), and draw on theories and research from these diverse perspectives to achieve academic excellence and publish in leading journals. The OB group collaborates with faculty from other disciplines in the Department of Management and the wider School through initiatives such as the Behavioural Research Lab. The group actively engages with practitioners, policymakers, and LSE students and alumni in their efforts to improve society by enhancing the quality of working life and changing organisational and economic practices.

For more information on programme structure and courses available, please visit [lse.ac.uk/phd-ob](https://lse.ac.uk/phd-ob)



### ORGANISATIONAL BEHAVIOUR (OB) FACULTY RESEARCH GROUP MEMBERS AND EXPERTISE DETAILS

**Dr Yally Avrahampour**  
Associate Professorial Lecturer

*Expertise details: Accounting Standards; Theory of Fair Value; Economics of Information and Organisations; Management Accounting in the New Manufacturing Environment; Strategic Management Accounting; Accounting for Utilities*

**Professor Harry Barkema**  
Professor of Management

*Expertise details: Business Model Innovation in Developed Economies and at the Base of the Pyramid (BOP); Innovative Teams; Innovative Science Parks/Corporate Campuses; Innovation Communities Around Websites (eg, Crowd Sourcing)*

**Dr Shoshana Dobrow**  
Assistant Professor of Management

*Expertise details: Careers; Meaning of Work and Callings; Mentorship and Developmental Networks; Longitudinal Research*

**Dr Barbara Fasolo**  
Associate Professor  
of Behavioural Science

*Expertise details: Behavioural Decision Science; Consumer and Marketing Decisions; Decision Capability; Decision Difficulty; Decision Style; Multicriteria Decisions; Nudges; Online Decisions in Domains of Wealth and Health; Risk; Tyranny of Choice*

**Dr Xiaoran Hu**  
Assistant Professor of Management

*Expertise details: Leader Effectiveness; Power Distance and Hierarchy; Teams; Social Networks; Emotions; Cross-Cultural Differences*

**Dr Niranjana Janardhanan**  
Assistant Professor of Management

*Expertise details: Individual Self-Expression in Teams and Organisations; Multiple Identities at Work; Individual Perspectives and Team Cognition*

**Dr Hyun-Jung Lee**  
Assistant Professor of  
Organisational Behaviour and  
Cross Cultural Management

*Expertise details: Cosmopolitanism; Multicultural Identity; Cross-Cultural Management; HR Issues in Multinationals*

**Dr Emma Soane**  
Assistant Professor of Management

*Expertise details: Personality; Risk Taking and Risk Management; Leadership; Engagement with Work*

**Dr Lourdes Sosa**  
Associate Professor of Management

*Expertise details: Technological Discontinuities; Disruptive Technologies; Resource-Based View of the Firm; Organisational Change*

# MPhil/PhD IN — MANAGEMENT: INFORMATION SYSTEMS AND INNOVATION

[LSE.AC.UK/PHD-ISI](https://lse.ac.uk/phd-isi)

Study information systems and organisational change in business firms and public sector agencies and explore the conceptual foundations of emerging organisational phenomena.

For more information on programme structure and courses available, please visit [lse.ac.uk/phd-isi](https://lse.ac.uk/phd-isi)



## PROGRAMME DETAILS

During the MPhil, core courses are taken in advanced seminars in Digital Platform Innovation and Research Traditions and Paradigms in Information Systems and Organisations, and Methodology training in quantitative and qualitative research methods.

Students participate in the Department of Management seminar on Social Sciences Perspective of Academic Research in Management.

Students engage in research practicums with Department of Management Faculty.

Students attend the weekly Information Systems PhD Seminar Series and Workshop, a work in progress forum for Faculty, research students and external experts.

At the start of the second year, students submit and present their Research paper in order to upgrade to PhD.

Upon successfully completing the MPhil, students progress to the PhD (Years 2–4). Throughout the PhD, students work on research, teaching and writing their PhD thesis.



“LSE HAS THE UNIQUE DISTINCTION OF SUPPORTING YOU AND PUSHING YOU TO BE THE BEST THAT YOU POSSIBLY CAN BE.”

ANULEKHA NANDI  
INDIA —  
MPhil/PhD  
IN MANAGEMENT:  
INFORMATION SYSTEMS  
AND INNOVATION



### INFORMATION SYSTEMS AND INNOVATION FACULTY RESEARCH GROUP

The Information Systems and Innovation Faculty Research Group is a centre of expertise on information technology (IT) innovation and concomitant organisational and social change.

It is one of the largest groups of its kind in the world and is well known for its research in the social, political, and economic dimensions of information and communications technology. The faculty group covers most areas of information systems and represents a range of academic approaches and specialisms, from systems design and management to theory and philosophy. The Information Systems and Innovation group have developed context specific knowledge of IT innovation and socio-organisational change in a diverse range of domains, including developing countries, public sector, health care, financial sector. The group draws from a range of social theory and have a tradition of qualitative research with constructivist and critical epistemology in pursuing the social study of IT.

For more information on programme structure and courses available, please visit [lse.ac.uk/phd-isi](https://lse.ac.uk/phd-isi)



### INFORMATION SYSTEMS AND INNOVATION FACULTY RESEARCH GROUP MEMBERS AND EXPERTISE DETAILS

**Dr Carsten Sørensen**  
Associate Professor (Reader)  
of Information Systems and  
Innovation

*Expertise details: Digital Innovation; Digital Platforms and Infrastructures Innovation; Blockchain and Distributed Ledger Technology; Cryptocurrencies and Tokenisation; Smartphone App Stores; Enterprise Mobility; Mobile Technology Standards; the Future of Work*

**Professor Chrisanthi Avgerou**  
Professor of Information Systems

*Expertise details: Information Systems Development and Management; Information Systems in Developing Countries; IT and Organisational Change*

**Professor Michael Barzelay**  
Professor of Public Management

*Expertise details: New Public Management; Executive Leadership; Public Management; Administrative Reform; Governmental Oversight; Strategic Planning; Customer Service; Performance Management*

**Dr Aaron Cheng**  
Assistant Professor  
of Information Systems

*Expertise details: Economics of Digitization and AI; IT for Social Good; Digital Business Strategy; Data-Informed Management; Causal Inference*

**Dr Antonio Cordella**  
Associate Professor of Management

*Expertise details: E-Government; Digital Innovation in the Public Sector, IT and Organisations; Information Infrastructures; Digital Innovation and Value Creation*

**Professor Jannis Kallinikos**  
Professor of Information Systems

*Expertise details: Information and Communication Technologies and Emerging Organisation Forms; Technology and Social Structure; Social Media and Digital Platforms; Institutional Theory and Organisations*

**Dr Ela Klecun**  
Assistant Professor  
of Information Systems

*Expertise details: Policy, Strategy and Deployment of Information and Communication Technologies in Healthcare; Evaluation of Information Systems; Sociotechnical Approaches to Information Systems; Digital Exclusion and E-Literacy*

**Dr Shirin Madon**  
Associate Professor  
of Information Systems

*Expertise details: Information Technology for Socioeconomic Development; E-Government and Mobile Usage for Public Service Delivery in Developing Countries; Digital Innovation for Refugee Management; Primary Healthcare Delivery in Rural India; India's National ID System*

**Professor Susan Scott**  
Professor of Information Systems

*Expertise details: Digital Innovation; Work Practices and the Structuring of Organizations; Organizational Technologies; Connecting Strategy; Organizational Structures and Information Infrastructures; Managing Change; Materiality and Practice Research*

**Dr Will Venters**  
Assistant Professor  
of Information Systems

*Expertise details: Cloud Computing; Platforms; Digital Ecosystems; Information Systems Development; Software Engineering; Sociotechnical Approaches to Information Systems; Knowledge Management; Action Research*

**Dr Edgar Whitley**  
PhD Programme Director  
Associate Professor (Reader)  
of Information Systems

*Expertise details: Digital Identity; Privacy and Data Governance; Global Outsourcing; Cloud Computing*



Funding is available for PhD Studentships and Department of Management Scholarships. This includes the cost of tuition fees and an annual stipend payment. There are no fees for the final year of the PhD Programme.

The Department of Management is eligible for the Economic and Social Research Council (ESRC) and Doctoral Training Partnership (DTP), and awards at least one ESRC studentships per year. Students of all nationalities are eligible for ESRC funding. As well as scholarship funding, there is generous support for research activities, fieldwork, and conferences.

Research students are expected to teach on Departmental courses from their second year. There are also opportunities to work for LSE, such as University Accommodation Wardens, Research Assistants, or StudySkill Tutors.



#### PLACEMENT

The Department has a successful history of placing students in world leading institutions and business schools including Harvard Business School, University College London, University of Edinburgh, NYU Stern, University of Oxford, Aalto University, University of Oslo, Bocconi University, University of Exeter Business School, Kings College London, and Rotterdam School of Management. We are ambitious in our objective to make a significant contribution to the next generation of academic leaders in the field of Management.

#### ENTRY REQUIREMENTS

We are looking for students with a passion for academic research, dedication, and commitment to their chosen specialism.

#### MINIMUM ENTRY REQUIREMENTS FOR MRes/PhD IN MANAGEMENT

Upper Second Class Honours (2:1) degree in any discipline, or the equivalent

GRE\* or GMAT test score  
\* note only GRE accepted for Economics and Management

#### MINIMUM ENTRY REQUIREMENTS FOR MPhil/PhD IN MANAGEMENT

Upper Second Class Honours (2:1) degree in computer science or social science discipline, plus a high merit (65+) MSc degree in information systems or management or a related discipline.

GRE or GMAT test score is recommended, but not mandatory

Applications will only be considered if they are supported by at least one, but preferably two, strong academic references received at the point of application. If you have been out of education for several years one academic reference may be replaced by a relevant referee who knows you well and understands your experience and interest in your specialism or research area.

Each applicant must provide a research proposal and statement of purpose. The research proposal demonstrates your academic potential, research interests, and helps selectors in identifying potential supervisors. The statement of purpose is your opportunity to describe your academic interests in, understanding of, and suitability for the programme you are applying to. The statement of purpose should clearly demonstrate your motivations and objectives for applying to the programme, highlight your academic strengths and draw on any previous experiences that will strengthen your application. **LSE**

More detailed information on funding opportunities can be found on our PhD funding information page.  
[lse.ac.uk/management/study/PhD/costs-and-financial-aid](https://lse.ac.uk/management/study/PhD/costs-and-financial-aid)



# FUNDING — AND SCHOLARSHIPS



WE WELCOME applications from all suitably qualified prospective students and want to recruit students with the very best academic merit, potential, and motivation, irrespective of their background.



The specific deadline date for applications varies each year but is normally in January of the year of entry. Applicants should pay close attention to updates on the website and make sure all elements of the application (importantly including references) are submitted on time. Late applications are unlikely to be considered.

**APPLYING TO BOTH EMPLOYMENT RELATIONS AND HUMAN RESOURCE MANAGEMENT (ERHR) AND ORGANISATIONAL BEHAVIOUR (OB) PROGRAMMES.**

Although each ERHR and OB faculty member focuses on their respective research areas and interests, both faculty groups generally draw from similar disciplines (eg, psychology, sociology, or economics), theoretical underpinning, and literatures that guide their multi-level (eg, individual, groups, organisational, and/or institutional) quantitative and qualitative scholarship. In addition to the previous listed disciplines, some faculty from the ERHR research group additionally draw from industrial and labour relations and/or critical perspectives. Therefore, applicants are encouraged to investigate ERHR and OB faculty CVs to discern potential faculty who they may have the best fit given their current respective research interest. Some applicants may find they could fit in either the ERHR or OB group. As any LSE PhD applicant can apply and be considered for at least two programmes, we encourage applicants to apply to both if they see potential fit in both the ERHR and OB groups. **LSE**

# HOW TO APPLY

For more information on how to apply and for entry requirements please visit the individual programme page [lse.ac.uk/management/phd](https://lse.ac.uk/management/phd) and [lse.ac.uk/study-at-lse/graduate/prospective-students/how-to-apply](https://lse.ac.uk/study-at-lse/graduate/prospective-students/how-to-apply)





WE HOLD on-campus information sessions and online events throughout the year.

For future event dates and to register your interest please visit [lse.ac.uk/dom-events](https://lse.ac.uk/dom-events)

# CONNECT WITH US



→ INTERESTED IN FINDING OUT MORE ABOUT BEING A STUDENT AT THE DEPARTMENT OF MANAGEMENT?

Read research, highlights, insights, projects, news, and more:  
[lse.ac.uk/management/research](https://lse.ac.uk/management/research)

→ HAVE A QUESTION ABOUT OUR PHD PROGRAMMES?

Contact our PhD Programme Team on [dom.phd.enquiries@lse.ac.uk](mailto:dom.phd.enquiries@lse.ac.uk)

→ SOCIAL CHANNELS



→ FOLLOW US ON SOCIAL MEDIA

[@LSEmanagement](https://twitter.com/LSEmanagement)

→ HOW TO FIND US

The Department of Management is based in the Marshall Building on Lincoln's Inn Fields.

Marshall Building, 44 Lincoln's Inn Fields  
London, WC2A 3LY.

The Marshall Building is a 5 minute walk from Holborn Station and a 10 minute walk from Covent Garden and Temple stations.

To view a campus map or to book onto a campus tour, please visit [lse.ac.uk/study-at-lse/meet-visit-and-discover-LSE](https://lse.ac.uk/study-at-lse/meet-visit-and-discover-LSE)

Have a specific Admissions related question, email: [dom.msc.admissions@lse.ac.uk](mailto:dom.msc.admissions@lse.ac.uk)







THE LONDON SCHOOL  
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The information in this publication can be made available in alternative formats. If required please email [dom.phd.enquiries@lse.ac.uk](mailto:dom.phd.enquiries@lse.ac.uk)

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