



## AMIRAH KACA SUMARTO

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**Policy stream:** MPA Public and Economic Policy

**Nationality:** Indonesian

**Contact:** amirahkaca.s@gmail.com

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### Education:

**8/2006 – 10/2010**

**Institut Teknologi Bandung, Indonesia**  
BSc Industrial Engineering

### Languages:

**English** – Fluent

**Indonesian** – Native speaker

### IT Skills:

**Microsoft Office (Word, Excel, Powerpoint, Visio)** – Advanced

**Statistics Software (Stata, SPSS)** – Advanced

**CRM Software (Siebel)** – Advanced

### Academic interests:

Behavioural Economics

Gender

Public Sector Innovation

Politics and Governance

Technology and Policy

### Key extra-curricular interests:

Literature

Hiking

Dancing

Drawing

Cooking

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### Work experience:

**6/2016 – 7/2016**

**Central Bank of Indonesia (Representative Office for Europe and Africa)**

**Graduate Intern**

**London, United Kingdom**

- Conducted research and prepared assessment for possible central bank benchmarking on the use of Balance Sheet Relief (BSR) to improve cash circulation efficiency.

- Prepared analytical note on monitoring and policy evaluation mechanism for Economic and Monetary Policy Department.

- Provided weekly report summarising political conditions in Europe to the central bank's headquarters.

**7/2014 – 7/2015**

**Bandung Trust Advisory Group Programme Development Leader**

**Bandung, Indonesia**

- Bandung Trust Advisory Group is non-profit advisory organisation providing assistances to governments on innovation, participation, and good governance.

- Provided assistance and created guidelines on how to establish E-Procurement Unit and Complain Handling System for local governments as deliverables for a program funded by European Commission.

- Closed grant contract for "Technical Assistance and Mentoring Services for the Institutional Establishment of Permanent Procurement Service Units" program in 79 local governments & institutions, funded by USAID.

- Monitored and tracked progress of program improving one-stop service business licensing systems, operations, structures, and mechanism in 9 regional governments, funded by CIDA/Cowater.

**2/2011 – 6/2014**

**IBM**

**Channel Sales Representative & Product Sales Specialist**

**Jakarta, Indonesia**

- Developed and implemented strategic sales plan and managed product-specific pipelines in defined territory.

- Developed relationship with executives and influencers at clients' IT and business organisations.

- Managed opportunities; Developed solution proposals, pricing scenarios, quotations; Performed negotiations.

- Achieved awards such as Hundred Percent Club for sales-quota achievement (2013), Sales Eminence Award for sales and personal business commitment achievement (2013), Race for Growth Award for perfect score in client satisfaction survey (2011).