



TONY SANTORELLA

Policy stream: Public Policy and Management

Contact: tony.santorella@gmail.com

Nationality: American

Education:

9/2005 – 12/2008

The American University, Washington, DC
BA Sociology

Languages:

English – Native speaker

Spanish – Fluent

German – Intermediate

IT Skills:

Stata – Intermediate

Microsoft Office – Advanced

Key academic interests:

International Development

Public Management

Anticorruption

Decentralisation

Civil Society Strengthening

Key extra-curricular interests:

Coffee

Cooking

TV and film

Weightlifting

Work Experience:

6/2015 – Present

Chemonics International Inc.
Business Development Consultant,
Asia Region
Washington, DC

- Identified and interviewed senior staff for anticipated USAID projects in Asia across all technical sectors
- Wrote performance monitoring and evaluation plans for proposals
- Mentored staff in recruitment and proposal preparation processes
- Conducted fact-finding and recruitment field assignment for anticipated anticorruption and public administration strengthening projects in Indonesia.

2/2013 – 8/2014

Chemonics International Inc.
Afghanistan New Business Field Liaison
Kabul, Afghanistan

- Identified and negotiated partnership agreements with local organisations and government counterparts
- Monitored and reported procurement developments within USAID/Afghanistan, led fact-finding assignments, and identified business opportunities
- Managed all field operations and security for proposal efforts including; procurement, finance, subcontracting, and supervision of independent consultants.

7/2012 – 1/2013

Chemonics International Inc.
Knowledge Management &
Communications Manager
Washington, DC

- Developed organisation-wide knowledge management systems and processes to increase information sharing, skills, and expertise among Chemonics 3,000+ worldwide staff
- Wrote past performance sections, gender strategies, communications and management plans for proposals
- Supervised two full-time staff.