



NIHARIKA KAUSHIK

Dual degree: Fondation Nationale des Sciences Politiques (Sciences Po)

Contact: niharikakaushik83@gmail.com

Nationality: Indian

Education:

7/2001 – 7/2004

University of Delhi, India

BSc (Hons) Nutrition

8/2005 – 6/2007

GGS Indraprastha University, India

Master of Business Administration

9/2012 – 2/2014

Toulouse Business School, France

Master Specialisation (MS) Marketing and Communication

Languages:

English – Native speaker

Hindi – Native speaker

IT Skills:

Microsoft Office – Advanced

Stata – Beginner

Key academic interests:

Economics

Management

Communications

Social Policy

Health

Key extra-curricular interests:

Travelling

Golf

Volunteering

Reading

Socialising

Work Experience:

3/2013 – 12/2013

Airbus

Key Account Manager

Blagnac, France

- Identified as the “High Performer” amongst the other team members
- Provided recommendations on improving existing methods of communications and channels adopted. Senior management has accepted four short-term recommendations on communication methods (out of 12)
- Handled various time sensitive projects and taken lead while working in team.

5/2008 – 2/2011

Hong Kong and Shanghai Banking Corporation (HSBC)

Business Service Manager

New Delhi, India

- Relationship Building. Ensure full client satisfaction and awarded twice as a “Best Employee”
- Efficiently set up the new department- Business Banking in HSBC and was awarded
- Project and portfolio management.

6/2007 – 4/2008

Ranbaxy Laboratories Limited (Pharmaceutical)

Graduate Management Program

New Delhi, India

- Team cohesion and conflict resolution
- Conducted dialogues between various stakeholders
- Negotiation skills.