



STAV BAR-SHANY

Policy stream: International Development

Contact: stav.bar.shany@gmail.com

Nationality: Israeli, American

Education:

10/2008 – 8/2011

Tel Aviv

BA History and Middle East and African Studies

Languages:

English – Native speaker

Hebrew – Native speaker

Spanish – Intermediate

IT Skills:

Microsoft Office – Advanced

Stata – Beginner

CRM – Sale Force – Intermediate

Key academic interests:

Technological Innovation

Emerging Markets

Entrepreneurship

Development Economics

Feminist Economics

Key extra-curricular interests:

Travelling

Political debates

Gender equality activism

Dancing

Work Experience:

10/2012 – 4/2014

Time To Know

Business Development

Tel Aviv

- Created partnerships with Ministries of Education, private schools and education entrepreneurs
- Managed the Latin America pre-sale process with potential clients
- Presented sales pitches and led field visits to Brazil and Peru
- Managed a pilot project for 150 students in four schools, with a Tier 1 Netherlands education publisher. Resulted in successful implementation of a new digital program for fifth grade students.

2/2013 – 8/2014

IsraelDev – Israeli Network for International Development

Co-Founder

Tel Aviv

- One of six IsraelDev founders dedicated to encouraging Israeli technology innovators, business leaders and social entrepreneurs to address the needs and opportunities in the developing world
- Created the organisation strategic work plan, recruited and coached volunteers and members. Facilitated professional lectures, hackathons, networking events and pitch-nights
- Initiated and managed “Entrepreneurship in Emerging Markets” course in Tel Aviv University, giving Master students the opportunity to engage and learn from emerging markets experts.

8/2005 – 2/2007

Brit Olam – International Volunteering and Development

Resource Development and Project Manager

Tel Aviv

- Operated field projects in the West Bank, Africa and India; drafted project plans, found local partners, mentored and trained 30 professional volunteers
- Resource Development: Raised over US\$ 100,000, lectured on development issues, led public speaking events, introduced publicity and media work plans, recruited board members, and ran a fundraising mission to the United States
- Initiated and managed relief efforts during the Second Lebanon War; mobilised over 150 volunteers who provided food and activities to population sitting in shelters, collected thousands of aid kits, coordinated psychological and social assistance to volunteers and local population under fire.