

## YALLY AVRAHAMPOUR, Ph.D.

### ACADEMIC EXPERIENCE:

<b>Position:</b> Lecturer	<b>University</b> London School of Economics Department of Management	<b>Dates</b> From Sept 2011
<b>Position:</b> LSE Fellow	<b>University</b> London School of Economics Department of Management	<b>Dates</b> Oct 2008 – present

### EDUCATION:

<b>Qualifications:</b> Ph.D. Pass with no revisions	<b>University:</b> University of Essex Department of Sociology	<b>Dates:</b> Oct 2001 – Mar 2007
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Ph.D. Title: ‘Agency, Networks and Professional Rivalry: The Valuation and Investment of UK Pension Funds (1948 - 2006)’.

Visiting Student	Columbia University Department of Sociology	Sept 2003 – May 2004
Visiting Student	London School of Economics Department of Accounting	Oct 2000 – June 2001
Executive Masters in Business Administration	London Business School	Jan 1997 - July 1999
Bachelor of Arts 2.1 Honours	University of Leeds Department of Philosophy	Oct 1990 - Jun 1993

### PUBLICATIONS:

#### Refereed publications:

Avrahampour, Y. (forthcoming) ‘Comment on “Developing a Framework for the use of Discount Rates in Actuarial Work” ’ *British Actuarial Journal*

Avrahampour, Y. (2008a) ‘A Relational Theory of the Valuation and Management of UK Defined Benefit Pension Funds (1948-2008)’ *Best Paper Proceedings of the 2008 Meeting of the Academy of Management*, 1-39

Avrahampour, Y. (2008b) ‘Risk Management and UK Defined Benefit Pension Provision: A

Perspective From Financial Sociology' *Journal of Risk Management in Financial Institutions*, Vol. 1, No. 4:430-434

**Papers in Preparation:**

Avrahampour, Y. 'Towards a Relational Theory of the Firm: Agency and the Internalizing of Pension Liabilities by UK Firms (1948-1960)'. To be submitted to *American Sociological Review* in second quarter 2011.

Avrahampour, Y., 'Financial Accounting, Generalized Exchange and Control: The Introduction of Performance Ranking of Fund Management Firms'. Expected submission to *American Journal of Sociology* in third or fourth quarter of 2011.

Avrahampour, Y. 'A Relational Account of the Rise and Decline of UK Defined Benefit Pension Funds (1920-2011)'. Expected submission to *American Journal of Sociology* late in 2011 or early in 2012.

Avrahampour, Y., 'Reading White Historically' Expected submission to *Industrial and Corporate Change* in 2011.

Avrahampour, Y., 'Corporate Governance, Financial Accounting and the Decline of Occupational Pension Provision' Expected submission to a management or accounting journal in 2012.

**Book Chapter:**

Avrahampour, Y. (forthcoming) 'Alan Montefiore and Financial Sociology: Origins and Outstanding Questions' chapter in a book on the work of Alan Montefiore, Cambridge University Press

**Book Review:**

Avrahampour, Y. (2007), Book Review of Bruno Latour (2005) *Re-assembling the Social*, *Scandinavian Journal of Management* Volume 23, No. 3:357-359

**Non- refereed publications:**

Avrahampour, Y. 'Ross Goobey's Personal Papers: An Overview' *Pension Archive Discussion Paper 1*, March 2008.

Avrahampour, Y. 'Back To The Future: Parallels in Pension Provision Between the 1930s and Today' *Occupational Pensions Defense Union Annual Report*, May 2007.

Avrahampour, Y. 'A Recent History of UK Pension Provision' Introduction to 30<sup>th</sup> anniversary edition of the 2007 *Pension Funds & Their Advisors* directory, April 2007.

Avrahampour, Y. 'George Ross Goobey and the Cult of Equity', *Professional Pensions Magazine* 17<sup>th</sup> October 2005

**An important reference to my work:**

Harrison White discusses my PhD on the history of UK pension provision and management on pages 327-330 in the second edition of his book *Identity & Control* (Princeton University Press 2008). This book summarizes his seminal research output over the past fifty years.

**AWARDS & PRIZES:**

My paper 'A Relational Theory of the Valuation and Management of UK Defined Benefit Pension Funds (1948-2008)' was selected as a Best Paper within the Management History section of the 2008 Meeting of the Academy of Management.

**PRESENTATIONS:**

Avrahampour, Y. 'A Relational Account of the Rise and Decline of Occupational Pension Provision' American Sociological Association Annual Meeting (accepted for presentation in August 2011)

Avrahampour, Y. 'A Relational Account of Changes to Pension Provision in the 1970s' Society for the Advancement of Socio-Economics Annual Meeting (accepted for presentation in June 2011). I organized this panel session which is entitled 'Relational Perspectives on Agency'.

Avrahampour, Y. 'Agency, Decentralization and the Rise of UK Defined Benefit Pension Provision (1948-1960): A Relational Reassessment', Society for the Advancement of Socio-Economics Annual Meeting (accepted for presentation in June 2011).

Avrahampour, Y. 'The Rise of Defined Benefit Pension Provision' Third European Congress of World & Global History (accepted for presentation in April 2011). I organized this panel session which is entitled 'Historical Perspectives on Global Pension Provision and Governance'.

Avrahampour, Y. 'Towards a Financial Sociology: A Relational Model of Agency, Credit and Organizations' American Sociological Association Annual Meeting (August 2010)

Avrahampour, Y. 'Financial Sociology, Generalized Exchange and the Emergence of Fund Management in the UK (1974-1978)' Philosophy of Management Conference, Oxford University (July 2010)

Avrahampour, Y. 'A Relational Model of Managerial Agency' International Sociological Association Meeting (July 2010)

Avrahampour, Y. 'White from Simon by Nadel' Society for the Advancement of Socio-Economics (June 2010). I organized this panel session which was entitled 'Harrison White's Economic Sociology: Agency, Decoupling and Market Orientation'.

Avrahampour, Y. 'A Relational Account of the Valuation and Management of UK Defined Benefit Pension Funds (1930-2010)' London School of Economics / British Academy of Management Human Resource Management Conference 2010.

Avrahampour, Y. 'Agency, Decentralization and the Rise of UK Defined Benefit Pension Provision (1948-1960): A Relational Reassessment', Organization Science Conference (February 2010)

Avrahampour, Y. 'Financial Accounting, Generalized Exchange and Control: The Introduction of Performance Ranking of Fund Management Firms', Academy of Management Annual Meeting (August 2009)

Avrahampour, Y. 'A Hundred Years of Solitude: A Relational History of the UK Consulting Actuarial Profession (1908-2008)' American Sociological Association Annual Meeting (August 2009)

Avrahampour, Y. 'A Relational Theory of the Valuation and Management of UK Defined Benefit Pension Funds (1948-2008)' Academy of Management Annual Meeting (August 2008)

Avrahampour, Y. 'Financial Accounting, Generalized Exchange and Control: The Introduction of Performance Ranking of Fund Management Firms' American Sociological Association Annual Meeting (August 2008)

Avrahampour, Y. 'Financial Accounting and the Rise of Defined Benefit Pension Provision in the 1950s: A Relational Reassessment' UK Social Networks Conference (July 2008)

Avrahampour, Y. 'A Relational Theory of the Valuation and Management of UK Defined Benefit Pension Funds (1948-2008)' Kings College, University of London, Department of Management (February 2008)

Avrahampour, Y. 'The Multidivisional Firm, Financial Accounting and Pension Fund Investment Policy: A Relational Reassessment' University of Essex, Department of Accounting (October 2007)

Avrahampour, Y. 'The Multidivisional Firm, Financial Accounting and Pension Fund Investment Policy: A Relational Reassessment' Academy of Management Annual Meeting (August 2007)

Avrahampour, Y. 'Economic Agency and the Reversal in UK Pension Provision in the Post-War Period' American Sociological Association Annual Meeting (August 2007)

Avrahampour, Y. 'Equity Investment by UK Pension Funds in the 1950s: A Performative and Relational Account' American Sociological Association Annual Meeting (August 2006)

Avrahampour, Y. 'Division of Labour and Performance Measurement in the UK Pension Fund

Arena' Centre for the Analysis of Risk & Regulation Graduate Conference, London School of Economics (September 2005)

Avrahampour, Y. 'Who's Afraid of Market Value? Performance Measurement and Division of Labour in UK Pensions' American Sociological Association Annual Meeting (August 2005)

### **Reviewing activities:**

International Studies of Management & Organization.

### **TEACHING:**

**London School of Economics, Department of Management.**

#### **2010 – 2011 Academic Year:**

I taught 150 contact hours across three Masters level courses, as follows:

##### 1) Foundations of Management (1 unit course):

I taught on fifteen weeks of the course. For six weeks I gave a two hour lecture on accounting and finance and taught five two hour seminars. For another nine weeks I taught two seminars on range of topics in management, including HRM, organizational theory and strategy. My lecture teacher rating in the Michaelmas term was 2.3 and my seminar teacher rating was 1.8. In the Lent term my seminar teacher rating was 2.1.

##### 2) Designing Innovative Organizations (1/2 unit course, Michaelmas term):

For two weeks I ran the course, giving a one and a half hour lecture and running three seminars of one and a half hours, on topics relating to accounting and finance and their relationship to innovation.

##### 3) Firms, Markets and Crises (1/2 unit course, Lent term)

For two weeks I ran the course, giving a one and a half hour lecture and running two seminars of one hour. My lecture teacher rating was 2.5 and my seminar teacher rating was 3.0.

#### **2009 – 2010 Academic Year:**

I taught 150 contact hours across three Masters level courses, as follows:

1) Foundations of Management: In total I was involved in teaching on fifteen weeks of the course. For five weeks I gave a two hour lecture on accounting and finance and taught four two hour seminars. For another ten weeks I taught two seminars on range of topics in management, including HRM, organizational theory. My overall teacher rating score was 1.87.

2) Designing Innovative Organizations: This was a ten week course on Innovation. I ran the course for three weeks, giving three lectures and providing guidance to the seminar teacher.

3) Crosscutting Themes on The Financial Crisis: This was a ten week Masters course on the financial crisis. I ran the course for two weeks, giving the lecture and teaching three seminars.

### **2008 –2009 Academic Year:**

I taught 80 contact hours on the core Foundations of Management course. I taught two weekly seminars for twenty weeks covering a broad range of issues in management. My teacher rating score was 1.33.

In February 2009 I attended a Harvard Business School course on case study teaching methods.

### **FUNDING AND GRANTS:**

(with Professor Paul Willman) 2,500 pounds from the Centre for Research on Risk and Regulation, London School of Economics, for a comparative historical project on pension fund management in UK and US subsidiaries of a multinational firm.

During my Ph.D. I was employed by Merrill Lynch International Bank. I did not seek funding.

### **PROFESSIONAL EXPERIENCE:**

<b>Position</b>	<b>Company</b>	<b>Dates</b>
Vice President	Merrill Lynch International Bank Ltd.	April 1997 – August 2010
Director	Eli Associates Ltd.	April 1994 - April 1997
Director	EuroConsultants Ltd. (Israel)	April 1994 - April 1997
Sales Assistant	Prudential Bache	Oct 1993 - April 1994

### **PROFESSIONAL QUALIFICATIONS:**

	<b>Date</b>
Tel Aviv Stock Exchange Registration (Israel)	2000
Chartered Insurance Institute, (United Kingdom)	
Financial Planning Certificate 1- 3	1998
Financial Services Authority (previously SFA), Registered Representative:	1994
Securities and Exchange Commission / (United States)	
National Association of Securities Dealers, Series 32	1997
Securities and Exchange Commission /	
National Association of Securities Dealers, Series 7	1994
Commodity Futures Trading Commission, Series 3	1993

## **OTHER PROFESIONAL ACTIVITIES AND PUBLIC SERVICE:**

**Merrill Lynch UK Pension Funds:** Member Nominated Trustee of Merrill Lynch's UK pension funds (August 2008 – August 2010).

**Board for Actuarial Standards:** Member of the Pensions Technical Actuarial Standard working party (January 2009 – August 2010).

**Occupational Pensions Defense Union:** Member of Advisory Council (January 2009 – present)

**The Forum for European Philosophy (European Institute, London School of Economics):** Executive Director (1999 – present)

## **REFERENCES:**

Professor Robin Blackburn (Ph.D. Supervisor)  
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University of Essex  
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Colchester CO4 3SQ  
United Kingdom  
Tel: 01206 873060  
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Professor Donald Mackenzie (External Examiner)  
Department of Sociology  
School of Social and Political Studies  
University of Edinburgh  
Adam Ferguson Building  
George Square  
Edinburgh EH8 9LL  
United Kingdom  
Tel: 0131 650 3980  
Email: [d.mackenzie@ed.ac.uk](mailto:d.mackenzie@ed.ac.uk)

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