

Appendix B Responses to Questions

Wave Questionnaire wave

	N	%
1 Afaf	53	11.6
2 Main	365	79.9
3 Pilot	17	3.7
4 TFA	22	4.8
Total	457	100

Q1 Farm category

	N	%
1 Cereals	26	5.8
2 General cropping	9	2
3 Horticulture	47	10.4
4 Specialist pigs	13	2.9
5 Specialist poultry	5	1.1
6 Dairy	36	8
7 Mixed	118	26.1
8 LFA grazing livestock	52	11.5
9 Lowland grazing livestock	73	16.2
10 Other	73	16.2
Total	452	100
Missing	5	
Total	457	

Q2 How big is your farm?

	N	%
1 Under 15 hectares	101	23.1
2 under 50 hectares	85	19.5
3 under 100 hectares	75	17.2
4 under 200 hectares	70	16
5 over 200 hectares	106	24.3
Total	437	100
Missing	20	
Total	457	

Q3 Region

	N	%
1 Scotland	53	11.9
2 Wales	31	7
3 Northern Ireland	14	3.2
4 North East England	9	2
5 Yorkshire & the Humber	19	4.3
6 East Midlands	26	5.9
7 West Midlands	28	6.3
8 East of England	35	7.9
9 South East (incl London)	90	20.3
10 South West England	100	22.5
11 North West England	39	8.8
Total	444	100
Missing	13	
Total	457	

Q4 Which of the following best describes the contribution of diversified activities to the income of your business overall?

	N	%
1 Little or no contribution	148	34.6
2 Under half our income	91	21.3
3 Around half our income	57	13.3
4 Over half our income	85	19.9
5 All/nearly all our income	47	11
Total	428	100
Missing	29	
Total	457	

Q5 Thinking of your farming business, would you say that compared with two years ago the profit your farm generates is now

	N	%
1 Much higher	9	2.1
2 Somewhat higher	52	12.3
3 About the same	120	28.3
4 Somewhat lower	133	31.4
5 Much lower	110	25.9
Total	424	100
Missing	33	
Total	457	

Q6 Over the past couple of years which of the following have had the most negative impact on the profitability of your farming business?

Q6_1 Most negative impact: costs of outgoings

	N
1-Selected	182
0-Not selected	275
Total	457

Q6_2 Most negative impact: Prices we get for what we produce

	N
1-Selected	301
0-Not selected	156
Total	457

Q6_3 Most negative impact: regulation costs

	N
1-Selected	51
0-Not selected	406
Total	457

**Q6_4 Most negative impact:
weather (including flooding)**

	N
1-Selected	88
0-Not selected	369
Total	457

**Q6_5 Most negative impact:
crop or animal diseases and
pests**

	N
1-Selected	18
0-Not selected	439
Total	457

**Q6_6 Most negative impact: CAP
payments**

	N
1-Selected	47
0-Not selected	410
Total	457

**Q6_7 Most negative impact:
none of these**

	N
1-Selected	18
0-Not selected	439
Total	457

**Q7 When you think about the
next two years, do you expect
the profitability**

	N	%
1 Improve	86	20.5
2 Stay the same	150	35.8
3 Get worse	126	30.1
4 Don't know	57	13.6
Total	419	100
Missing	38	
Total	457	

**QUESTIONS 8 AND 10
COMBINED**

**Q8_10 Which ONE of the
following statements is the
single best explanation of rises
in costs?**

	N	%
1 Big Business	38	21.1
2 International trends	24	13.3
3 EU	17	9.4
4 UK or devolved government policies	27	15
5 Farmers organizations not opposed effectively	12	6.7
6 Competition with other farmers	3	1.7
7 Decisions taken on this farm	20	11.1
8 None of the above	39	21.7
Total	180	100
Missing	277	
Total	457	

**Q8_10 Which ONE of the
following statements is the
single best explanation of low
prices?**

	N	%
1 Supermarkets	121	41
2 International trends	139	47.1
3 EU policies	11	3.7
4 UK/devolved government policies	5	1.7
5 Farmers organisations not opposed effectively	2	0.7
6 Competition with other farmers	4	1.4
7 Decisions taken on this farm	3	1
8 None	10	3.4
Total	295	100
Missing	162	
Total	457	

Q8_10Regulation Which ONE of the following statements is the single best explanation of costs of regulation?

	N	%
1 Regulations are designed to suit large farms	11	22
3 EU causes regulation	23	46
4 UK/devolved govt increased regulation	11	22
6 Other farmers	3	6
8 None	2	4
Total	50	100
Missing	407	
Total	457	

Q8_10Weather Which ONE of the following statements is the single best explanation the negative impact of the weather?

	N	%
1 Climate change caused by humans	32	37.2
2 Weather is naturally unpredictable	44	51.2
3 EUs failure	2	2.3
4 UK or devolved government failure	5	5.8
6 Bad farming practices of other farmers	1	1.2
8 None	2	2.3
Total	86	100
Missing	371	
Total	457	

Q8_10Pests Which ONE of the following statements is the single best explanation for the negative impact of pests?

	N	%
1 Intensive farming	4	22.2
3 EU policy failure	5	27.8
4 UK or devolved government failure	5	27.8
5 Farmers organisations failed	1	5.6
6 Poor practices of other farmers	1	5.6
8 None	2	11.1
Total	18	100
Missing	439	
Total	457	

Q8_10CAP Which ONE of the following statements is the single best explanation for the negative impact of CAP?

	N	%
1 CAP payments favour agribusiness	7	15.2
2 Payments reflect global trade	5	10.9
3 UK loses out in EU decisions	7	15.2
4 Payments agencies mismanagement	17	37
6 Farming too diverse for one size scheme	4	8.7
8 None	6	13
Total	46	100
Missing	411	
Total	457	

Q8ALL Answer to causes of first problem

	N	%
1 Business	113	28.4
2 International trends	132	33.2
3 EU	29	7.3
4 Government	33	8.3
5 Farmers orgs	14	3.5
6 Other farmers	6	1.5
7 Our decisions	22	5.5
8 None	49	12.3
Total	398	100
Missing	59	
Total	457	

Q10ALL Answer to causes of second problem

	N	%
1 Business	100	36.1
2 International trends	80	28.9
3 EU	36	13
4 Government	37	13.4
5 Farmers orgs	1	0.4
6 Other farmers	10	3.6
7 Our decisions	1	0.4
8 None	12	4.3
Total	277	100
Missing	180	
Total	457	

**QUESTIONS 9 AND 11
COMBINED**

**Q9_11_Costs_Fatalist
Responses to Fatalist question
on cost** (*Costs will go up or down
of their own accord and little anyone
can do about it*)

	N	%
1 Agree strongly	25	14.1
2 Agree	105	59.3
3 Disagree	44	24.9
4 Disagree strongly	3	1.7
Total	177	100
Missing	280	
Total	457	

**Q9_11_Costs_Individualist
Responses to Individualist
question on cost** (*The survival of a
farm facing increased costs will
ultimately depend on the skill of the
farmer(s) running it*)

	N	%
1 Agree strongly	61	34.3
2 Agree	94	52.8
3 Disagree	19	10.7
4 Disagree strongly	4	2.2
Total	178	100
Missing	279	
Total	457	

**Q9_11_Costs_Government
Responses to Government
question on cost** (*Government
and/or the EU will help shield farms
from cost rises*)

	N	%
1 Agree strongly	3	1.7
2 Agree	10	5.6
3 Disagree	101	57.1
4 Disagree strongly	63	35.6
Total	177	100
Missing	280	
Total	457	

**Q9_11_Costs_Collectivist
Responses to Collectivist
question on cost** (*Farmers'
organisations will help farmers
survive in a harsh economic
climate*)

	N	%
1 Agree strongly	2	1.1
2 Agree	61	34.5
3 Disagree	93	52.5
4 Disagree strongly	21	11.9
Total	177	100
Missing	280	
Total	457	

**Q9_11_Prices_Fatalist
Responses to Fatalist question
on prices** (*Prices will go up or down
of their own accord and there is
little anyone one can do
about it*)

	N	%
1 Agree strongly	41	14.2
2 Agree	162	56.1
3 Disagree	74	25.6
4 Disagree strongly	12	4.2
Total	289	100
Missing	168	
Total	457	

**Q9_11_Prices_Individualist
Responses to Individualist
question on prices** (*The survival
of a farm facing low prices for their
produce will ultimately depend on
the skill of the farmer(s) running it*)

	N	%
1 Agree strongly	91	31.5
2 Agree	144	49.8
3 Disagree	40	13.8
4 Disagree strongly	14	4.8
Total	289	100
Missing	168	
Total	457	

Q9_11_Prices_Government Responses to Government question on prices (*Government and/or the EU will help shield farmers from the effects of low prices*)

	N	%
1 Agree strongly	8	2.8
2 Agree	36	12.5
3 Disagree	152	53
4 Disagree strongly	91	31.7
Total	287	100
Missing	170	
Total	457	

Q9_11_Prices_Collectivist Responses to Collectivist question on prices (*Farmers' organisations will help farmers get decent prices for what they produce*)

	N	%
1 Agree strongly	5	1.7
2 Agree	74	25.7
3 Disagree	154	53.5
4 Disagree strongly	55	19.1
Total	288	100
Missing	169	
Total	457	

Q9_11_Regulation_Fatalist Responses to Fatalist question on regulations (*The regulatory burden will never ease and there is little anyone can do about it*)

	N	%
1 Agree strongly	8	16
2 Agree	25	50
3 Disagree	16	32
4 Disagree strongly	1	2
Total	50	100
Missing	407	
Total	457	

Q9_11_Regulation_Individualist Responses to Individualist question on regulations (*Things will get better as individual farmers become better at dealing with regulations*)

	N	%
2 Agree	12	24.5
3 Disagree	28	57.1
4 Disagree strongly	9	18.4
Total	49	100
Missing	408	
Total	457	

Q9_11_Regulation_Government Responses to Government question on regulation (*Government and/or the EU will reduce the burden of regulation*)

	N	%
2 Agree	1	2
3 Disagree	24	48
4 Disagree strongly	25	50
Total	50	100
Missing	407	
Total	457	

Q9_11_Regulation_Collectivist Responses to Collectivist question on regulation (*Farmers' organisations will help protect farmers from the increasing burden of regulation*)

	N	%
2 Agree	11	22.4
3 Disagree	32	65.3
4 Disagree strongly	6	12.2
Total	49	100
Missing	408	
Total	457	

Q9_11_Weather_Fatalist Responses to Fatalist question on weather (*There is nothing anyone can do to mitigate the effects of the weather*)

	N	%
1 Agree strongly	6	7.1
2 Agree	21	24.7
3 Disagree	47	55.3
4 Disagree strongly	11	12.9
Total	85	100
Missing	372	
Total	457	

Q9_11_Weather_Individualist Responses to Individualist question on weather (*Farms will survive only if individual farmers adapt their practices to take account of changes in weather patterns*)

	N	%
1 Agree strongly	20	23.3
2 Agree	58	67.4
3 Disagree	7	8.1
4 Disagree strongly	1	1.2
Total	86	100
Missing	371	
Total	457	

Q9_11_Weather_Government Responses to Government question on weather (EU and/or government action will protect farmers from the negative impact of the weather)

	N	%
1 Agree strongly	2	2.3
2 Agree	8	9.3
3 Disagree	50	58.1
4 Disagree strongly	26	30.2
Total	86	100
Missing	371	
Total	457	

Q9_11_Weather_Collectivist Responses to Collectivist question on weather (Farmers from other farms will help each other out more to deal with problems caused by the weather)

	N	%
1 Agree strongly	5	5.8
2 Agree	38	44.2
3 Disagree	35	40.7
4 Disagree strongly	8	9.3
Total	86	100
Missing	371	
Total	457	

Q9_11_Pests_Fatalist Responses to Fatalist question on pests (Even if you take the right precautions you're likely to be hit by pests or diseases)

	N	%
1 Agree strongly	4	23.5
2 Agree	10	58.8
3 Disagree	3	17.6
Total	17	100
Missing	440	
Total	457	

Q9_11_Pests_Individualist Responses to Individualist question on pests (Farms will survive only if individual farmers become more vigilant in taking steps to prevent pests and diseases)

	N	%
1 Agree strongly	4	25
2 Agree	8	50
3 Disagree	4	25
Total	16	100
Missing	441	
Total	457	

Q9_11_Pests_Government Responses to Government question on pests (EU and/or government action will ease the problems caused by pests and diseases)

	N	%
1 Agree strongly	1	6.3
2 Agree	5	31.3
3 Disagree	6	37.5
4 Disagree strongly	4	25
Total	16	100
Missing	441	
Total	457	

Q9_11_Pests_Collectivist Responses to Collectivist question on pests (Pests and diseases will become less of a problem as farmers across the country become more vigilant in dealing with them)

	N	%
2 Agree	8	50
3 Disagree	4	25
4 Disagree strongly	4	25
Total	16	100
Missing	441	
Total	457	

Q9_11_CAP_Fatalist Responses to Fatalist question on CAP (There is little that anyone in the UK can do to influence how Brussels decides to reform the CAP)

	N	%
1 Agree strongly	9	20
2 Agree	16	35.6
3 Disagree	13	28.9
4 Disagree strongly	7	15.6
Total	45	100
Missing	412	
Total	457	

Q9_11_CAP_Individualist Responses to Individualist question on CAP (Farms like ours will get better at dealing with any future changes in the CAP regime)

	N	%
1 Agree strongly	1	2.3
2 Agree	16	36.4
3 Disagree	25	56.8
4 Disagree strongly	2	4.5
Total	44	100
Missing	413	
Total	457	

Q9_11_CAP_Government Responses to Government question on CAP (*Government will offer more help to farmers to make sure they don't lose out from future changes to the CAP*)

	N	%
2 Agree	1	2.3
3 Disagree	20	45.5
4 Disagree strongly	23	52.3
Total	44	100
Missing	413	
Total	457	

Q9_11_CAP_Collectivist Responses to Collectivist question on CAP (*Farmers' organisations will get better at helping farmers deal with future changes to the CAP*)

	N	%
1 Agree strongly	1	2.3
2 Agree	15	34.1
3 Disagree	19	43.2
4 Disagree strongly	9	20.5
Total	44	100
Missing	413	
Total	457	

FatalistFirstProb Response to Fatalist Q9

	N	%
1 Agree strongly	60	15.4
2 Agree	203	52.1
3 Disagree	112	28.7
4 Disagree strongly	15	3.8
Total	390	100
Missing	67	
Total	457	

IndividualistFirstProb Response to Individualist Q9

	N	%
1 Agree strongly	125	32.0
2 Agree	196	50.1
3 Disagree	52	13.3
4 Disagree strongly	18	4.6
Total	391	100
Missing	66	
Total	457	

GovernmentFirstProb Response to Government Q9

	N	%
1 Agree strongly	10	2.6
2 Agree	39	10.1
3 Disagree	205	52.8
4 Disagree strongly	134	34.5
Total	388	100
Missing	69	
Total	457	

CollectivistFirstProb Response to Collectivist Q9

	N	%
1 Agree strongly	5	1.3
2 Agree	114	29.4
3 Disagree	204	52.6
4 Disagree strongly	65	16.8
Total	388	100
Missing	69	
Total	457	

FatalistSecondProb Response to Fatalist Q11

	N	%
1 Agree strongly	33	12.1
2 Agree	136	49.8
3 Disagree	85	31.1
4 Disagree strongly	19	7
Total	273	100
Missing	184	
Total	457	

IndividualistSecondProb Response to Individualist Q11

	N	%
1 Agree strongly	52	19.2
2 Agree	136	50.2
3 Disagree	71	26.2
4 Disagree strongly	12	4.4
Total	271	100
Missing	186	
Total	457	

GovernmentSecondProb Response to Government Q11

	N	%
1 Agree strongly	4	1.5
2 Agree	22	8.1
3 Disagree	148	54.4
4 Disagree strongly	98	36
Total	272	100
Missing	185	
Total	457	

**CollectivistSecondProb
Response to Collectivist Q11**

	N	%
1 Agree strongly	8	2.9
2 Agree	93	34.2
3 Disagree	133	48.9
4 Disagree strongly	38	14
Total	272	100
Missing	185	
Total	457	

Q12 Ever thought of leaving farming?

	N	%
1 Yes	155	38.2
2 No	251	61.8
Total	406	100.0
Missing	51	
Total	457	

Q13_Marks_DEFRA Marks out of 10 for DEFRA	N	Mean
	388	2.7

Q13_Marks_NFU Marks out of 10 for NFU	N	Mean
	390	4.8

Q13_Marks_EU Marks out of 10 for EU	N	Mean
	378	3.2

Q13_Marks_Devolved Marks out of 10 for Devolved Govt	N	Mean
	87	3.4

Q13_Marks_SoilAss Marks out of 10 for Soil Assoc	N	Mean
	374	2.6

Q13_Marks_CLA Marks out of 10 for CLA	N	Mean
	355	2.9

Q13_Marks_RABDF Marks out of 10 for RA Brit Dairy Farm	N	Mean
	26	3.0

Q13_Marks_BPoultryC Marks out of 10 for Brit Poultry C	N	Mean
	3	1.7

Q13_Marks_NatPigAss Marks out of 10 for NPA	N	Mean
	10	6.8

Q13_Marks_HortTradAss Marks out of 10 for Hort Trade Assoc	N	Mean
	38	3.1

Q14_1 Too little RadioTV coverage?

	N	%
1 Agree	237	59
2 Disagree	58	14.4
3 Neither	107	26.6
Total	402	100
Missing	55	
Total	457	

Q14_2 TV too rosy

	N	%
1 Agree	271	67.2
2 Disagree	57	14.1
3 Neither	75	18.6
Total	403	100
Missing	54	
Total	457	

Q14_3 TV no fair hearing

	N	%
1 Agree	227	56.6
2 Disagree	57	14.2
3 Neither	117	29.2
Total	401	100
Missing	56	
Total	457	

Q15 Age

	N	%
1 29 and under	15	3.7
2 30-45	74	18.4
3 46-65	250	62.0
4 Over 65	64	15.9
Total	403	100
Missing	54	
Total	457	

Q16 Years worked farming

	N	%
1 Under 6 yrs	28	7
2 6-15 yrs	71	17.8
3 16-30 yrs	108	27.1
4 Over 30 yrs	192	48.1
Total	399	100
Missing	58	
Total	457	

Q17 Farm tenure

	N	%
1 Owner occupied	262	65.2
2 Tenanted	66	16.4
3 Mixed	66	16.4
4 Other	8	2
Total	402	100
Missing	55	
Total	457	

Q18 Sex

	N	%
1 Male	278	69
2 Female	125	31
Total	403	100
Missing	54	
Total	457	