

	Monday	Tuesday	Wednesday	Thursday	Friday
<b>Morning Session 1</b>	<b>Foundations of PE and VC</b> <ul style="list-style-type: none"> <li>Past, present and future</li> <li>Private capital cycle: sourcing, harvesting and exiting</li> <li>Ice-breaking exercise</li> </ul>	<b>Valuation of PE deals</b> <ul style="list-style-type: none"> <li>Free cash flow</li> <li>Comparables</li> <li>IRR constraints</li> <li>RPS tournament</li> </ul>	<b>Valuation of VC deals</b> <ul style="list-style-type: none"> <li>Group work valuation Spiffy</li> <li>Class discussion</li> </ul>	<b>Contracts in PE</b> <ul style="list-style-type: none"> <li>LPAs</li> <li>GPs and LPs</li> </ul> <i>Chris Hale</i>	<b>Deal exercise feedback session</b> <ul style="list-style-type: none"> <li>Group work mocks</li> <li>Coaching</li> </ul>
<b>Coffee break</b>					
<b>Morning Session 2</b>	<b>Industry structure</b> <ul style="list-style-type: none"> <li>Limited Partnerships</li> <li>General partners</li> <li>Limited partners</li> <li>M&amp;M activity (GP match)</li> </ul> <i>Chris Hale</i>	<b>Valuation of PE deals</b> <ul style="list-style-type: none"> <li>Group work valuation Hilton</li> <li>Class discussion</li> </ul>	<b>Deal exercise feedback session</b> <ul style="list-style-type: none"> <li>Group work deal rationale</li> <li>Coaching and cross-group presentations</li> </ul>	<b>Contracts in PE</b> <ul style="list-style-type: none"> <li>Term sheets</li> <li>GPs and portfolio companies</li> </ul> <i>Chris Hale</i>	<b>Deal presentations</b> <ul style="list-style-type: none"> <li>Presentations</li> <li>Class discussion</li> </ul>
<b>Lunch break</b>					
<b>Afternoon Session 3</b>	<b>Deal analysis</b> <ul style="list-style-type: none"> <li>Introduction to Case Hilton/Blackstone</li> <li>Introduction team deal exercise</li> <li>M&amp;M activity (deals)</li> </ul>	<b>Value creation in VC</b> <ul style="list-style-type: none"> <li>How does VC add value?</li> <li>Group work: Examples of deal rationale</li> </ul>	<b>PE performance</b> <ul style="list-style-type: none"> <li>PME</li> <li>Fee structure</li> <li>Crowd trivia</li> </ul>	<b>Deal exercise feedback session</b> <ul style="list-style-type: none"> <li>Group work deal valuation</li> <li>Coaching</li> </ul>	<b>Course wrap-up</b> <ul style="list-style-type: none"> <li>Course review</li> <li>Certificates</li> </ul>
<b>Coffee break</b>					
<b>Afternoon Session 4</b>	<b>Value creation in PE</b> <ul style="list-style-type: none"> <li>How does PE add value?</li> <li>Group work: Hilton/Blackstone rationale</li> </ul>	<b>Valuation of VC deals</b> <ul style="list-style-type: none"> <li>Crowd trivia</li> <li>Staging and experimentation</li> <li>Target returns</li> <li>VC method</li> </ul>	<b>PE performance</b> <ul style="list-style-type: none"> <li>Group work: Hilton/Blackstone returns</li> <li>Class discussion</li> </ul>	<b>Deal exercise practice session</b> <ul style="list-style-type: none"> <li>Coaching and cross-group presentations</li> </ul>	
	<b>Group work</b> Investment deal exercise and support	<b>Group work</b> Investment deal exercise and support	<b>Group work</b> Investment deal exercise and support		
<b>Evening events</b>	<b>Welcome reception</b>			<b>Dinner</b>	