

# Economic Growth in a Cooperative Economy

Thomas Brzustowski and Francesco Caselli

# Backlash against Capitalism

- ▶ Politics
  - ▶ Leftward shift (of leftist parties)
  - ▶ Re-legitimization of “socialism”
- ▶ Academia and Public Intellectuals
  - ▶ Tsunami of “Crisis of Capitalism” books
  - ▶ Proposals to reform corporate governance
    - ▶ Employee role in management (“Democratizing Work”)
    - ▶ Dropping “shareholder value”
    - ▶ Rethinking the corporation’s purpose

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  - ▶ Formal framework to study cooperatives in dynamic GE



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    - ▶ Dynamic challenge: Capital accumulation
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  - ▶ Qualitative features of growth path and steady state

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  - ▶ Qualitative features of growth path and steady state
  - ▶ Quantitative comparison with corporation-based economy

# Economic Literature on Cooperatives

- ▶ Cooperative size and static efficiency in PE
  - ▶ Ward (1958, 1967), Domar (1966), Hansmann (1996)
- ▶ Existence and Pareto Optimality in GE
  - ▶ Vanek (1970), Laffont and Moreaux (1983), Dreze (1989)
- ▶ Worker heterogeneity and incentives
  - ▶ Kremer (1997), Levin and Tadelis (2005)
- ▶ Pooled Investment
  - ▶ Rey and Tirole (2007)
- ▶ Consumer cooperatives
  - ▶ Hart and Moore (1996, 1998)

# Institutional Differences

	Capitalism	Cooperativism
Firm objective	max profits	max utility
Capital ownership	individuals	cooperatives
Capital market	yes	no
Labour market	yes	yes
Product market	yes	yes
Free entry	yes	yes

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  - ▶ Two-period OLG framework



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- ▶ Modelling implication
  - ▶ Two-period OLG framework
    - ▶ Infinite horizon alternatives either very complicated (tracking workers through cooperatives) or uninteresting (lifetime attachment)

# Physical Environment

- ▶ Demographics: constant cohorts of measure  $L$
- ▶ Life cycle: work as  $Y$ , consume as  $Y$  and  $O$
- ▶ Preferences:  $U(c^Y, c^O)$
- ▶ Technology:  $F(k, l)$

# Capitalist Economy

- ▶ Firms

$$\max_{k,l} \{F(k, l) - r_t k - w_t l\}$$

- ▶ Consumers

$$\max_{c_t^Y, c_{t+1}^O} U(c_t^Y, c_{t+1}^O)$$

$$c_t^Y = w_t - \kappa_{t+1}$$

$$c_{t+1}^O = r_{t+1} \kappa_{t+1}$$

- ▶ Market clearing and free entry

## Cooperative concept

- ▶ Coop with  $l_t$  young workers,  $l_{t-1}$  former workers, capital  $k_t$

$$c_t^Y = \frac{F(k_t, l_t) - T_t - k_{t+1}}{l_t}$$

$$c_{t+1}^O = \frac{T_{t+1}}{l_t}$$

- ▶ Simplifying assumption

$$T_t = \tau F(k_t, l_t)$$

- ▶ Literal interpretation: legal requirement, articles of association
- ▶ Broader interpretation: inter-generational social security game
- ▶ Removes  $l_{t-1}$  as a state variable

# Investment decision

- ▶ Coop with  $l_t$  young workers, capital  $k_t$

$$\max_{k_{t+1}} U(c_t^Y, c_{t+1}^O)$$

$$c_t^Y = \frac{(1 - \tau)F(l_t, k_t) - k_{t+1}}{l_t}$$

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- ▶ Next: Determination of  $l_t, l_{t+1}$  (allocation mechanism)

# Cooperative Economy

- ▶ Period  $t$  starts with
  - ▶  $l_t$  incumbent cooperatives, with
  - ▶  $k_{it}$  capital
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  - ▶ No coop can increase utility by reducing workers
  - ▶ No coop can increase utility by attracting *willing* workers



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  - ▶ (Entry and exit can result from this mechanism)
- ▶ Production, Investment decision, Payments to young and old workers

## Equilibrium selection

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- ▶ Implication

$$(\mathcal{L}(k_{it}), \mathcal{K}(k_{it})) \in \arg \max_{l, k} U \left( \frac{(1 - \tau)F(l, k_{it}) - k}{l}, \frac{\tau F(\mathcal{L}(k), k)}{l} \right)$$

- ▶  $k$  and  $l$  trade offs

## Example

- ▶ Technology (Incumbents)

$$F(k, l) = Ak^\alpha(l - \underline{l})^\beta \quad \alpha + \beta < 1$$

- ▶ Fixed cost
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- ▶ (Entrants use some technology  $G(l)$ )

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  - ▶ (Entrants use some technology  $G(l)$ )
- ▶ Preferences

$$U(c^Y, c^O) = \log c^Y + \delta \log c^O$$

## Capitalist equilibrium

$$l_t = \frac{1 - \alpha}{1 - \alpha - \beta} \underline{l} \equiv l_{cap}$$

$$\kappa_{t+1} = \frac{\delta}{1 + \delta} A (1 - \alpha)^\alpha \beta^\beta \left( \frac{1 - \alpha - \beta}{\underline{l}} \right)^{1 - \alpha - \beta} \kappa_t^\alpha$$

## Cooperative Equilibrium

$$l_t = \frac{1 + \delta}{1 + \delta - \beta(1 + \delta\alpha)} l \equiv l_{coop}$$

$$k_{t+1} = \frac{\delta\alpha}{1 + \delta\alpha} (1 - \tau) A \left( \frac{\beta(1 + \delta\alpha)}{1 + \delta - \beta(1 + \delta\alpha)} l \right)^\beta k_t^\alpha$$



# Steady state convergence

- ▶ Subject to restrictions on  $G(I)$  ... [▶ Details](#)
- ▶ ... For any initial  $\{k_{i0}\}$  converge to steady state with
  - ▶  $l_i^* = l_{coop}$ , all  $i$
  - ▶  $k_i^* = k^*$  of law of motion above

## Firm Size and Static Efficiency

- ▶ Static social planner problem

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$$l_{eff} = l_{cap} \geq l_{coop}$$

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$$\text{equiv. } Z_{eff} = Z_{cap} \geq Z_{coop}$$

- ▶ Sources of inefficiency

- ▶  $\delta = 0$

$$l_{eff} = \frac{1-\alpha}{1-\alpha-\beta} l \geq \frac{1}{1-\beta} l = l_{coop}$$

- ▶  $\alpha = 0$

$$l_{eff} = \frac{1}{1-\beta} l \geq \frac{1+\delta}{1+\delta-\beta} l = l_{coop}$$

# Capital Accumulation and Dynamic Efficiency

- ▶ Golden Rule saving

$$\max_s \{Y_{eff}(L, K) - sY_{eff}(L, K)\} \quad s.t. \quad K = sY_{eff}$$

- ▶  $s_{gold} = \alpha$
- ▶ Equilibrium saving rates
  - ▶  $s_{cap} = \frac{\delta}{1+\delta}(1 - \alpha)$
  - ▶  $s_{coop} = \frac{\delta\alpha}{1+\delta\alpha}(1 - \tau)$

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  - ▶  $s_{cap} = \frac{\delta}{1+\delta}(1 - \alpha)$
  - ▶  $s_{coop} = \frac{\delta\alpha}{1+\delta\alpha}(1 - \tau)$
- ▶ Cooperative economy dynamically efficient

$$s_{coop} \leq s_{gold}$$

# Steady State Output

- ▶ If symmetric steady state

$$\frac{Y^*}{L} = (s^*)^{\frac{\alpha}{1-\alpha}} (Z^*)^{\frac{1}{1-\alpha}}$$

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- ▶ Recall

- ▶  $Z_{coop} \leq Z_{cap}$
- ▶  $s_{coop} \leq \text{or} \geq s_{cap}$

## Quantification (log utility case)

Parameter	Target	Data	Value
$\alpha$	$rK/Y$	0.33	0.33
$\beta$	$\underline{I}/I$	0.18	0.55
$\delta$	$K/Y$	3/25	0.22

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$\tau$	Max U		0.12

## Quantitative implications (log utility case)

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$$s_{coop} \quad 0.06$$

$$\left(\frac{s_{coop}}{s_{cap}}\right)^{\frac{\alpha}{1-\alpha}} \quad 0.71$$

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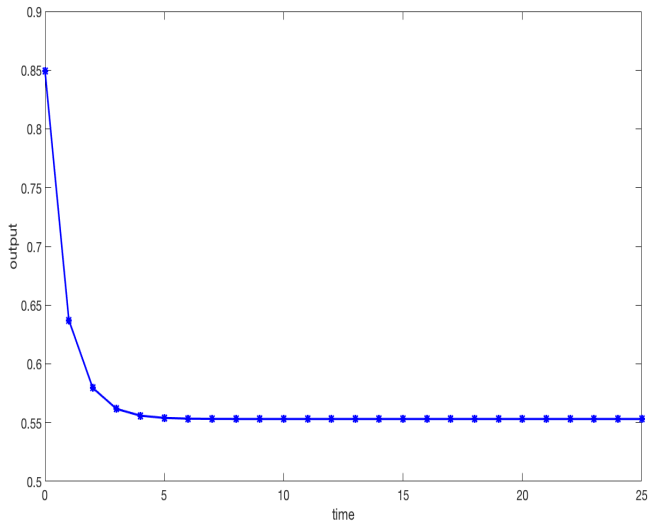
$$\frac{Y_{coop}}{Y_{cap}} \quad 0.55$$



# Thought Experiment

- ▶ at  $t_0$  capitalist steady state
- ▶ at  $t_1$  capital redistributed to  $N = L/l_{coop}$  cooperatives

# Dynamics of Output



# Welfare Loss

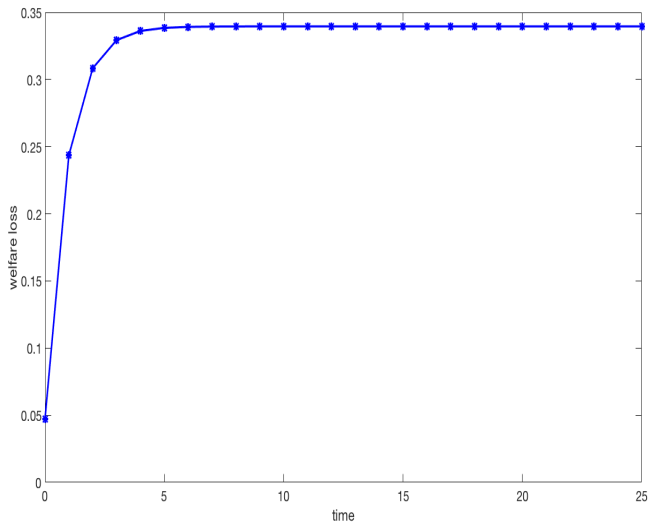
- ▶ Equivalent variation

$$U(c_{t,coop}^Y + X_t, c_{t+1,coop}^O + X_t) = U(c_{*,cap}^Y, c_{*,cap}^O)$$

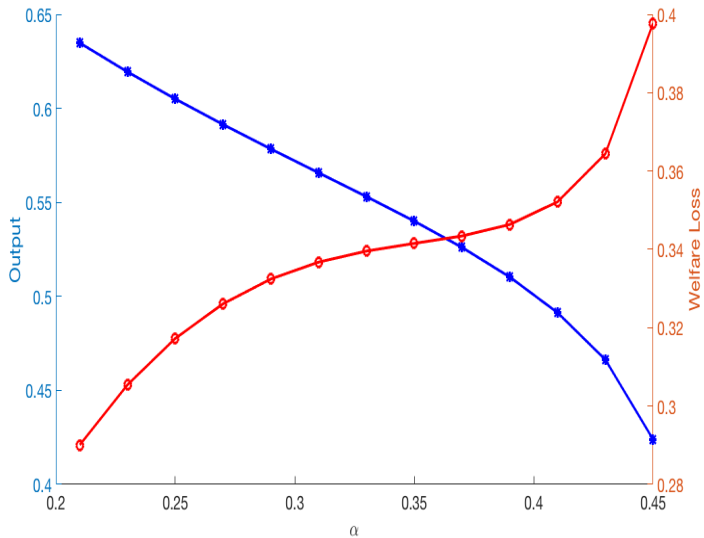
- ▶ Welfare loss

$$2X_t / (c_{*,cap}^Y + c_{*,cap}^O)$$

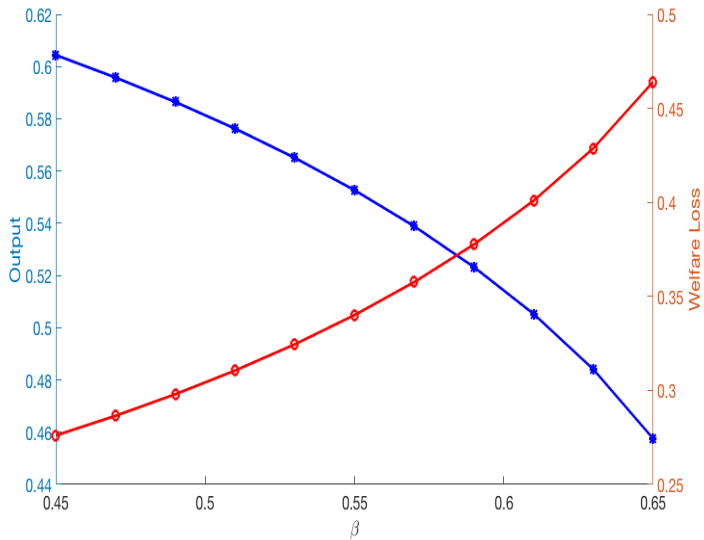
# Dynamics of Utility



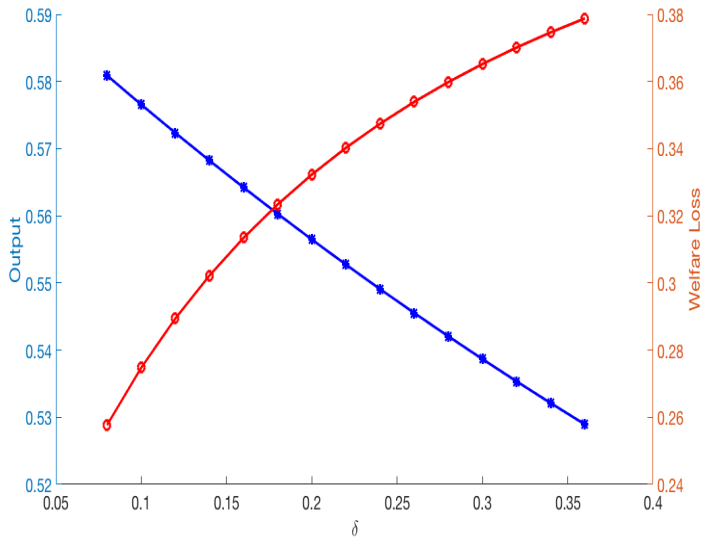
# Robustness: $\alpha$



# Robustness: $\beta$



# Robustness: $\delta$



## Example 2

Same technology but

$$U(c^Y, c^O) = \frac{(c^Y)^{1-\sigma}}{1-\sigma} + \delta \frac{(c^O)^{1-\sigma}}{1-\sigma}$$



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$$\sigma = 2$$

# Calibration

Parameter	Target	Data	log Value	IES =2 Value
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$\delta$	$K/Y$	3/25	0.22	0.13
$\tau$	Max U		0.12	0.15

## Quantitative Implications

	log	IES = 2
$\left(\frac{Z_{coop}}{Z_{cap}}\right)^{\frac{1}{1-\alpha}}$	0.78	0.69
$\left(\frac{S_{coop}}{S_{cap}}\right)^{\frac{\alpha}{1-\alpha}}$	0.71	1.05
$\left(\frac{Y_{coop}}{Y_{cap}}\right)$	0.55	0.73

# Conclusions

- ▶ Dynamic extension of models of cooperative production
- ▶ To do (this paper)
  - ▶ Institutional variations
    - ▶ Inter-cooperative capital market
    - ▶ Self-management with private ownership
  - ▶ Coexistence
  - ▶ Money, Social Security
  - ▶ Endogenize  $\tau$
- ▶ To do (next paper(s))
  - ▶ Richer model with microeconomic heterogeneity
  - ▶ Quantify inequality-efficiency trade off

## Restrictions on $G(I)$

- ▶ Assumption 1:  $U_e \leq U(k_{coop}^*)$
- ▶ Assumption 2:  $\mathcal{L}_e \geq I_{coop}$
- ▶ Assumption 3:  $U_e \leq U(\mathcal{K}_e)$
- ▶ Example

$$F(0, I) = B(I - \underline{I}_e)^\gamma,$$

- ▶ For 1 and 3:  $B$  small
- ▶ For 2:

$$\gamma \in (0, (1 + \alpha)/(1 + \alpha\delta)),$$
$$\underline{I}_e \geq [1 + \delta - \gamma(1 + \alpha\delta)] / [1 + \delta - \beta(1 + \alpha\delta)] I$$