

STICERD Morishima lecture

## **Capital in the Twenty-First Century**

### **Professor Thomas Piketty**

Professor of Economics, Paris School of Economics

### **Professor Tim Besley**

Chair, LSE







# Capital in the 21<sup>st</sup> century

### Thomas Piketty Paris School of Economics LSE, June 16 2014

- This presentation is based upon Capital in the 21<sup>st</sup> century (Harvard University Press March 2014)
- This book studies the global dynamics of income and wealth distribution since 18c in 20+ countries; I use historical data collected over the past 15 years together with Atkinson, Saez, Postel-Vinay, Rosenthal, Alvaredo, Zucman and 30+ others.
- The book includes four parts:
- Part 1. Income and capital
- Part 2. The dynamics of the capital/income ratio
- Part 3. The structure of inequalities
- Part 4. Regulating capital in the 21<sup>st</sup> century
- In this presentation I will present some results from Parts 2 & 3, focusing upon the long-run evolution of capital/income ratios and wealth concentration

(all graphs and series are available on line: see <a href="http://piketty.pse.ens.fr/capital21c">http://piketty.pse.ens.fr/capital21c</a>)

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Figure I.1. Income inequality in the United States, 1910-2010

The top decile share in U.S. national income dropped from 45-50% in the 1910s-1920s to less than 35% in the 1950s (this is the fall documented by Kuznets); it then rose from less than 35% in the 1970s to 45-50% in the 2000s-2010s. Sources and series: see pikety.pse.ens.fr/capital21c.



Figure I.2. The capital/income ratio in Europe, 1870-2010

1950, and between 4 and 6 years in 2010. Sources and series: see piketty.pse.ens.fr/capital21c.

### This presentation: three points

- **1. The return of a patrimonial (or wealth-based) society** in the Old World (Europe, Japan). Wealth-income ratios seem to be returning to very high levels in low growth countries. Intuition: in a slow-growth society, wealth accumulated in the past can naturally become very important. In the very long run, this can be relevant for the entire world.
- **2. The future of wealth concentration**: with high r-g during 21c (r = net-of-tax rate of return, g = growth rate), then wealth inequality might reach or surpass 19c oligarchic levels; conversely, suitable institutions can allow to democratize wealth.
- **3. Inequality in America**: is the New World developing a new inequality model that is based upon extreme labor income inequality more than upon wealth inequality? Is it more merit-based, or can it become the worst of all worlds?



Figure 5.3. Private capital in rich countries, 1970-2010



Table 12.1. The growth rate of top global wealth, 1987-2013	
Average real growth rate per year (after deduction of inflation)	1987-2013
The top 1/(100 million) highest wealth holders (about 30 adults out of 3 billions in 1980s, and 45 adults out of 4,5 billions in 2010s)	6,8%
The top 1/(20 million) highest wealth holders (about 150 adults out of 3 billions in 1980s, and 225 adults out of 4,5 billions in 2010s)	6,4%
Average world wealth per adult	2,1%
Average world income per adult	1,4%
World adult population	1,9%
World GDP	3,3%

Between 1987 and 2013, the highest global wealth fractiles have grown at 6%-7% per year, vs. 2,1% for average world wealth and 1,4% for average world income. All growth rates are net of inflation (2,3% per year between 1987 and 2013). Sources: see piketty.pse.ens.fr/capital21c.

Table 12.2. The return on the capital endowments of U.S. universities, 1980-2010	
Average real annual rate of return (after deduction of inflation and all administrative costs and financial fees)	Période 1980-2010
All universities (850)	8.2%
incl.: Harvard-Yale-Princeton	10.2%
incl.: Endowments higher than 1 billion \$ (60)	8.8%
incl. Endowments between 500 millions and 1 billion \$ (66)	7.8%
incl. Endowments between 100 and 500 million \$ (226)	7.1%
dont: Endowments less than 100 million \$ (498)	6.2%

Between 1980 and 2010, U.S. universities earned an average real return of 8.2% on their capital endowments, and all the more so for higher endowments. All returns reported here are net of inflation (2.4% per year between 1980 and 2010) and of all administrative costs and financial fees. Sources: see piketty.pse.ens.fr/capital21c.



#### Figure 9.8. Income inequality: Europe vs. the United States, 1900-2010



to 28% in 1988. Sources and series: see piketty pselens.fr/capital21c.



Figure 14.2. Top inheritance tax rates, 1900-2013

The top marginal tax rate of the inheritance tax (applying to the highest inheritances) in the U.S. dropped from 70% in 1980 to 35% in 2013. Sources and series: see piketty.pse.ens.fr/capital21c.

# Conclusions

- The history of income and wealth inequality is always political, chaotic and unpredictable; it involves national identities and sharp reversals; nobody can predict the reversals of the future
- Marx: with g=0,  $\beta \uparrow \infty$ , r $\rightarrow 0$  : revolution, war
- My conclusions are less apocalyptic: with g>0, at least we have a steady-state β=s/g
- But withg>0 & small, this steady-state can be rather gloomy: it can involve a very large capital-income ratio β and capital share α, as well as extreme wealth concentration due to high r-g
- This has nothing to do with a market imperfection: the more perfect the capital market, the higher r-g
- The ideal solution: progressive wealth tax at the global scale, based upon automatic exchange of bank information
- Other solutions involve authoritarian political & capital controls (China, Russia..), or perpetual population growth (US), or inflation, or some mixture of all

### 1. The return of a wealth-based society

- Wealth = capital K = everything we own and that can be sold on a market (net of all debts) (excludes human K, except in slave societies)
- In textbooks, wealth-income & capital-output ratios are supposed to be constant. But the so-called « Kaldor facts » actually rely on little historical evidence.
- In fact, we observe in Europe & Japan a large recovery of  $\beta$ =K/Y in recent decades:

 $\beta$ =200-300% in 1950-60s  $\rightarrow \beta$ =500-600% in 2000-10s

(i.e. average wealth K was about 2-3 years of average income Y around 1950-1960; it is about 5-6 years in 2000-2010)

(with β≈600%, if Y≈30 000€ per capita, then K≈180 000€ per capita)

(currently K ≈ half real estate, half financial assets)

Are we heading back to the  $\beta$ =600-700% observed in the wealth-based societies of 18c-19c? Or even more?



Figure 5.3. Private capital in rich countries, 1970-2010

years of national income in 2010. Sources and series: see piketty.pse.ens.fr/capital21c.



dropped from 20% to -70%. Sources and series: see piketty.pse.ens.fr/capital21c.



Figure 5.7. National capital in rich countries, 1970-2010



agricultural land). Sources and series: see piketty.pse.ens.fr/capital21c.



The simplest way to think about this is the following: in the long-run β=s/g with s = (net-of-depreciation) saving rate and g = economy's growth rate (population + productivity)

With s=10%, g=3%, β≈300%; but if s=10%, g=1,5%, β≈600%

= in slow-growth societies, the total stock of wealth accumulated in the past can naturally be very important

→ capital is back because low growth is back
(in particular because population growth ↓0)
→ in the long run, this can be relevant for the entire planet

Note:  $\beta = s/g = pure$  stock-flow accounting identity; it is true whatever the combination of saving motives



#### Figure 12.5. The distribution of world capital 1870-2100

21st century. Sources and series: see piketty.pse.ens.fr/capital21c.

- Will the rise of capital income-ratio  $\beta$  also lead to a rise of the capital share  $\alpha$  in national income?
- If the capital stock equals  $\beta=6$  years of income and the average return to capital is equal r=5% per year, then the share of capital income (rent, dividends, interest, profits, etc.) in national income equals  $\alpha = r \times \beta = 30\%$
- Technically, whether a rise in  $\beta$  also leads to a rise in capital share  $\alpha = r \beta$  depends on the elasticity of substitution  $\sigma$  between capital K and labor L in the production function Y=F(K,L)
- Intuition: σ measures the extent to which workers can be replaced by machines (e.g. Amazon's drones)
- Standard assumption: Cobb-Douglas production function ( $\sigma$ =1) = as the stock  $\beta \uparrow$ , the return r  $\downarrow$  exactly in the same proportions, so that  $\alpha$  = r x  $\beta$  remains unchanged, like by magic = a stable world where the capital labor split is entirely set by technology
- But if  $\sigma > 1$ , then the return to capital  $r \downarrow falls$  less than the volume of capital  $\beta \uparrow$ , so that the product  $\alpha = r \times \beta \uparrow$
- Exactly what happened since the 1970s-80s: both the ratio  $\beta$  and the capital share  $\alpha$  have increased



Figure 6.5. The capital share in rich countries, 1975-2010

- With a large rise in β, one can get large rise in α with a production function F(K,L) that is just a little bit more substituable than in the standard Cobb-Douglas model (say if σ=1,5 instead of 1)
- Maybe it is natural to expect σ↑ over the course of history: more and more diversified uses for capital; extreme case: pure robot-economy (σ=infinity)
- Less extreme case: there are many possible uses for capital (machines can replace cashiers, drones can replace Amazon's delivery workers, etc.), so that the capital share α↑ continuously; there's no natural corrective mechanism for this
- The rise of β and α can be a good thing (we could all devote more time to culture, education, health..., rather than to our own subsistance), assuming one can answer the following question: who owns the robots?

## 2. The future of wealth concentration

 In all European countries (UK, France, Sweden...), wealth concentration was extremely high in 18c-19c & until WW1:

about 90% of aggregate wealth for top 10% wealth holders

about 60% of aggregate wealth for top 1% wealth-holders

= the classic patrimonial (wealth-based) society: a minority lives off its wealth, while the rest of the population works (Austen, Balzac)

Today wealth concentration is still very high, but less extreme: about 60-70% for top 10%; about 20-30% for top 1%

The bottom 50% still owns almost nothing (<5%)

but the middle 40% now owns 20-30% of aggregate wealth

= the rise of a patrimonial middle class

• How did it happen, and will it last? Will the patrimonial middle class expend, or will it shrink?



Figure 10.1. Wealth inequality in France, 1810-2010



Sources and serries: see piketty.pse.ens.fr/capital21c



#### Figure 10.3. Wealth inequality in the United Kingom, 1810-2010



Figure 10.4. Wealth inequality in Sweden, 1810-2010

- Key finding: there was no decline in wealth concentration prior to World War shocks; was it just due to shocks?
- Q.: Apart from shocks, what forces determine the longrun level of wealth concentration?
- A.: In any dynamic, multiplicative wealth accumulation model with random individual shocks (tastes, demographic, returns, wages,...), the steady-state level of wealth concentration is an increasing function of r g (with r = net-of-tax rate of return and g = growth rate)
  - With growth slowdown and rising tax competition to attract capital, r – g might well rise in the 21c → back to 19c levels
  - Future values of r also depend on technology ( $\sigma$ >1?)
  - Under plausible assumptions, wealth concentration might reach or surpass 19c record levels: see global wealth rankings





Figure 10.10. After tax rate of return vs. growth rate at the world level, from Antiquity until 2100



#### Figure 2.2. The growth rate of world population from Antiquity to 2100

The growth rate of world population was above 1% per year from 1950 to 2012 and should return toward 0% by the end of the 21st century. Sources and series: see pikety.pse.ens.fr/capital21c.



#### Figure 2.4. The growth rate of world per capita output since Antiquity until 2100



Figure 12.1. The world billionaires according to Forbes, 1987-2013

wealth rose from 300 to 5 400 billion dollars. Sources and series: see piketty.pse.ens.fr/capital21c.



Figure 12.2. Billionaires as a fraction of global population and wealth 1987-2013



Figure 12.3. The share of top wealth fractiles in world wealth, 1987-2013

Between 1987 and 2013, the share of the top 1/20 million fractile rose from 0.3% to 0.9% of world wealth, and the share of the top 1/100 million fractile rose from 0.1% to 0.4%. Sources and series: see piketty.pse.ens.fr/capital21c.

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# 3. Inequality in America

- Inequality in America = a different structure as in Europe: more egalitarian in some ways, more inegalitarian in some other dimensions
- The New World in the 19<sup>th</sup> century: the land of opportunity (capital accumulated in the past mattered much less than in Europe; perpetual demographic growth as a way to reduce the level of inherited wealth and wealth concentration)... and also the land of slavery
- Northern US were in many ways more egalitarian than Old Europe; but Southern US were more inegalitarian
- We still have the same ambiguous relationship of America with inequality today: in some ways more merit-based; in other ways more violent (prisons)







Figure 5.2. National capital in Europe and America, 1870-2010

National capital (public and private) is worth 6.5 years of national income in Europe in 1910, vs. 4.5 years in America. Sources and series: see piketty.pse.ens.fr/capital21c.



The market value of slaves was about 1,5 years of U.S. national income around 1770 (as mush as land). Sources and series: see piketty.pse.ens.fr/capital21c.



Figure 4.11. Capital around 1770-1810: Old an New World

ined value of agricultural land and slaves in Southern United States surpassed 4 years of national inco around 1770-1810. Sources and series: see piketty.pse.ens.fr/capital21c.  The US distribution of income has become more unequal than in Europe over the course of the 20<sup>th</sup> century; it is now as unequal as pre-WW1 Europe

 But the structure of inequality is different: US 2013 has less wealth inequality than Europe 1913, but higher inequality of labor income



Figure 10.6. Wealth inequality: Europe and the U.S., 1810-2010

Sources and series: see piketty.pse.ens.fr/capital21c.

#### Figure 8.5. Income inequality in the United States, 1910-2010





#### Figure 9.8. Income inequality: Europe vs. the United States, 1900-2010

- Higher inequality of labor income in the US could reflect higher inequality in education investment; but it also reflects a huge rise of top executive compensation that it very hard to explain with education and productivity reasoning alone
- In the US, this is sometime described as more merit-based: the rise of top labor incomes makes it possible to become rich with no inheritance (≈Napoleonic prefets)
- Pb = this can be the world of all worlds for those who are neither top income earners nor top successors: they are poor, and they are depicted as dump & undeserving (at least, nobody was trying to depict Ancien Regime inequality as fair)
- It is unclear whether rise of top incomes has a lot to do with merit or productivity: sharp decline in top tax rates & rise of CEO bargaining power are more convincing explanations; chaotic US history of social norms regarding inequality



to 28% in 1988. Sources and series: see piketty.pse.ens.fr/capital21c.

100% U.S. 90% Top marginal tax rate applying to the highest inheritances 80% . . . .... . . . . . . . . . . . . . . . . ---Germany 70% -----France 60% ŤΤ 50% <u>. . . .</u> 40% dam ananinahanahanan 30% ----20% \*\*\*\*\*\* annonchanon and anno COLORED BARRIER STOLD 10% ...... ...... \*\*\*\*\*\* 0% 1920 1930 1950 1960 1970 1980 1990 2000 2010 1900 1910 1940

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