# Alexander (Alex) James Stuart Green

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Alex Green is an experienced international business leader with two decades in energy commodities trading. He has a strong strategic, commercial and risk management focus and a successful track record of starting, developing and executing asset based trading, marketing and distribution businesses. Alex maintains a portfolio career where he combines academia, non-executive directorship, angel investing and mentoring to young entrepreneurs, social enterprises and charities. He is currently enrolled on the LSE's PhD programme in Economic History.

#### **EDUCATION AND ACADEMIC QUALIFICATIONS**

Brentwood School, Essex — 1973 - 1981 University of Salford — 1982 – 1986 Royal Military Academy, Sandhurst — 1986 - 1987 Royal School of Military Engineering, Chatham — 1987 London School of Economics and Political Science — 2013 – 2014 and 2016 to date

BSc First Class Honours in Civil Engineering MSc with Merit in Global History

#### **COURSES**

INSEAD - Finance for Non Finance Managers - Fontainebleau— 2007 Institute of Directors - Certificate of Company Direction - 2013

## **WORK EXPERIENCE**

# Non Executive Director, Petropavlovsk Plc., London — August 2015 to date

Member of the board of Petropavlovsk Plc., a Russian gold mining company listed on the London Stock Exchange. Alex is the chairman of the health, safety and environment committee, a member of the audit and the remuneration committees. Alex was nominated by the former bondholders who were converted to equity during a financial restructuring in 2014/15. Areas of expertise are the mining industry, trading, risk management and international business.

# Board Observer, Fluidic Analytics, Cambridge — January 2015 to date

Investor and board observer to Fluidic Analytics, a start-up company spun out of the Department of Chemistry at the University of Cambridge. It is developing tools for the laboratory that characterise and label proteins. Alex advises on strategy and marketing matters.

# Non Executive Director, Torm A/S, Copenhagen — January 2013 to August 2015

Nominated by the lending banks and elected by the AGM to the board of Torm A/S, is a Danish shipping company, which is undergoing significant financial restructuring following a liquidity squeeze during the financial crisis. As well as its usual duties, the Board spends a large proportion of its time managing a large, diverse stakeholder base to maintain Torm as a going concern and deliver a long term, sustainable financial structure. Areas of expertise are trading, risk management, distribution, end customers and international business. Alex is a member of the nomination and remuneration committees.

#### Generate LSE — 2014 to date

Working as a Mentor to undergraduate and graduate entrepreneurs particularly in the areas of clean technology and energy. Member of the judging panel in the seed funding competition.

## Pilotlight — 2013 to date

Working as a volunteer for the charity Pilotlight to provide mentorship to the founder of Move4words and the management of Mow2Grow. Both are social enterprises formed as Community Interest Companies.

# Member of the External Advisory Board, CoalTrans Conferences — 2013

Worked with the Managing Director of CoalTrans Conferences Euromoney Plc. to provide input to the design, content and format from an industry perspective to CoalTrans' Berlin Conferences. Also has also worked as a facilitator/session chairman at conferences.

# Marketing Director, Energy Markets, BHP Billiton, The Hague — 2009 - 2012

Led the team responsible for the worldwide marketing and distribution of BHP Billiton's energy coal production and the management of its global emissions compliance. As a member of the Marketing Executive Committee and the Energy Coal Leadership Team was involved in the risk analysis, design and implementation of governance structures to manage anti-trust, the emerging global anti-corruption legislation, product regulatory compliance, product provenance, sustainability and ethical sourcing and the stakeholder (customers, suppliers, shippers and agents) management around it. Recognised for his expertise, chaired BHP Billiton's Front Office Management Forum, a functional board that reviews governance, risk policies, systems and best practice. Director of the Group Company BMI (until 2011) and other subsidiary companies and until 2011 oversaw the India Marketing Office.

# Member of the External Advisory Board, Graham Institute, University of Michigan — 2006 - 2012

Invited to join the EAB following other work with the University to advise from an international and energy industry perspective on environmental sustainability issues and its impact on education and research.

### Marketing Director, Petroleum, BHP Billiton, Singapore/The Hague — 2003 - 2009

Led the team responsible for the worldwide marketing and distribution of BHP Billiton's global petroleum liquids production and the procurement of its diesel, fuel oil, and sulphur requirements. . A member of the Marketing Executive Committee and the Petroleum Leadership Team. A director of Group Company BMI.

#### Executive Vice President and Head of Trading, Smartest Energy, London — 2000 - 2003

Founded, set up and managed Smartest Energy, Marubeni's London based UK electricity and gas asset trading business that managed the electricity output and gas procurement of small generators in the UK.

# Senior Energy Trader, EDF Trading, London — 1999-2000

Participated in the founding and set up of a new enterprise between the two stakeholder companies. Set up the carbon desk to expand on EDF's oil and coal procurement activities and developed the derivatives book to support structured origination.

#### Energy Trader, Louis Dreyfus & Cie, London — 1992-1999

Starting as a junior trader on margin management supporting the Wilhelmshaven refinery in Germany and working up through the ranks, moving onto larger books trading both physical products and derivatives across a number of commodities. In 1997 as a member of the management team developed the strategy towards European energy markets and part of the Louis Dreyfus team that negotiated with Electricité de France (EDF) to set up EDF Trading. Worked with the Chairmen of both companies.

#### Officer, British Army — 1986 - 1992

Performed regimental duties in the Royal Engineers in the UK, Germany, Kenya, the Middle East (1991 Gulf War) rising to rank of Captain. In 1992 Military Observer seconded to the United Nations Mission in the Western Sahara.