Adnan Qadir Khan

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Education

PhD Economics, Queen's University, Kingston Canada.
Master of Public Administration, Harvard Kennedy School, Cambridge USA.
B.Sc. Engineering, University of Engineering and Technology, Lahore Pakistan.

Teaching

- *Making Governments and Policies Work for Development*, School of Public Policy, London School of Economics, 2019-2020.

- *Applications and Cases in International Development*, Harvard Kennedy School, 2018-19.

- *Economic Development: Using Analytical Frameworks for Smart Policy Design*, Harvard Kennedy School, 2018-19.

- *Policy, Bureaucracy and Development: Theory and Practice of Policy Design, Implementation and Evaluation,* London School of Economics, 2014-2017.

- *Policy and Bureaucracy: Opening the Black box of Governance*, Harvard Kennedy School, 2017-18.

- *Development Economics,* Queen's Economics Department Undergraduate course, 2008.

- *Economic Development* modules, National School of Public Policy (NSPP), Pakistan, 2003-05.

- *Modules on Evidence-based Policy Formulation*, taught during different civil service training courses, 2014 -17.

Honours and Awards

PEGNET Best Practice Award 2017 at the Poverty Reduction, Equity and Growth Network Conference 2017 Zurich for effective interaction between research and practice.

Recruited to the Pakistan Administrative Service after standing first in the Civil Service Examination in 1995.

Awarded President's Gold Medal for Best All-Round Officer in 1996.

Stood first after completing training at the Civil Services Academy in management and law.

Other Affiliations/Experiences

Associate, Building State Capability, Center for International Development, Harvard University

Co-chaired LSE-Oxford Commission on State Fragility, Growth and Development. 2016-18.

Founder Board member since 2010 of Center for Economic Research in Pakistan (CERP).

Leadership Development Programme at LSE from 2013-15.

Policy Advisor for Harvard Kennedy School Evidence for Policy Design (EPOD) project on Building Capacity on Use of Research Evidence (BCURE) from 2013-17.

Affiliated Researcher, Yale University Research Initiative on Innovation and Scale (Y-RISE)

Voluntary work with socially relevant theatre.

Voluntary work with human rights organizations.

Voluntary work on replication of Orangi Pilot Project (OPP) Karachi.

Studied Philosophy at Punjab University with a distance-learning Masters in Philosophy.

Studied Diploma in International Affairs from Punjab University.

Published Papers

Making Moves Matter: Experimental Evidence on Incentivizing Bureaucrats through Performance-Based Postings (with Benjamin Olken, MIT, and Asim Khwaja, Harvard). *American Economic Review*, 2019.
- VoxDev Video
- J-PAL Evaluation Summary (Spanish version)

Tax Farming Redux: Experimental Evidence on Incentive Pay for Tax Collectors (with Benjamin Olken, MIT, and Asim Khwaja, Harvard) *Quarterly Journal of Economics*, 2016.
- Documentary on the project (won First prize at LSE Research Festival 2014)
- J-PAL Policy Briefcase: Paying for Performance
- 3ie Policy Report: Property Tax Experiment in Punjab, Pakistan
- Blog on Microeconomic Insights: Impact of incentives on tax collectors and taxpayers

Breaking the Counter-cyclical Pattern of Local Democracy in Pakistan (with Roger Myerson, Chicago, and Ali Cheema, LUMS), in '*Is Decentralization Good for Development? Perspectives from Academics and Policymakers'*, edited by J.P. Faguet, Oxford University Press 2015.

The Impact of Social Networks on Labour Market Outcomes: New Evidence from Cape Breton (with Steven Lehrer, Queen's) *NBER Working Paper, Canadian Public Policy* 2013.

Capacity Development for Education Service Delivery in Pakistan: Top Down Devolution (with David Watson) in *Public Administration and Development* 2010.

Decentralization in Pakistan: Context, Content and Causes (with Asim Khwaja, Harvard and Ali Cheema, LUMS), for Pranab Bardhan and Dilip Mookherjee's '*Decentralization and Local Governance in Developing Countries'*, MIT Press, USA 2006.

Ongoing Projects

Allocation of Authority in Organizations: A Field Experiment with Bureaucrats (with Oriana Bandiera, LSE, Andrea Prat, Columbia, and Michael Best, Columbia).

Political Connections and Vote Choice: Evidence from Pakistan (with Jacob Shapiro, Princeton, Michael Callen, UCSD, Asad Liaqat, HKS, Ali Cheema, LUMS, and Farooq Naseer, LUMS).

The Design of Social Protection Programs for the Ultra-Poor: Asset Transfers versus Unconditional Cash Transfers (with Oriana Bandiera, LSE, Robin Burgess, LSE, Orazio Attanasio, UCL, and Imran Rasul, UCL).

Rebuilding the Social Compact: Urban Service Delivery and Property Taxes in Pakistan (with Benjamin Olken, MIT, Asim Khwaja, Harvard, and Mahvish Shaukat, MIT).

Evaluating the Take-up, Usage, and Impact of Mobile Money Accounts (with Greg Fischer, LSE, Joshua Blumenstock, Berkeley).

Transforming the Public Sector by Improving Bureaucratic Performance: Mission Match and Slack in Bangladesh (with Timothy Besley, LSE, and Dan Honig, John Hopkins)

Precision versus Proximity: Evidence from Survey Experiments with Civil Servants in India and Pakistan (with Michael Callen, UCSD, Asim Khwaja, Harvard, and Asad Liaqat, HKS).

Effect of Capacity in Delivery of Urban Services (with Gharad Bryan, LSE, Gerard Padro i Miquel, Yale, Asad Liaqat, HKS, and Ali Cheema, LUMS).

Graduating out of poverty: Testing the impact of Cash Transfers vs. Lump-sum Grants (with Benjamin Olken, MIT, and Rema Hanna, HKS).

Technology Adoption and Mobile-phone based Agricultural Advice (with Shawn Cole, HBS).

Tax and Political Connections (with Monica Singhal, Brandeis, and Asim Khwaja, Harvard).

Effect of Employment on Volunteering and Health Outcomes: Evidence from a Community Employment Project in Canada (with Steven Lehrer, Queens).

Identifying the Impact of Decentralization (with Ali Cheema, LUMS, and Asim Khwaja, Harvard).

Selected Policy Publications

Targeting the Poor: Developing economies face special challenges in delivering social protection (with Rema Hanna, HKS, and Benjamin Olken, MIT), Finance and Development, December 2018, Vol. 55, No. 4, International Monetary Fund.

Escaping the Fragility Trap (with Timothy Besley and Paul Collier), Final Report, April 2018, LSE-Oxford Commission on State Fragility, Growth and Development.

Blog on Monkey Cage at *Washington Post*. 2017. "These 3 barriers make it hard for policymakers to use the evidence that development researchers produce".

Rewarding bureaucrats: Can incentives Improve public sector performance? (with Oriana Bandiera and Julia Tobias) Growth Brief, International Growth Centre. 2017.

Designing Incentive Structures in Bureaucracies: A case study for Civil Service Reform in Pakistan (with Asim Khwaja and Tiffany Simon).

Taxing to develop: When 'third-best' policies are optimal (with Henrik Kleven and Upaasna Kaul) Growth Brief, International Growth Centre 2016 (FT Blog in beyondbrics).

Tax in Developing Countries: Increasing Resources for Development (with Timothy Besley, LSE) Written Evidence for the International Development Select Committee, UK Parliament 2012.

Professional Experience

2019 -	Professor in Practice, School of Public Policy and STICERD, London School of Economics
2018-19	Visiting Lecturer in Public Policy, Harvard Kennedy School
2009 -	International Growth Centre, London School of Economics
2003-05	National School of Public Policy
2003	Punjab Education Sector Reform Program
2001-02	Ministry of Finance
1995-2001	District Administration as member of Pakistan Administrative Service
1990-95	Consultant, Project Manager for infrastructure and development projects