



Department of
Management

EXECUTIVE GLOBAL MASTER'S IN MANAGEMENT **2017 Class Directory**





Mohammed Al-Saud

Nationality: Saudi

Current Location: Riyadh, Saudi Arabia

Current Job Title: President

Current Company: Dar Al Riyadh

My journey started by enrolling in Swarthmore College PA, USA with a major in Economics. Soon after graduating, I joined Shell Overseas Services in Riyadh, Saudi Arabia. At the time, Saudi launched its international initiative to oil companies exploring non associate gas. I was privileged to live the experience of the negotiation period which resulted in Shell entering a JV with Aramco to form an exploration company. Shell sent me on an orientation programme in London and the Netherlands to go through the seven divisions the company had; Upstream and Downstream. With this experience at hand, it was time to join Dar Al Riyadh (a privately owned engineering firm). Working my way from Business development, to General management, to the President of the company over a period of 13 years, we were successful in growing the company from 400 employees into 3000 strong, enjoying the country's massive infrastructure programmes greased by generous oil revenues in the period 2005-13. Dar Al Riyadh serves across the value chain of engineering with four divisions in industrial and infrastructure design, project management, Geomatics, industrial solutions, and support services. Moreover, the company is actively engaged in two joint ventures; Parsons Corporation, and Wipro. Whenever time permits, I like to practice equestrian showjumping and play some football.



Sairah Alvi

Nationality: American

Current Location: Chicago, USA

Current Job Title: Consultant Global Medical Affairs

Current Company: Astellas

I have a MSc in immunology, a MSc in molecular genetics and a PhD in Hematology/Oncology, and have published over 100 original articles in peer reviewed cancer journals, and continue to lecture extensively at various universities and scientific meetings. I began my professional career at RUSH Cancer Center, Chicago, followed by a post doctorate from the University of Cape Town and a fellowship at South African Institute of Medical Research, Johannesburg, South Africa. At present, I am a consultant with Astellas Pharmaceutical, a global medical affairs division in Chicago, adjunct faculty and consultant with International Islamic University in Islamabad, Punjab University Lahore in Shifa International hospital Pakistan. I have over 16 years of professional experience as Director of Medical and Scientific Affairs in the pharmaceutical biotechnology industry. In this leadership role, I am an invited speaker at scientific meetings, organise scientific workshops, oversee publication of global development products, and my skill set allows me to effectively marry scientific, clinical and commercial interests of the industry with credible academic institutions to drive global medical strategy and business to improve lives of one cancer patient at a time.

As an independent professional woman, and a daughter of a diplomat, my career is immersed in international exchange and I have long enjoyed the cultural diversity of international perspective. I travel extensively for both business and pleasure, support human development foundation, a charity to build schools and health facilities for women and children, in underserved areas of Pakistan. As a book ambassador, I host literary events at my home in Chicago and entertain writers, poets and musicians, and being patrons at Chicago Art Institute and Goodman theatre we render support to art and culture organisations in the city. I attended the culinary institute of Chicago and discovered cooking as a therapeutic art form for myself, I play golf, and enjoy South African wild life experiences with my English South African physician spouse and three children.



Lais Brasil

Nationality: Brazilian

Current Location: Rio de Janeiro, Brazil

Current Job Title: Personnel Logistics Supervisor

Current Company: Schlumberger

I hold a Bachelor degree in International Relations from Rio de Janeiro's Federal University (UFRJ). I've worked in several industries before and during university, but the most rewarding experience was in Schlumberger, the world's premier oil service company, where I started as an Intern. My professional experience has mainly been in the Supply Chain area (Supplier Contracts, Procurement, Sourcing and Operational Logistics). I have held the position of Champion for the Global Transformation Initiative for two years. The main object was cost reduction and optimization of expenses and mobilization in Brazil, which resulted in over USD 30m. By giving my employees and colleagues honest feedback, by tackling problems with integrity and with thorough analytics as my primary tool, I have learnt to develop and apply the right strategy for excellence in execution. I come from Brazil, a country that has little tradition in, and few incentives for, entrepreneurship, but nevertheless is a huge market with emerging opportunities. The term "developing market" is not just a theoretical constellation but something very concrete where I have lived, performed and achieved results. Exposing myself to diversity is what I chase in life, which is not difficult to combine with my interests and hobbies. By learning new languages, engaging in multicultural groups and ultimately, traveling around the world, I feel extremely fulfilled as a person and as a citizen of the world, being directly impacted by multi interactions and being able to contribute and make the difference.



Heather Burgess

Nationality: American

Current Location: Dublin, Ireland

Current Job Title: Director, Sales Delivery

Current Company: TeleTech

Originally from South Carolina, I studied at the University of Oklahoma where I earned a degree in international business and marketing. After graduation I joined the Peace Corps and served as a micro-enterprise adviser in Costa Rica for 27 months, where I worked extensively in the local school delivering workshops designed to help the students start thinking seriously of their futures and goals. My proudest accomplishment during that time was leading my town's first girl's football team to a national championship win in the capital. After finishing with the Peace Corps, I accepted a position on TeleTech's manager in training programme located in Manila, Philippines. This was a 12 month course designed to take participants through each aspect of the contact center industry, exposing us to all the various departments. After graduating from the course, I was an operations manager for a team of approximately 300 employees for one year. In 2012 I moved to Dublin to start a new programme, in partnership with Google, and am currently leading the operations for sites in Dublin, Krakow, and São Paulo, with over 20 languages and cultures supported. Outside of work I enjoy boxing and other sports, travelling, and the occasional video game.



Mary Eleanor "Mariel" Davis

Nationality: American

Current Location: New York City, USA

Current Job Title: Manager of Communications & Partnerships

Current Company: Education For Employment

I lead global communications and a portfolio of partnerships and special projects at the Education For Employment Network, the leading youth employment nonprofit in the Middle East and North Africa (MENA). In this role, I craft and implement the Network's communications strategies with Education For Employment teams in seven MENA markets, and develop mechanisms for corporations to make high-impact investments in regional youth employment. In addition, I advance internal governance projects and am developing the organisation's first thought leadership and research initiatives. Previously, I had been based in Qatar as a Georgetown University-Qatar University Arabic Language Fellow and a consultant for the Rule of Law Initiative of the American Bar Association. I began my career working in grassroots community mobilisation at the Arab American Association of New York, and in arts exchange as the co-coordinator of the US National Children Museum's first international exhibit. I have enjoyed living and working in Egypt, Qatar, Yemen, Tunisia, Morocco and the West Bank, and graduated with high honors from Columbia University where I focused on History and Middle East Studies. When not on the job, I am a reader, runner, avid urban adventurer and unofficial NYC tour-guide. My career goal is to enhance the efficacy of social impact initiatives in the Middle East and Africa, perhaps through developing my own enterprise.



Emilio Di Maggio

Nationality: Italian

Current Location: Rome, Italy

Current Job Title: Commercial Advisor

Current Company: ExxonMobil

I like to define myself as an engineer undertaking a metamorphosis to become a manager. I studied Chemical Engineering at the University of Palermo, my hometown, and as an affiliate student at University College London. I graduated in 2007 and became a chartered member of the Institution of Chemical Engineers (IChemE) in 2012. After my first professional experience as process engineer in Technip, I joined the Italian affiliate of ExxonMobil within the retail asset management business unit. From April 2009 to May 2012 I worked as Coordinator for maintenance services and investment programmes on the Esso branded retail service stations network in Italy, responsible for budget, projects, day-to-day operations, safety and control's integrity and business relationships with contractors. In June 2012 I moved to ExxonMobil Environmental Services as

Project Manager, then became Commercial Advisor for environmental matters within the retail business improvement team. In my current role I manage all environmental aspects related to strategic projects and provide commercial and contractual support on environmental matters related to acquisitions, trades and sales of assets in the downstream business. I am an extremely inquiring person and my hobbies all have a learning or self-perfection component. I practice sports (primarily gymnastics, plus crossfit and running) with dedication, as I consider body and mind closely interrelated so that physical training enhances intellectual performance and vice versa. For the same reason I'm particularly interested in human nutrition and a supporter of sustainable lifestyles. I like reading about anything entailing knowledge, ranging from technology to philosophy and social sciences.



Arthur Fokin

Nationality: Ukrainian

Current Location: Moscow, Russia

Current Job Title: Distributors Business Manager, Russia Cluster

Current Company: ExxonMobil

After graduating from military school, I left the military service and started working as a programmer. I then developed my managerial skills in insurance and different commercial companies, before I joined JV Mobil-BP lubricants business in Ukraine. This JV was later dissolved and Mobil merged with Exxon. In 2000 I became responsible for the lubricants operational business in Ukraine as Country Manager, which included managing the distributor's network, support programmes and EM staff development. I was reporting Ukrainian P&L results to regional management and participated in a number of business strategic development projects. In 2005 I moved to Brussels regional head office, which helped me to get into a broader scope of the EM lubricants business in Europe, Africa and Middle East. I was managing a group of investment analysts located in different European countries and Egypt who were administering financial assistance programmes for distributors in this area. I also offered guidance regarding the strategic alignment of these programme's, to the in-country field force. In 2010 I moved to Russia for

a short-term project aimed to optimise the distributor's network, where I gained valuable experience in management of change. After this I got responsibilities to manage Passenger Vehicle Lubricants sales in Belarus, Kazakhstan, Russia and Ukraine. My current job includes managing the product line and pricing in alignment with the regional guidelines, marketing and financial support programmes implementation for the distributors. Over the last few years I have been developing my leadership skills in motivating the distributors and local staff to achieve targets, coaching both to improve their benefit selling and sales negotiation skills. I have essential experience in working the strategy development and deployment; which includes the lubricants industry and competitive overview, establishing sales and financial targets, resource allocation, KPI and monitoring the performance. ExxonMobil's Enterprise Leadership Programme with INSEAD and General Leadership Programme with Thunderbird University contributed to me developing my leadership and financial skills.



Nicole Foster

Nationality: American

Current Location: New York City, USA

Current Job Title: Executive Assistant

Current Company: The Boston Consulting Group

I received my Bachelor of Arts from the University of California, Berkeley in 2007 with a double major in Political Science and Gender & Women's Studies. Upon graduation I began working in the legal field for five years. Interested in a shift away from law and with a future focus on graduate school, I moved from California to New York City in 2013 and began working for The Boston Consulting Group (BCG), a leading global strategic management consulting firm. As an Executive Assistant at BCG I provide comprehensive client relationship management to Managing Partners – driving client relationships, business development objectives, case lifecycles, and internal campaigns. I work closely with my Partner and his case teams in the Financial Institutions space, focusing on Capital Markets.



Rob Gray

Nationality: New Zealand

Current Location: Dana Point, USA

Current Job Title: Commercial Manager

Current Company: Fisher & Paykel Healthcare

After graduating with joint Law and Social Science degrees, I spent a couple of years in the corporate team at New Zealand's largest law firm, working on a wide range of transactional and advisory projects. I then joined Fisher & Paykel Healthcare, a global medical device company headquartered in New Zealand. I spent my first four and a half years in a legal role, although I became pretty involved in business strategy and was also seconded to an engineering team for a few months to co-manage a major crisis. The great thing about the legal role was the opportunity to work closely with all areas of a large multinational – from product development and clinical research, operations and finance, to supporting sales teams across six continents. Earlier this year, I shifted into a commercial role based at our Californian office, where I have been overseeing one of the largest projects in the company's history: the transformation of our biggest market from a distribution model to a direct sales model.

This involved negotiating a smooth exit from our former distributor of 30 years, negotiating new arrangements with all major buying groups and customers in the industry, doubling the size of our sales force and our logistics capabilities, establishing new back-office teams, and designing pricing models and sales and marketing strategies. After four very intense months, we launched this direct operation in mid-July. With regards to my interests, the last few years have been dominated by a motorcycle ride some friends and I did from Vladivostok to London across twenty countries – two years of planning, six months of riding, and then working on a manuscript about our adventures. Writing is one of the things that makes me feel most alive, and I've really enjoyed opportunities to write for New Zealand's national newspaper. Otherwise I like getting out on a mountain bike and exploring Southern Californian trails.



Andres Hammer

Nationality: Venezuelan

Current Location: Miami, USA

Current Job Title: Corporate Credit and Operations Manager

Current Company: Tienda Pago

I am a Venezuela native, currently living in the United States. I am currently working as Credit and Loan Director for Tienda Pago Holding. Tienda Pago is a startup with operations in Latin America that provides microloans to small mom and pop shop to finance the purchase of products from fast moving consumer goods distributors. I was introduced to Social Business, Microfinance and Mobile Money after an internship with Grameen Bank in Bangladesh. As a continuation of this path I have been involved in and lead microcredit and mobile payments projects for NGOs and for profit companies in the US and various countries in Latin America. I worked with Microfinance Transparency, implementing pricing transparency for microfinance projects and I has also lead the implementation of mobile microcredit initiatives while being a project manager for Movilway. I hold a BA in Economics from Washington University in St. Louis. Outside of work I enjoy jogging, kayaking and reading. Living in Miami FL, I also enjoy spending time at the beach with my wife, daughter and dog. I consider myself a travel aficionado. I enjoy planning trips and I take every opportunity I can to visit a new place, learn about new cultures, try different foods and see the world.



Raunaque Hasnat

Nationality: Bangladeshi

Current Location: London, UK

Current Job Title: Data Warehouse Manager

Current Company: Imperial College London – IAVI (The International AIDS Vaccine Initiative)

I currently work for IAVI (International Aids Vaccine Initiative), a joint project with Imperial College London (Immunology) as a data warehouse project manager leading the data warehouse development project that intends to integrate disparate data systems containing virology, clinical trial and efficacy data located in the USA, UK, Africa and India. As the technical lead of the project my key role is to ensure all business requirements are captured and implemented precisely. At IAVI our aim is to produce a data warehouse that will be easily adaptable by the end-users like lab technicians, directors and principle investigators across the world and support us throughout our journey to find an efficient and affordable vaccine for AIDS. Intense risk assessment, cost analysis and prototyping has been carried out to ensure we build the right system. Maintaining data security, quality, confidentiality and performance is one of my biggest priority and I have to make sure that colleagues at all level are well aware of our standard operating procedure and data policies as we deal with highly sensitive clinical trial information adhering to the data protection act 1998. As a trained data architect and certified data protection act 1998 practitioner I work as the lead advisor for all data modelling, design, architectural, documentation, security and vendor assessment for all the collaborators of IAVI and am responsible for managing risks and changes within the data domain.



Peter Holdt Holsteen

Nationality: Danish

Current Location: Copenhagen, Denmark

Current Job Title: Seniorspecialist – Attorney-at-law

Current Company: Nykredit Portefølje Administration A/S

I hold an LLB (2004) and LLM from Copenhagen University as well as a degree in finance (HD Finance) from Copenhagen Business School (2013). Furthermore I am an Attorney-at-law. My career took flight as HR assistant at Egmont International Holding A/S and later as HR legal assistant at Carlsberg Danmark A/S, while studying for my LLB and LLM. Completing my LLM in 2008, I got employed at my current workplace as legal counsel at Nykredit Portefølje Administration A/S ("Nykredit"). My primary focus is setting up fund entities that enable institutional clients to utilise Nykredit's administrative functions such as back office operations, accounting, compliance and legal affairs. As part of setting up these fund entities it is my job to negotiate investment management agreements and other significant complex financial contracts towards global counterparties.

After six years at Nykredit I had the unique opportunity to experience something completely different, and whilst keeping my old position, I got to hold a temporary maternity position as head of section at the Licence Department at the Mineral Licence and Safety Authority in the Government of Greenland, which granted me invaluable insight into the hydrocarbon and mineral industry as well as the regulation and public governance. In my leisure time I read books and watch movies. Sometimes I make short movies – even for work purposes. Furthermore I play chess and enjoy strategy board games with friends. When I have lots of time I paint pop-art kind of pictures. I love to travel and this summer I have been sailing with my family in the shallow waters of Denmark. My favorite sport is running but I also do some bicycling as well as skiing. Lately I have been working on some ideas for apps with some specialists in my spare time.



Megan S. Kelley

Nationality: American

Current Location: Chicago, USA

Current Job Title: Products Marketing Specialist

Current Company: Accenture

For the past four years, I have worked as a marketing specialist at Accenture, one of the world's largest management consulting firms. As a member of Accenture's Global Products Marketing team, I develop, execute and track metrics for custom marketing programmes for a range of high priority global clients. My breadth of experiences include developing marketing materials such as websites, videos, infographics, brochures and email campaigns for top tier clients and must-win contract proposals. What is especially appealing about the EGMiM programme is that it assesses the socio-economic and geo-political contexts of international enterprises. Also, the opportunity to study with renowned professors in London – as well as international modules in India and China – offers a hands-on view of the different management practices used in various global markets.

The EGMiM programme combines my strong interest in challenging myself academically with expanding my understanding of global business management issues. With this degree, I hope to better understand how global business impacts societies around the world. The internationally-recognised faculty, innovative courses and executive networks that are provided by LSE offer a superb opportunity to acquire these skills and advance professionally. Using proven business models tailored to populations and their cultures, I will be equipped to more effectively lead in this rapidly changing global marketplace. As a citizen in the global community, I hope to parlay my knowledge into programmes and activities that will advance economic opportunities for all. With this advanced degree, I hope to create sustained change from the inside out.



Wilson Cyrus Lai

Nationality: Singaporean

Current Location: Singapore

Current Job Title: Sales and Marketing (Management)

Current Company: Righteous International Subscription Services

I graduated Valedictorian with a Bachelors of Innovation and Entrepreneurship (High Distinction) from University of Adelaide, Australia and was Top Graduate/Commencement Speaker with a Masters of Science in Innovation from Singapore Management University, Singapore. My work revolves around providing innovation and strategy consulting for technology start-ups in France, Belgium and Singapore. I am also an adjunct faculty, teaching innovation and entrepreneurship at the Singapore Management University. Additionally, I work within the sales and marketing division for a magazine and journal family business in Singapore and Malaysia, covering flagship titles such as *The Economist*, *Forbes*, *Businessweek*, *Reader's Digest* and *National Geographic* et al.

Apart from my corporate work, I serve as an Ambassador, providing pro bono consulting for the Food for Thought Network, a non-profit organisation that provides a platform for start-ups to create innovative solutions to eradicate global food poverty. Previously, I was in the Military serving as an Ammunition Instructor/Course Commander in the Singapore Armed Forces. I managed a platoon of 60 soldiers and conducted regular explosive ordnance trainings. I was awarded Best Trainee during the Ammunition Specialization Phase and earned the military honors of the Commander's Coin for outstanding conduct and performance. For leisure, I enjoy taking my dog for a stroll and partake in regular floorball and soccer sessions. I am also the Principal Musician (Tuba) for the Singapore National Youth Orchestra whereby I have performed in Switzerland, Austria, Hong Kong, Japan et al.



Natia Loladze

Nationality: Georgian

Current Location: Tbilisi, Georgia

Current Job Title: President

Current Company: Georgia Red Cross Society

I graduated from Essex University with a BSc in Economics. After I graduated I worked for the gold mining company in Ghana for two years. At the same time I was a volunteer in Georgia Red Cross since 2003, later I became the chairperson of Tbilisi Branch. In 2012, I became the President of the Georgia Red Cross Society. For me, as a young professional entrusted with the responsibility of running the humanitarian organisation, it is of overwhelming importance to gain in-depth knowledge in the management field, to get familiar with modern developments in the respective sphere and to improve my skills in that regard. I will use all of the respective knowledge, from this programme, for establishing social enterprises for the Georgia Red Cross Society.

For the National Society to be independent and strong, it needs income generating activities, such as social enterprises. Even in running the Red Cross society one needs to be more business oriented to ensure that organisation is financially stable in order to deliver more services to those in need. I will utilise the commercial awareness and the skills I already possess during the study course. In this sense, my experience will certainly enrich the Executive Global Master's in Management programme. On the other hand, I will obtain knowledge and new skills in the respective field. Thus, I will benefit from the vibrant academic environment involving the international component. My hobbies outside of work are reading, skiing and traveling.



Ashley Lucchese

Nationality: American

Current Location: Chicago, USA

Current Job Title: Executive Recruiter

Current Company: McKinsey & Company

Originally from Austin, Texas, I currently reside in Chicago. I graduated from the University of Notre Dame with a BA in Political Science and a Supplemental BA in Spanish. After graduation, I spent five years in Executive Search, serving clients across industry with their senior-level talent needs in General Management, Business Development, Operations, Human Resources, and Financial Management. I currently serve as an Executive Recruiter for a management consulting company, focused on experienced professional recruiting and talent advising in Operations. I am also a member of the UNICEF Next Generation program and served for one year as a Remote Consultant for UNICEF Nicaragua in my free time. In my role as Remote Consultant, I focused on Advocacy and Communication for Innovation in Resource Mobilisation. You can also find me reading, hiking, and taking in a movie in my free time. I applied to the EGMiM for the opportunity to work side-by-side with peers from diverse professional backgrounds and to learn more about the intersection of business and social sciences from an international perspective. I am particularly interested in exploring how Corporate Social Responsibility practices impact talent management and how they can be a differentiator in attracting and retaining the best talent.



Rebecca Miller

Nationality: American

Current Location: London, UK

Current Job Title: Non-profit in Residence

Current Company: SAP SE

I graduated from American University in Washington, D.C., USA with a Bachelor of Arts in International Studies with minors in International Business and Spanish. After graduating, I worked in Spain for a year teaching English and then returned to D.C. to work at a non-profit international development organisation. There, I supported Fortune 500 companies in the implementation of Corporate Social Responsibility programmes. As of February 2015, upon moving to London, I was hired as a consultant at SAP SE in the Global Corporate Social Responsibility department to manage pro bono consulting programmes that leverage the skills of SAP employees to build capacity of non-profit organisations and social enterprises in emerging and frontier markets. Outside of work, I enjoy yoga, running, cooking, traveling, speaking Spanish and exploring London and its food culture. I plan to use this programme to transition into a role that promotes the ethical sourcing of products and purchase of goods and services from the local marketplace. Ultimately, my aim is to leverage the resources of multinational corporations to drive economic development and stability within key countries in which they operate.



Ven Mothkur

Nationality: American

Current Location: Chicago, USA

Current Job Title: Corporate

Physician Advisor

Current Company: Franciscan Alliance

Ven Mothkur, MD, MBA. I currently hold the position of Corporate Physician Advisor at the Franciscan Alliance, a 15-hospital health system, and have been tasked with the operationalisation of an internal physician advisory group, while moving the system to limited external physician advisory support services. Prior to joining the Franciscan Alliance, I transitioned from Family Medicine into hospital and healthcare consulting with Wildcat Venture Management, RxGen, RSA Medical, and Accretive Health. I chose the EGMiM programme to enhance and broaden my management skills so that I may have the flexibility to cross industries.



Eva Ngai

Nationality: Chinese (Hong Kong)

Current Location: Hong Kong

Current Job Title: Strategic Fund

Investment, Associate

Current Company: Town Health
International Medical Group Limited

I have spent the last few years working in London and Hong Kong, and this enables me to obtain valuable experiences in various industries; legal, corporate finance/IBD, trading and IPO consulting. Since January 2016, I have taken a new challenge to work for an in-house fund of the largest medical group in Hong Kong. It involves performing analysis for investment decisions, which cover finance, healthcare and technology sectors. On top of that I also advise the management board on business strategies for acquired companies or new businesses. On a personal note, I like making new friends, trying new sports and travelling. I am delighted to join the cohort in 2016, and I am ready to share my experiences and learn with many inspiring professionals.



Fabio Norcini

Nationality: Italian

Current Location: Florence, Italy

Current Job Title: I am not currently work (I worked as a CFO until the end of March 2015)

Current Company: Targetti Sankey S.p.A. (previous company)

I graduated in Economics with honours at the University of Firenze. The subject of my final dissertation was the Financial Markets. I have also completed a year at the University of Paris XI in France with the Erasmus programme. I am also an Italian CPA and statutory auditor. I started my professional career at the IMI Bank in Luxembourg as a financial analyst. In 1998 I joined Targetti, a manufacturing company based in Italy, leader in the lighting industry. My first position was financial controller and project manager for the IPO project; Targetti went public the same year. In 1999 I worked for the Targetti's Brazilian subsidiary, near São Paulo. My task, which I successfully accomplished, was to divest all the assets owned there. From 2000 to 2003 I fulfilled various tasks in the finance dept. (Investor Relations, Treasury and Controlling). In 2004 I was appointed Chief Financial Officer. In 2007 I managed the leverage acquisition of the Danish company Louis Poulsen and the subsequent Targetti delisting from Stock Exchange. The financial crisis in 2009 severely hit the company, since then I successfully managed two turnarounds of Targetti including the divestment of several assets. In March 2015 I left the company. Today, my interests and hobbies are: Sports (I regularly practice cycling, running and skiing), family (I like spending my spare time with my wife and my three kids) and traveling (whenever possible).



Ivan Peschl

Nationality: Slovak

Current Location: Bratislava, Slovakia

Current Job Title: CFO

Current Company: Towercom, a.s.

As a CFO of Towercom, a major provider of TV, radio and satellite broadcasting services in Eastern Europe, I am responsible for various areas of financial management and the execution of company's M&A transactions. My competencies include corporate finance, planning and budgeting and as the CEO's deputy I am also responsible for HR and the organisational management of 225 employees. Prior to Towercom, as a Head of the appraiser team, I determined the value of shares of over 150 Slovak companies with the total asset volume exceeding €1 billion. I have Master's degree in Economics. Having three small kids, there is not much time for outside of work interests and hobbies, but if I find some, then I like to ski, play football or read the book. I am passionate about traveling and different culture meeting. I take all opportunities to enjoy good food and meet my friends.



Elisabeth Prager

Nationality: German/Austrian

Current Location: London, UK

Current Job Title: Associate Director, Business Development

Current Company: Coutts

After completing a degree in Economics and Economic History at Warwick and the Sorbonne, I began my career at Standard Life on their Commercial Leadership graduate programme. This allowed me to take on a number of roles across marketing, brand, operations and business management in the UK, Germany and Hong Kong. I then joined Coutts in a business development role where I have been actively prospecting HNWI individuals, working with colleagues across Coutts, NatWest and RBS to attract prospects to the bank and determining the strategic direction of the business development team. Outside of work, I enjoy running, trying out new restaurants and taking advantage of all the cultural highlights London has to offer, and travelling as much as I can! I applied for EGMiM as I am looking to deepen my understanding within leadership and management. I am not yet entirely decided on whether I would like to progress my career in a large organisation or start my own business and as such am looking to EGMiM to provide me with a more holistic knowledge base and skill set to aid in the decision and allow progression.



Arnie Purushotham

Nationality: British

Current Location: London, UK

Current Job Title: Director, King's Health Partners Cancer Centre, Professor of Breast Cancer, Consultant Surgeon, Vice-Dean International

Current Company: King's College London, Guy's & St Thomas NHS Foundation Trust, King's Health Partners

I graduated in Medicine at Madras Medical College in India. My postgraduate training in Surgery was mainly in London and Glasgow. I have been a Consultant Surgeon and Clinical Academic for 20 years having worked in Glasgow, Cambridge and London. I was the Director of Breast Services at Addenbrookes NHS Foundation Trust, Cambridge for seven years prior to becoming Professor of Breast Cancer at King's College London and Consultant Surgeon at Guy's and St Thomas' NHS Foundation Trust in 2005. I am also the Director of King's Health Partners Cancer Centre, Vice-Dean International for the Faculty of Life Sciences and Medicine, King's College London and Senior Clinical Advisor to Cancer Research UK. I enjoy reading, classical and popular music, the opera, theatre, sport, travel, global politics, food and wine. I chose to apply for the EGMiM programme to enhance my skills in leadership and strategy and develop an understanding of management, finance and marketing. I envisage that this programme will primarily strengthen my existing skills and thereby enhance my capabilities in my current roles. In addition, acquisition of these skills may allow me to consider new challenging roles and responsibilities in the future.



Armando Sandoval

Nationality: American

Current Location: Los Angeles, USA

Current Job Title: Financial Consultant

Current Company: Toyota North America

After graduating from college with a degree in Business Finance, I ventured into a start-up manufacturing company with three partners. As owner/finance manager, I was in charge of all finance related duties from raising start-up capital to maintaining accounting operations. After the start-up was dissolved, I went back to school to become a Certified Public Accountant (CPA) and began my career as a financial accountant. I have had great opportunities of working in many areas of corporate finance/accounting for large multi-national corporations such as Coca-Cola, Sony, Herbalife, American Apparel, and Toyota. Most recently, while at American Apparel, I managed a project in London to transition all UK finance operations to the corporate headquarters in Los Angeles. Currently, as a financial consultant for Toyota North America, I am working on a high priority project to document financial policies/procedures in preparation for Toyota's relocation from Los Angeles to Dallas, Texas. Over the years I have become strong in the technical areas of business finance. Now, I want to develop more of the management skills necessary to further my career, and I believe the EGMiM programme at LSE is the perfect platform to help in reaching my goals. On a personal note, I enjoy traveling and experiencing new cultures. I am a big fan of the world sport, football. I've had the great pleasure of attending the last two World Cups.



Andrew Savor

Nationality: Canadian

Current Location: Toronto, Canada

Current Job Title: Regional Vice President – Central Canada

Current Company: INTEGRIS Pension Management Corp.

I graduated from the University of Toronto with a degree in Political Science and, later, with a diploma in Public Relations and Communications. I spent over ten years serving on corporate boards of directors as a director, vice president and president. While working on these boards I devised and implemented policy and procedural improvements and restructured operations. Change management advocacy is a big part of my personal and professional philosophy. I believe the best way to navigate changing corporate, professional and consumer landscapes is to actively evaluate the effectiveness of internal policies and procedures; along with employees' ability to effectively implement those strategies in a cost effective manner. It is important to continuously analyse internal and external issues, devise process improvements, streamline operations, and decrease aggregate expenses to reflect cost structures. During my spare time I like to exercise. Running has been a big part of my life since grade school. It is a great way to relax – to break down tension and stress while at the same time maintaining physical health.



Alessio Scalas

Nationality: Italian

Current Location: London, UK

Current Job Title: Marketing and Communication Consultant

Current Company: Independent Consultant

I grew up in Sardinia, Italy, but in 2002 I moved to Rome to pursue my BSc in Public Communication at University of Rome La Sapienza. Upon graduating, I worked for one year as director's assistant for a local international marketing company where I contributed to development of trade between Italy and Baltic countries. In 2009 I obtained an MSc in Marketing at University of Urbino, Carlo Bo. I joined Coldiretti (the major Italian national farmers union and services provider) in 2008 as a Marketing Project Manager. I managed a SME internationalisation programme targeted on the European markets. In 2009 I held the position Responsible for the economic development for Coldiretti Emilia Romagna area. I was mainly responsible for overseeing all farms/food development policies. The role involved various marketing and PR activities for the development of Coldiretti's brand, the reputation of Italian food production, enhance awareness of sustainable development and quality of life topics.

From 2013 to 2014 I held the position of Vice director for Coldiretti Reggio Emilia region. I focused my activities on the development of innovative services, the training of employees and members about Coldiretti's policies and events coordination. I am working as an Independent Consultant. I helping various Asmes (agribusiness small and medium enterprises) to develop their brands as well as to think and act strategically. I enjoy fine dining, especially wines, and learning about different cultures; I also enjoy playing football, working out, listening to hard rock, travelling, reading philosophy and spending time with my wife Diana and my beagle Freddy.



Marc Schweizer

Nationality: German

Current Location: Zurich, Switzerland

Current Job Title: Coverage Banker –
Financial Institutions Group

Current Company: BNP Paribas

In 2008, I graduated with a Bachelor of Science Degree in International Finance from the University of Applied Sciences Nürtingen, Germany. As part of my undergraduate programme, I studied as an exchange student at the California State University, Fullerton and the University of Applied Sciences Northwestern, Switzerland. Furthermore, I worked during that period for two major German banks in their Investment Banking departments, focusing on Debt Capital Market transactions for the German corporate sector. After concluding my studies, I joined BNP Paribas' Zurich office as an Associate in its Financial Institutions Group. In my current role, I have responsibility for a portfolio of institutional clients, which includes major Swiss banks, insurance companies and public sector entities. In 2013, I finished the CFA programme and was selected to BNP Paribas' Top Talent Programme. I am a passionate runner and overall attracted to endurance sports. Currently, I am preparing for my second half marathon. On weekends and on vacation, I enjoy discovering France's various regions, in particular from a viticultural and culinary point of view. That goes well with the fact that I am an enthusiastic hobby cook and am constantly interested to detect new culinary compositions.



Sohini Sengupta

Nationality: Indian

Current Location: Singapore

Current Job Title: Senior Marketing
Manager, Global Marketing

Current Company: Reebonz

I graduated top of the class with a Bachelors in Business and earned a University medal from the James Cook University, Australia. I have always had a keen interest in marketing and proceeded to build my career understanding the various facets of brand, advertising, media and marketing through both agency and client side roles. However while being a marketing generalist, I have specialised in digital marketing over the last seven years I have had the good fortune of working across India, Australia and Asia solving digital transformation challenges across companies as varied as Monsanto, KPMG, P&G and eBay. More recently I have been focused on E-commerce companies in Asia and currently lead digital transformation and marketing at Reebonz, a well-funded E-commerce start up, riding on tremendous demand for luxury goods in Asia Pacific. As a Global Digital Marketing lead, I drive strategy and big data initiatives across 25 markets in Asia and beyond.



Hosung Shin

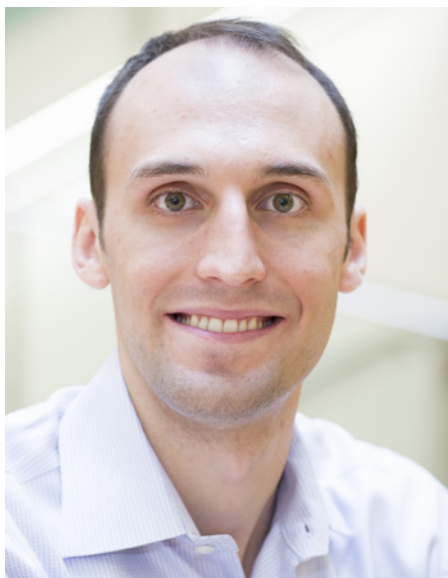
Nationality: South Korean

Current Location: New York City, USA

Current Job Title: Consultant

Current Company: Independent
Consultancy

I am a marketing and strategy development leader focused on data-driven insights that translate into action. With deep experience in consumer and corporate research, I passionately articulate value propositions of a platform, product, or service tailored to a desired audience. My experience spans two global corporations (GlaxoSmithKline, PepsiCo), a Silicon Valley start-up sold to Google (Meebo), as well as consulting firms (Corporate Executive Board, Information Resources Inc). Previously, I spent five years in institutional investments and private banking (Edgar Lomax, Merrill Lynch) after graduating with a BSc in Finance and Economics from University of Maryland. Outside of work and career, I am fortunate to have a great wife, fine family, and two lovable brachycephalic dogs. I am an explorer in life, having lived in Korea, Brazil, and US. Accordingly, my taste in food, drinks, art, and music reflect that – eclectic and adventurous. Conversely, I am a huge fan of anything involving a ball and/or a stick.



Joe Shute

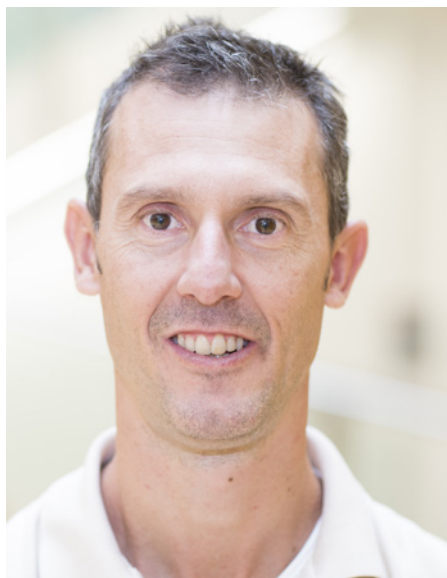
Nationality: American

Current Location: Philadelphia, USA

Current Job Title: Project Manager

Current Company: Pro-Active Performance

I am a Project Manager at Pro-Active Performance, a United States-based, family-owned professional development organisation (2014-Present). Our company works primarily with import luxury automotive manufacturers and their dealership networks, providing training, technical and operational support solutions. Prior to my current position, I had the pleasure of working with BMW Financial Services in both the United States and China (2012-14). I started my career after obtaining a Bachelor's Degree in International Business (Asian Studies minor) at Elizabethtown College near Philadelphia, Pennsylvania, where I had the opportunity to study abroad in China and Japan (2008-2012). Outside of work, I enjoy travelling, creative writing, watching films and anything that keeps me moving at a fast pace.



Jorge Sicilia

Nationality: Spanish

Current Location: Zaragoza, Spain

Current Job Title: Senior Engineer

Current Company: Taim Weser

I completed a Degree in Engineering in Power Electronics at the University of Zaragoza and I am working as a Senior Engineer. I like mountain biking, outdoor activities, reading, listening to music, travelling and meeting with my friends. I have chosen the programme due to the prestige of the School and its modular format. I would like the programme to prepare me for promotion in a new branch of my current company in another country.



Bernado Uribe

Nationality: Ecuadorean

Current Location: Guayaquil, Ecuador

Current Job Title: Operations Director

Current Company: Elementa

I graduated Cum Laude from Excelsior College, USA, with a Bachelor of Science in Business Administration. After spending several years working as a Chief Operations Officer of a large firm in the Downstream Oil and Gas Industry in Ecuador, I have been deeply involved in the creation of various new businesses mostly in the Energy and Renewables Industry. One of these new ventures is Elementa, which I co-founded and after managing the start-up process; I have been leading the operations and Latin-America business development, as well as serving as an active shareholder in the Board of Directors. I am also Director of an innovative company in the Security Industry, where I have been working in partnership with the President in the growth and consolidation of the firm. Outside of work, I enjoyed travelling and running.



Drew von Glahn

Nationality: American

Current Location: Washington DC, USA

Current Job Title: Consultant

Current Company: World Bank

My career spans the private, nonprofit and public sectors. I currently spearhead the development of the World Bank Group's Last Mile Initiative, a collaborative model to provide innovative financing and technical assistance support for the scale-up of enterprises and public-private organisations that provide basic services to poor and marginalised communities – the "last mile" in service delivery. Previously, I managed the WB's Development Marketplace, a grant-based program that focuses on surfacing and supporting high-performing social enterprises in developing countries. Over the years I have been a social entrepreneur myself, having been the co-founder and Managing Partner of Third Sector Capital Partners, the leading U.S. firm for advising and implementing Social Impact Bond type constructs. Third Sector has structured and managed the largest SIB transaction to date. Prior to Third Sector, I was the President and CEO of FEI Behavioral Health, managing a global network of 3,000 affiliates that provide a range of health, wellness and financial services to communities and employees of local companies.

I have over twenty years experience of working on Wall Street, holding senior positions with some of the largest global investment banks. At Credit Suisse, I spearheaded the bank's corporate finance business for Latin America, and at ING I was Managing Director (Information, Technology and Telecommunications), where I focused on financing and investing in early-stage ventures. Over the course of my banking career, I structured and lead over \$30 billion in transactions across the capital spectrum and industry sectors. I currently advise and write on capital raising and innovations in funding for emerging social enterprises and nonprofits.



Tijana Vujovic

Nationality: Serbian

Current Location: Belgrade, Serbia

Current Job Title: CEO

Current Company: Confluence Property Management

After graduating from Bocconi University in International Economics and Management, I joined GE Real Estate as a Risk Analyst in their Commercial Finance group in Milan, where I was primarily focused on analysing risks associated with potential portfolio acquisitions through preparing business plans, modeling multi-scenario cash flows, assisting in due diligence and performing market comparative analysis. At my own initiative, I transferred to the Prague office. There I was a key member of a five person team responsible for all CEE investments, and led the group's potential portfolio expansion across ex-Yugoslavia. In late 2008, I was hired as a Senior Associate in a BoA/Merrill Lynch's Serbian real estate platform. My tasks focused on developing commercial real estate throughout the Balkans, as well as asset acquisitions/divestments and repositioning. In August 2010, I was recruited to join a sister entity, Confluence Property Management, responsible for managing the cash-flowing assets in the BoA/Merrill Lynch portfolio in order to help create an independent asset management platform. My tasks revolved around the stabilisation and expansion of the new entity. After five years in Confluence, the company became the independent platform servicing 500,000m2 of retail space and became the leader in the industry.



Ilan Ymar

Nationality: French

Current Location: Geneva, Switzerland

Current Job Title: Associate Director

Current Company: HSBC Private Bank (Suisse) S.A

I graduated from Lyon 3 University in 2006 with a BA in Economics and Business Administration. In 2007 I graduated from University Lyon 2 with a Masters in Quantitative Economics. To further specialised myself into the asset management industry, I graduated in 2008 from ESLSA Business School in Paris with an MBA in Asset Management. I started my career working in New York for a Hedge Fund as Sales and Marketing. My role was to develop the marketing strategy and fund raising. Since 2011, I have joined HSBC Private Bank in Zurich and then Geneva. My current role is Relationship Manager responsible for the Israeli Market, I enjoy mountain biking, swimming, golf and making sure that I exercise at least twice per week.



Anton Zastavnyi

Nationality: Ukrainian

Current Location: London, UK

Current Job Title: Director

Current Company: ABE Limited

I graduated from Kyiv National Taras Shevchenko University with a Bachelor and Master's degree in Law. My career started as a legal assistant where I experienced working with governmental organisations. However, after a few years of practice, I moved to managerial roles, where I continue to develop my skills. Businesses where I have been involved include HORECA and education. I am also very interested in IT sector and entrepreneurship. I have chosen to apply for EGMiM, because it's a great opportunity to study in the UK and the subject modules are very specific. This programme allows me to continue working and exploring the areas which are my research interest with experienced professionals from various industries. I will use the new knowledge in order to help my country to succeed in attracting new investments. My other passion is exploring global opportunities in the business where I am involved in. I will pursue this in the overseas trips with my cohort from all around the world. I enjoy being active, therefore I always dedicate time for such activities as: travelling, tennis, MMA, snowboarding and yoga.



Luca Zurlo

Nationality: Italian

Current Location: Marlow, UK

Current Job Title: Director Sales EMEA

Current Company: TIBCO Analytics

I currently live in the UK where I am an international Director in Information Technology sector. I work at TIBCO Software, a leading American software vendor, as EMEA sales Director with direct responsibility for revenue generation for a vast part of this region. The Analytics division I lead is dedicated to commercialise through distribution channel business intelligence and analytics solutions dedicated to help and support people in the organisations to take better and faster business decisions. I hold a Master degree in law obtained at University of Bologna, faculty of Law, in Italy which gave me a solid humanistic background and I have a deep passion for politics, in particular geopolitics. Beyond my professional interests I love sports, in particular soccer, sailing and swimming and reading about international political issues, in particular EU business and political integration topics.



Christian Zwitter

Nationality: Austrian

Current Location: Vienna, Austria

Current Job Title: Organisational Communications Manager

Current Company: Haus der Barmherzigkeit

I studied philosophy and communication science, wrote my master thesis on Feyerabend's epistemological advice "anything goes" and now in my professional life I try to show that this sometimes can be true. I started working as a journalist but soon moved on to public relations consultancy. In this position, I had the chance to gain deep insights in various companies and industries, especially technology, health, finance and infrastructure. Besides classical PR tasks, I developed communication strategies and managed a variety major projects. Today I am working as a communications and strategy advisor in a staff position in healthcare. Aside from the daily business, I am very interested in how to shape the organisational culture and the public perception of our organisation. I enjoy questioning established approaches and developing new concepts – especially when it comes to business ideas. In my spare time, I am a passionate runner, a poor but enthusiastic surfer and I play "Go" on a decent amateur level. I am very interested in information technology, new media, filmmaking, photography and all the gadgets and gear involved. And of course, I like to travel – especially to the East.

