

Beijing Careers Fair 2016

Monday 15 August 2:30-5pm

Hilton Beijing, 1 Dong Fang Road, North Dongsanhuan Road, Beijing

Premium sponsor



英国伦敦大学政经学院



UNIVERSITY OF
CAMBRIDGE

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Imperial College
London

Careers Service

英国帝国理工学院

Foreword from the sponsor

Tourico Holidays is delighted to attend the joint university careers fairs in mainland China and Hong Kong for the third year, in order to build on previous recruitment success stories.

Tourico Holidays (Stand 1) is the fastest growing travel wholesaler in the world and the largest in the US. Since that initial investment 22 years ago, Tourico Holidays has grown into a \$1.4 billion company, with 39 offices worldwide. Today we provide support to 3,873 clients across 98 countries, using the most innovative technology in the business-to-business travel arena.

All graduate positions start with a 10-week executive training academy at our global headquarters in Orlando, Florida. Post academy positions would be based initially in one of our current offices in Beijing, Shanghai, Hong Kong or in one of our future offices in Shenzhen or Chengdu. All positions require extensive travel as we meet with our clients and suppliers in person. The training and post academy mentorship are designed to prepare you for the position for up to six months.

The next academy training session will begin on January 16 2017 the following positions are now open for applications:

- Product Manager
- Business Development Manager
- Sales Analyst
- Software Engineer

We are seeking applications from a wide range of undergraduate and postgraduate subject areas. You can learn more about our company and unique training academy at: thtravelacademy.com. We look forward to meeting you in person across the different events to share more information on opportunities and learn about your career aspirations.



Welcome to the Beijing Careers Fair

On behalf of LSE Careers, Imperial College London, and the University of Cambridge we are delighted to welcome students, alumni and employers to the Beijing Careers Fair. We are also pleased to welcome students from esteemed American universities Columbia University, Massachusetts Institute of Technology (MIT), and Harvard University.

Employers and organisations offering full-time and internship opportunities are joining us to discuss career options within their firms. This year we are delighted by the diversity of industries attending which include consulting, financial services, retail, industry, technology, Communications, and international organisations.

We have compiled this booklet to assist your navigation of the fair. Profiles and descriptions of all organisations present have been included, as has a floor plan so you can locate the employers you would like to visit. We would advise you to visit a broad range of employers to widen your career opportunities.

It is important to make good use of your time at the event. The fair provides the opportunity to talk directly to employers and ask them questions to help with your job search. Try to make a positive impression by communicating your relevant skills and experience to each employer. If an employer provides their contact details it is important to follow up with a professional thank you after the event.

We hope you enjoy the event and make the best use of this great opportunity to make contact with employers in the region.

Abercrombie & Fitch

Stand 12

anfcareers.com

Opportunities: 5-10

Applications from non-nationals: Yes

Application method: Online

Application deadline: Ongoing

Abercrombie & Fitch Co. is a leading global specialty retailer of high-quality, casual apparel for men, women and kids with an active, youthful lifestyle under its Abercrombie & Fitch, abercrombie kids, and Hollister Co. brands. A&F was founded in 1892 and is based in New Albany, Ohio. A&F sells merchandise through retail stores in the United States, Canada, Europe, Asia, Mexico, and the Middle East. The company also operates e-commerce websites.

The Manager in Training (MIT) programme is a blended-learning, multi-week programme focused on immersing a manager in all aspects involved in managing a store, including creating the best in-store experience, recruiting, diversity, human resources, store operations, and visual merchandising. We strongly advocate a philosophy of promotion from within. All our managers and directors - even the Senior Vice President of Stores - have gone through the MIT programme. As we expand in Asia, we're looking for candidates in Shanghai/Beijing/Hong Kong/Chongqing/Chengdu/Tianjin/Kunming/Guangzhou/Shenzhen for new store openings.

AlphaSights

Stand 5

www.alphasights.com/careers/what-we-do

Opportunities: Approx. 40

Applications from non-nationals: Yes

Application method: Online

Application deadline: To be confirmed

AlphaSights is a global leader in knowledge search. Our mission is to provide the world's top professionals with bespoke and quick access to specific industry expertise they need to succeed. AlphaSights is growing fast and with three new offices opened in the last year alone, offers unrivalled impact opportunity and career progression. We are looking for adaptable and action-orientated individuals excited to play their part in building a world-class professional services firm. Locations: San Francisco, New York, London, Hamburg, Dubai, Hong Kong, Seoul, Shanghai, and Tokyo. Internal marketing, recruitment, legal, and software engineering may be available.

Associate Programme (entry level): Fast-paced, commercial graduate role with a clear focus on effectiveness and excellence in client delivery.

European Pre-master's Programme (12 months): For those looking to work prior to starting a master's in 2018.

Summer Associate Programme (10 week internship): Includes rotations across all key service divisions.



Bloomberg LP

Stand 18

bloomberg.com/careers

Opportunities: Ongoing recruitment

Applications from non-nationals: Yes

Application method: Online

Application deadline: Ongoing

Bloomberg, the global business and financial information and news leader, gives influential decision makers a critical edge by connecting them to a dynamic network of information, people and ideas. The company's strength, delivering data, news and analytics through innovative technology quickly and accurately, is at the core of the service, providing real time financial information to more than 315,000 subscribers globally. Bloomberg's enterprise solutions build on this, leveraging technology to allow customers to access, integrate, distribute and manage data and information across organisations more efficiently and effectively. Through Bloomberg Law, Bloomberg Government, Bloomberg New Energy Finance, and Bloomberg BNA, the company provides data, news and analytics to decision makers in industries beyond finance. Bloomberg News, delivered through TV, radio, mobile, the internet and three magazines, covers the world with more than 2,400 professionals at over 150 bureaus in 73 countries. Bloomberg is headquartered in New York and employs more than 15,000 people in 192 locations worldwide.

Citi

Stand 13

oncampus.citi.com

Opportunities: To be confirmed

Applications from non-nationals: Yes

Application method: Online

Application deadline: To be confirmed

Citi, the leading global bank, has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions. Citi provides consumers, corporations, governments, and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services, and wealth management.

CRU International

Stand 14

crugroup.com

Opportunities: Ongoing recruitment

Applications from non-nationals: Yes

Application method: CV and cover letter

Application deadline: Ongoing

CRU International is a privately owned leading business intelligence provider for the metal, mining, and fertiliser industries. We offer independent, authoritative and knowledgeable services to a variety of players within this rapidly changing marketplace including investors, mining companies, and governments. Our services include pricing and market data, forecasts, market and cost analysis, consulting, news and events. Headquartered in London, we also have offices in Beijing, Mumbai, Santiago, Pittsburgh, Sydney, Hong Kong, and now Shanghai. We invest in our people, technology, and products to offer enhanced services to our global clients. What makes us different is our ability to give independent and concise expert analysis to our clients, without fear or favour. Our global reach is echoed through our diverse and dynamic workforce, making every encounter a unique learning opportunity. With over 240 employees worldwide, we may be small in number, but we are big enough to have developed a recognised and respected brand in a continuously evolving industry - it's your turn to do the same with us.

Daimler/Mercedes-Benz

Stand 20

www.daimlercareer.com

Opportunities: 20+

Applications from non-nationals: Yes

Application method: CV

Application deadline: October

Established in January 2001 and headquartered in Beijing, Daimler Greater China Ltd. (DGRC) is responsible for the operations of Mercedes-Benz Cars, Mercedes-Benz Vans, Daimler Trucks and Buses, Mercedes-Benz Financial (including Mercedes-Benz Auto Finance and Mercedes-Benz Leasing), Daimler Spare Parts and R&D Centers in Mainland China, Hong Kong, Macau, and Taiwan.



Dubai Business Internships

Stand 17

dubaibusinessinternships.ae

Opportunities: Approx. 45 pa

Applications from non-nationals: Yes

Application method: Online

Application deadline: March 2017

Dubai Business Internships, run under the patronage of His Highness Sheikh Mohammed, Vice President and Prime Minister of the UAE and Ruler of Dubai, offers outstanding graduates an unrivalled opportunity to study and do business in Dubai, a dynamic and multicultural hub for global commerce, and develop as business leaders of the future. Internships are fully-funded ten-month placements with 18 of Dubai's leading companies such as Emirates Airline, Jumeirah, and DP World.

Expedia

Stand 4

lifeatexpedia.com

Opportunities: Ongoing recruitment

Applications from non-nationals: Yes

Application method: Online

Application deadline: Ongoing

Enterprising. Innovative. Passionate. Expedia revolutionises travel through the power of technology. We are the largest online travel company in the world and in the Asia Pacific region, and we own and operate a diversified portfolio of well-recognised brands including Expedia.com, Hotels.com, Hotwire, Trivago, Travelocity, and Orbitz. Do you love networking and working with people? Are you good with data? Do you consider yourself a strong negotiator? Come join the leader in online travel as a Market Associate member of our rapidly growing Asia Pacific team. Beyond travel perks and other competitive benefits, you can walk away from work each day knowing you truly made an impact, all while working alongside smart, passionate people who love travel to their core. To apply, please submit your application with your cover letter and one-page CV online. In your cover letter please specify which location(s) you are applying for. For the full-time graduate position, apply via: <http://bit.ly/29YTfrl>. For the summer internship position, apply via: <http://bit.ly/29Stbytl>.

FDM

Stand 8

fdmgroup.com

Opportunities: 100+

Applications from non-nationals: Yes

Application method: CV

Application deadline: Ongoing

Do you have a passion for technology and finance but lack the commercial experience and vocational training to succeed? FDM Group is an award-winning global professional services provider with a focus on IT, and a dedication to technical excellence and professional development. We are renowned for our dynamic Graduate Programme, which makes us a leading IT employer. Following the organisation's outstanding growth, FDM's services within China, Hong Kong and Singapore have expanded and we now require a number of Software Developers and Application Support Analysts to work closely with our key investment banking clients. If successful, you will receive specialised training in our renowned Academies in London, Leeds or Glasgow enabling you to succeed as an FDM Consultant. Upon completion of your training, you will go into your role as an FDM Consultant with some of the world's largest investment banks in China, Hong Kong or Singapore, fast tracking your career progression into a technical consultant role within the IT industry. Fast-track career progression is a key focus

HNA Group

Stand 15

hr.hnagroup.com

Opportunities: Ongoing recruitment

Applications from non-nationals: Yes

Application method: Online

Application deadline: Ongoing

Since its creation just 23 years ago, HNA Group has grown, prospered and successfully transformed a traditional aviation company into a multinational with assets valued over RMB 600 billion. From Hainan Island to the world, the group is committed to deliver a new business culture featuring modern socialist values within an international corporate system. Founded in 1993, HNA Group's business outreach has expanded with 11 listed companies and nearly 180,000 employees worldwide. In 2015 HNA Group broke into the Fortune 500 for the first time ranking at #464. As HNA Group continues to grow internationally, it has high expectations for its industry sectors: HNA Aviation, HNA Capital, HNA Tourism, HNA Holdings, HNA Logistics, and HNA EcoTech. HNA Group seeks candidates for its 18-month Global Management Talent programme to grow into junior leaders. Participants rotate through different departments and positions, gaining an overall knowledge of business operation, leadership management and HNAer Culture.



Huawei Technologies Co.

Stand 2

career.huawei.com // career.huawei.com/recruitment/campus.html

Opportunities: Approx. 40

Applications from non-nationals: Yes

Application method: Online

Application deadline: Ongoing

Huawei is a global leader of ICT solutions. Continuously innovating based on customer needs, we are committed to enhancing customer experiences and creating maximum value for telecom carriers, enterprises, and consumers. Our telecom network equipment, IT products and solutions, and smart devices are used in 170 countries and regions, serving one third of the world's population. A Better Connected World is on the horizon. Working closely with partners, we endeavour to build an efficient and integrated digital logistics system which will enhance interconnectivity and interactivity - between people and people, people and things, and things and things - to spark infinite opportunities and potential for everyone everywhere and to move the world forward. We invite you to realise ambitions here at Huawei. You will have a rewarding experience, find a channel to unleash your potential, join exceptional teams, and journey on the road to self-accomplishment. Our open positions for fresh graduates include R&D, marketing/sales, technical support, supply chain, finance, legal, and human resources.

JD.com

Stand 19

en.campus.jd.com

Opportunities: Approx. 50

Applications from non-nationals: No

Application method: Online

Application deadline: To be confirmed

JD.com is China's leading online direct sales company. With more than 110,000 employees, year-on-year GMV growth of 78%, and a GMV of RMB 462.7 billion in 2015, JD Group has emerged as one of China's fastest growing internet companies. As China's largest internet company by revenue, JD has invested in a wide range of diversified businesses that support JD's strategy and desire to become the largest and most trusted internet company globally. To date, JD consists of three different business segments: JD Mall Group (e-commerce, also referred to as JD.com Inc.), JD Finance Group, and JD Technology. We strive to offer consumers the best online shopping experience.

JD has the largest fulfilment infrastructure of any e-commerce company in China. JD.com operates seven fulfilment centres and a total of 213 warehouses in 50 cities, and a total of 5,367 delivery stations and pickup stations in 2,356 counties and districts across China, staffed by its own employees. JD.com is also a member of the NASDAQ100.

John Swire & Sons

Stand 9

swire.com/mt

Opportunities: No fixed quota

Applications from non-nationals: Yes

Application method: Online

Application deadline: To be confirmed

Swire is a highly diversified global group. Many of our core businesses can be found within the Asia Pacific region, where traditionally Swire's operations have centred on Hong Kong and mainland China. Within Asia, Swire's activities come under the group's publicly quoted arm, Swire Pacific Limited. Elsewhere in the world, many businesses are held directly by parent company, John Swire & Sons Limited, in Australia, Papua New Guinea, East Africa, Sri Lanka, the USA and UK. We set the standard for excellence wherever we do business, with a 200-year history and an unparalleled reputation for integrity, professionalism and innovation. Our Summer Internship & Management Trainee programmes offer the means to gain exposure to highly diversified general management styles across different industries and through overseas secondment opportunities. Throughout the programmes, you will be rewarded by gaining early responsibilities, support and mentorship from senior employees, and various opportunities for growth.

KPMG Beijing

Stand 10

kpmg.com/cn/zh/careers/Pages/default.aspx

Opportunities: Ongoing recruitment

Applications from non-nationals: No

Application method: Online

Application deadline: Ongoing

At KPMG, our purpose is to 'Inspire Confidence and Empower Change', helping China open its doors to the rest of the world, and working with our clients to create the future. As one of the world's leading professional firms offering Audit, Tax and Advisory services, we have around 10,000 professionals working across 17 offices in China. We are looking for top students who are passionate, committed and eager to succeed - all degree disciplines are welcome.



Merlin Entertainments

Stand 7

merlincareers.com/graduates

Opportunities: Approx. 6

Applications from non-nationals: No

Application method: Online

Application deadline: To be confirmed

At Merlin Entertainments plc we run many of the world's most popular attractions including LEGOLAND®, Madame Tussauds and SEA LIFE, and we open new ones every year. The Accelerate Graduate Programme focuses on giving you the skills to make an attraction a great success with four x 6-month placements. If you're a bright, entrepreneurial graduate with the confidence to lead others and run your own department then Business Management is the stream for you. You will gain experience and skills in commercial, strategic, operational and leadership functions and be responsible for the smooth running of the day-to-day operations. You could also be managing a team to deliver excellent customer service. The Marketing stream gives you the skills to make a great attraction a commercial success. You will gain experience in areas such as brand, PR, promotions, trade, events and marketing strategies, in placements across the global Merlin business. As we are growing every year we want creative minds, natural leaders, and innovative thinkers to drive our business forward.

PwC

Stand 3

pwccn.com/home/eng/graduateindex.html

Opportunities: Ongoing recruitment

Applications from non-nationals: No

Application method: Online

Application deadline: Ongoing

Do you want to become a trusted business advisor? Are you passionate about solving important problems? If yes, come visit PwC's stand to learn about how you can do this through our Assurance, Consulting, Deals, Tax and Risk Assurance services. As one of the world's leading professional services firms, we have over 208,000 people located in 158 countries. Whether you are a Year 1 student or a fresh graduate, we'll have opportunities for you to work alongside like-minded talent, opportunities for you to develop into a professional, opportunities for you to expand your horizons, and opportunities for you to help shape the world. We welcome talent from all disciplines - from engineering to business, from computer science to accounting. Come visit our stand to learn how you can be part of this opportunity of a lifetime!

Siemens Ltd.

Stand 11

www.smc.siemens.de/en

Opportunities: No fixed quota

Applications from non-nationals: Yes

Application method: Online

Application deadline: To be confirmed

Siemens Management Consulting (SMC) was established in 1996 as Siemens' strategy consulting unit. Siemens had never explored the idea of 'internal consulting' before so the move represented uncharted territory. SMC pursued a two-fold mission from the outset. The first was to provide the best possible support to Siemens through first-class strategy consulting services. The second was to train top talent for a potential transfer into Siemens line management, with its multifaceted demands. SMC proved to be a success story from the beginning. Thanks to the opportunities for individual development, professional teamwork, open feedback culture, and enormous motivation shared by all SMC employees, over 100 successful strategy projects are now implemented every year. Today SMC is one of the largest internal strategy consultancies in Europe, with three locations in Beijing, Mumbai, and Munich. SMC competes directly with external strategy consultancies for Siemens projects. However SMC is often chosen to support Siemens in framing its strategic orientation in various businesses and on a corporate level.

Thales China

Stand 6

thalesgroup.com

Opportunities: Ongoing recruitment

Applications from non-nationals: Yes

Application method: CV, cover letter, transcripts and paragraph outlining your biggest achievements to vivian.xing@asia.thalesgroup.com

Application deadline: Ongoing

Thales provides innovative solutions for China's infrastructure. Having been present and growing in China for more than 30 years, we're a well-established and trusted partner for the aviation and urban rail transportation industries, as well as security in Hong Kong. Our strategy is to boost our presence by partnering with local players - several local joint ventures contribute to growth. In China we have joint ventures and strategic partners in air-traffic management, urban transportation and in-flight entertainment systems. At the same time, we're developing Innovation Hubs around the world. These are designed to enable collaborative innovation and to combine new design methods, simulation tools and visualisations to co-create a truly differentiated offer alongside customer users. A true incubator of ideas for academic, government and industry representatives, the Hong Kong Innovation Hub (which open in 2014) focuses on the concept of Smart Cities, working in the areas of transport and security.



Tourico Holidays

Stand 1

thtravelacademy.com

Opportunities: 100+

Applications from non-nationals: Yes

Application method: Online

Application deadline: Ongoing

Tourico Holidays is the fastest growing travel wholesaler in the world and the largest in the US. Since that initial investment 21 years ago, it has grown into a \$1.35 billion company, with 39 offices worldwide. Today we provide support to 4,900 clients across 100+ countries, using the most innovative technology in the business-to-business travel arena. All graduate positions start with a 10-week executive training academy at our global headquarters in Orlando, Florida. Post academy positions would be initially based in one of our current offices in Beijing, Shanghai, Hong Kong or in one of our future offices in Shenzhen or Chengdu. All positions require extensive travel as we meet with our clients and suppliers in person. The training and post academy mentorship are designed to prepare you for the position for up to six months. With positions in Sales, Product Management and our Technology division (Professional Services), we are seeking applications from a wide range of undergraduate and postgraduate subject areas. You can learn more about our company and unique training academy at thtravelacademy.com.

United Nations Population Fund Stand 16

www.unfpa.cn

Opportunities: Not currently recruiting

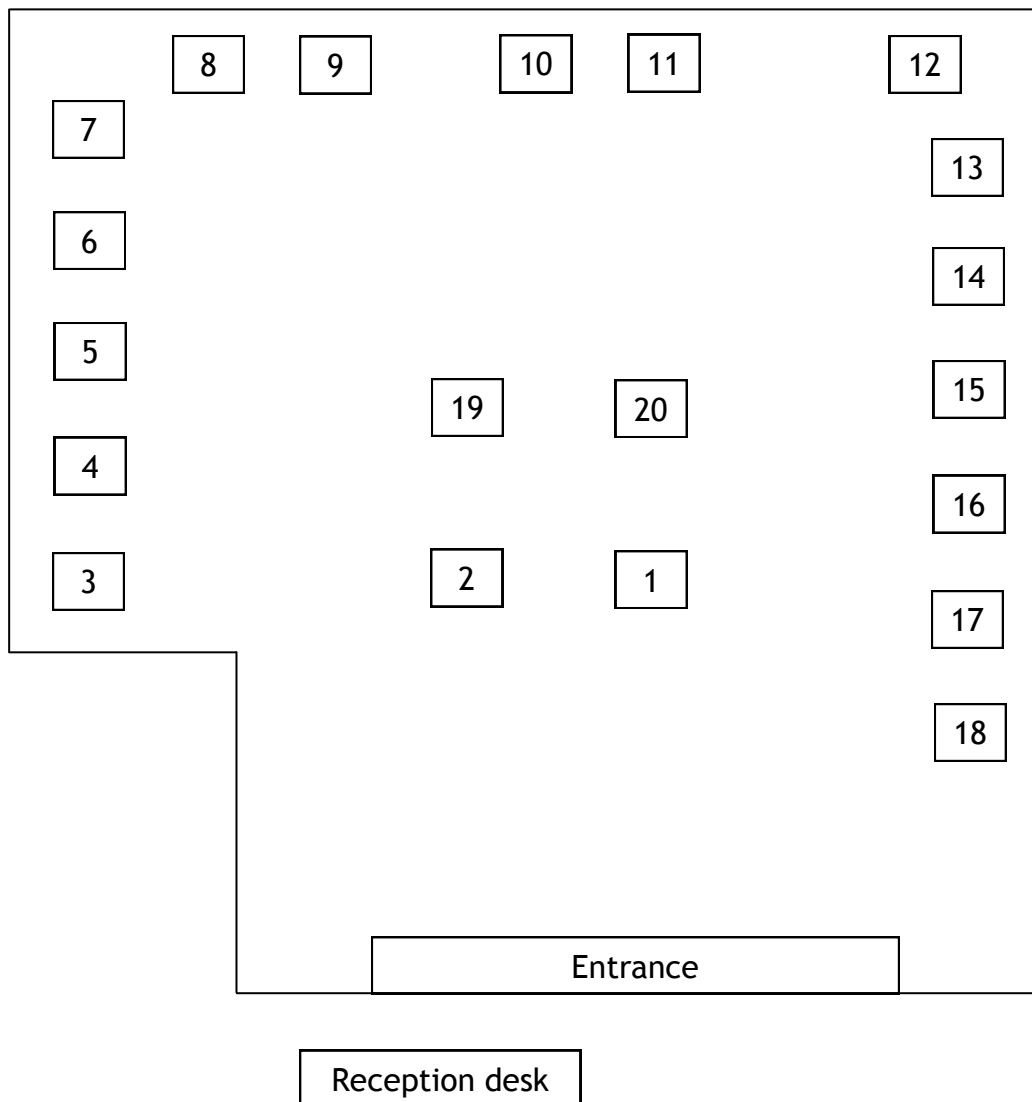
Applications from non-nationals: Yes

The UNFPA China Internship Programme offers the opportunity to acquire experience working in the United Nations system. The programme provides a compact understanding of UNFPA's development policies, thematic priorities, and technical cooperation activities. Interns specialise in the areas of Population and Development, Universal Access to Reproductive Health, Gender Equality and South-South Cooperation. Interns acquire practical experience in various aspects of project management in an international working environment. Under the programme, interns will work in the UNFPA office and/or UNFPA project office assisting tasks such as programme management and research, organisation of workshops/seminars, and preparation of briefing and information materials paper on development subjects.

Minimum qualifications:

- University graduate, enrolment (preferably 3rd/4th year) or graduate-level degree in a development-related field such as economics, international relations, sociology, public and business administration, political sciences or environmental studies.
- Excellent: written and spoken English (knowledge of Chinese is an asset); computer knowledge (Microsoft Office applications); interactive and interpersonal skills; and the ability to work in a multicultural environment.

Fair map



1 - Tourico Holidays

2 - Huawei Technologies Co.

3 - PwC

4 - Expedia

5 - AlphaSights

6 - Thales China

7 - Merlin Entertainments

8 - FDM

9 - John Swire & Sons

10 - KPMG Beijing

11 - Siemens Ltd.

12 - Abercrombie & Fitch

13 - Citi

14 - CRU International

15 - HNA Group

16 - UNFPA

17 - Dubai Business Internships

18 - Bloomberg LP

19 - JD.com

20 - Daimler/Mercedes-Benz

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