

# ROBERT D GALLIERS

## ACADEMIC CURRICULUM VITAE (abridged) January 2007

### EDUCATIONAL QUALIFICATIONS

1995	Hon. DSc., Turku School of Economics and Business Administration, Finland
1987	PhD (Information Systems), The London School of Economics and Political Science, UK
1978	MA (with Distinction, Systems in Management), University of Lancaster, UK
1972	DMA (Diploma in Municipal Administration), The Local Government Training Board, UK
1970	BA (cum laude, Economics), Harvard University, USA

### CAREER APPOINTMENTS

2002 - present	Provost and Vice President for Academic Affairs, Bentley University, USA
2000-2004	Professor and Director of Research, Department of Information Systems, London School of Economics & Political Science, UK (on leave of absence 2002 - 2004)
1994-1998	Dean, Warwick Business School, University of Warwick, UK
1989-2000	Lucas Professor of Business Management Systems, Warwick Business School, University of Warwick, UK
1983-1989	Head, School of Information Systems, Curtin University of Technology, Perth, Western Australia (Foundation Professor 1988-1989)
1982	Visiting Senior Fellow, School of Information Systems, Western Australian Institute of Technology (WAIT), now Curtin University
1978-1982	Management Consultant, ISCOL Ltd, University of Lancaster, UK
1970-1977	Various appointments in Social Work Administration

### HONORARY & VISITING PROFESSORSHIPS

2002 - present	Visiting Professor in Information Systems, City University of Hong Kong
2000-2001	Gemini Visiting Professor in Knowledge Management, University of St Gallen, Switzerland
2000	Visiting Professor in Information Systems, National University of Singapore
1998-1999	Visiting Professor, INSEAD, Fontainebleau, France
1997-2000	Honorary Professor, European Institute for Advanced Management Studies, Brussels, Belgium
1990-1994	Visiting Professor, Hong Kong Polytechnic, Hong Kong
1988-1989	Visiting Professor, Bond University, Queensland, Australia

### EDITORIAL APPOINTMENTS

2006	Special Issue Co-editor, "Facilitating – or Inhibiting – Knowing in Practice", <i>European Journal of Information Systems</i> , 15 (5), October
2005-present	Member, Editorial Board, <i>Revista de Gestão da Tecnologia e Sistemas de Informação</i>
2004-present	Associate Editor, <i>International Journal of Knowledge Management</i>
2003-present	Member, Advisory Board, <i>Information Systems and e-Business Management</i>
1998-present	Member, Advisory Board, <i>Journal of the Association for Information Systems</i>
1998-present	Advisory Editor, <i>Journal of IT Cases and Applications</i>
1997-1998	Associate Editor, <i>MIS Quarterly</i> special edition on Interpretative Research
1995-2005	Editorial Advisory Board Member, Information Systems, Management and Strategy Book Series, McGraw-Hill
1993-present	Member, Editorial Board, <i>Australian Journal of Information Systems</i>
1993-present	Member, International Editorial Board, <i>Knowledge and Process Management</i> (incorporating <i>Business Change and Re-engineering - The Journal of Corporate Transformation</i> )
1992-present	Editor-in-Chief, <i>Journal of Strategic Information Systems</i> , incorporating <i>International Information Systems</i>
1991-present	Member, Editorial Board, <i>Information Systems Journal</i>
1991-1999	Member, Editorial Board, <i>European Journal of Information Systems</i>
1989-1991	Member, Editorial Board, <i>Journal of Applied Systems Analysis</i>

### ADVISORY APPOINTMENTS

2006	Chair, peer review team, Computerized Information Systems Research Group, Tilburg University, The Netherlands
2006	Chair, European Foundation for Management Development (EFMD) EQUIS audit team, Louvain School of Management, Université Catholique de Louvain, Belgium
2006	Member of the New England Association of Schools & Colleges affiliation review team, Hellenic American University, Athens, Greece
2005-present	Member, Scientific Council, CentER (Business & Economics Research Institute), Tilburg University, The Netherlands
2004-present	Member, International Scientific Committee, Ecole de Management, Euromed Marseille, France
2002-present	Member, Board of International Advisors, Jönköping International Business School, Sweden
2000-present	Member, Information Systems Advisory Board, Hawaii International Conference on Systems Sciences
2000	External Adviser to Committee of Review, Position of Director, Smurfit Graduate Business School, University College Dublin, Ireland

1999-2002	External Assessor, Department of Systems Management and Science, Universiti Kebangsaan Malaysia
1999-2000	Member, Panel of Judges, British Computer Society Information Systems Management Awards
1998 -2005	Member of EFMD EQUIS audit teams: University of Washington, USA (2005); University of Groningen, The Netherlands (2001); Cranfield University School of Management, UK (1999); International Management Institute of St Petersburg, Russia (1999); Ashridge Management College, UK (1998)
1997-2000	Member, Association of MBAs (AMBA) International Accreditation Advisory Board
1997-1999	External Advisor, Review of Research Strategy, Queen's School of Management, Queen's University, Belfast, Northern Ireland
1997	Member, American Assembly of Collegiate Schools of Business (AACSB) Peer Review Team, ESSEC Graduate School of Management, Paris, France
1996-2000	Member, Academic Council, Euro-Arab Management School, Granada, Spain
1996-2000	Assessor, Department of Information Systems, LSE, UK
1996-1999	Member, Board of Governors, Ashorne Hill Management College (British Steel)
1996-1998	External Advisor, Reviews of the Department of Information Systems, London School of Economics and Political Science (LSE), UK
1996	Advisor to the Secretary, Research in Management Information Systems, University College, Cork, Ireland
1995-1996	Member, Library and Information Management Assessment Panel, Higher Education Funding Council for England (HEFCE) Research Assessment Exercise (RAE)
1995	Member of Panel of Judges, Management Consultancies Association, Best Management Book of the Year Award
1991	International Assessor, Research Plans 1991-1994, School of Management Studies, Universiteit Twente, The Netherlands

### MAJOR CONFERENCE & PROFESSIONAL ASSOCIATION APPOINTMENTS

2002	Programme Co-chair (with Professor Lynda Applegate, Harvard Business School), 23 <sup>rd</sup> International Conference on Information Systems (ICIS), Barcelona, Spain
1999	President, Association for Information Systems (AIS)
1998	Co-Chair European Conference on Information Systems (ECIS) - AIS Doctoral Consortium, Aix-en-Provence, France
1997	Conference Chair, 5 <sup>th</sup> ECIS, Cork, Ireland
1997	Invited member of international faculty: Joint PhD Programme in Design and Management of Information Technology, Måglas, Denmark
1997-2000	Member of Council, British Academy of Management
1996-1998	Member of Council, Institute of Information Technology Training
1994	Co-Chair, Ernst & Young Doctoral Consortium, 15 <sup>th</sup> ICIS, Vancouver, BC, Canada
1994-1995	Member, Organising Committee, AIS
1993-2002	Member, Standing Committee, ECIS (Chair: 1997/98)
1993	Member of Faculty, Doctoral Consortium, 14 <sup>th</sup> ICIS, Tallahassee, FL, USA.
1991	Member of Faculty, Doctoral Consortium, 12 <sup>th</sup> ICIS, New York, NY, USA.

### OTHER RECOGNITION/PRIZES

2006	Listed in <i>Outstanding Intellectuals of the 21<sup>st</sup> Century</i> (International Biographical Centre)
2005	Literati Club Highly Commended Award for paper published in the journal <i>Internet Research</i>
2004	Chartered Fellow, British Computer Society
2003	Fellow of the Association for Information Systems (FAIS)
2003	Beta Gamma Sigma Honor Society for Collegiate Schools of Business
2000	Listed in <i>Who's Who in the Management Sciences</i> (Edward Elgar)
1999	Anbar Golden Page Award Winner for the Editor of the Information Management journal with Best Research Implications
1999	Anbar Citation of Excellence for paper published in the <i>International Journal of Technology Management</i> , 17(1/2)
1999	Barons New Century Award (listed in <i>Barons Who's Who</i> , USA)
1998	Fellow, Royal Society of Arts, Manufacturers and Commerce (FRSA)
1997	Fellow, Institute for Information Technology Training (FIITT)
1997	Fellow, British Computer Society (FBCS)
1997	Listed in <i>International Who's Who of Professionals</i>
1996	Listed in <i>Who's Who in the World</i> (Marquis)
1995	Hon. DSc. for contributions to European Information Management Research, Turku School of Economics and Business Administration, Finland
1993	Listed in <i>Who's Who in European Executive Education</i> (IMEC)
1987	ANCCAC Medal, Australian Computer Society
1986	Fellow, Australian Institute of Management (FAIM)
1978	Top of graduating class, MSc in Systems in Management, Lancaster University, UK
1970	Finalist, Amateur Athletic Association (AAA) Long Jump Championships; represented the AAA and Southern Counties AAA; reserve for England
1969	Ivy League Long Jump champion; represented the AAA and Southern Counties AAA
1966-1970	Dean's Honors List, Harvard University, USA; Harvard College Scholarship

### APPOINTMENTS AS AN EXTERNAL EXAMINER

**PhD/DSc/DPhil/DLitt/MPhil Examinations: 78 to date (once, except where stated):**

Aston University; Australian National University (2); Birbeck College, University of London; Brunel University; Budapest University of Sciences & Public Administration, Hungary; Cranfield University of Technology (3); Copenhagen Business

School, Denmark; Curtin University of Technology, Australia; Henley Management College; Heriot-Watt University; Hong Kong Polytechnic University; Hong Kong University; Imperial College, London; London School of Economics (16); Manchester Business School; Manchester University of Science & Technology; Massey University, New Zealand; Murdoch University, Australia; Oxford University (5); Royal Holloway College, University of London; Stockholm School of Economics, Sweden; Strathclyde University; Trinity College, University of Dublin, Ireland; Turku School of Economics and Business Administration, Finland; Universiteit Twente, The Netherlands; University of Cambridge (2); University of Canterbury, New Zealand; University of East Anglia (2); University of Glasgow; University of Lancaster (2); University of Leeds; University of Manchester (2); University of New South Wales, Australia (2); University of Pretoria, South Africa; University of Salford (2); University of Southampton (2); University of Surrey; University of Sydney, Australia; University of Warwick (9); University of Western Australia; University of Wollongong, Australia; University of York.

#### **Undergraduate and taught Master's courses:**

1990-1994	Henley Management College: MBA
1990-1993	Birmingham Polytechnic/University of Central England in Birmingham: BSc (Hons) in Computing Information Systems
1990-1993	Bristol Polytechnic/University of the West of England, Bristol: BA (Hons) in Systems Analysis
1991-1993	Manchester Business School: MBA
1993-1996	University of Lancaster: MSc (Information Management)
1993-1997	National University of Ireland: Management Information Systems
1993-2000	London School of Economics: MSc (Analysis, Design & Management of Information Systems) and MSc (Information Systems Development)
1996-1999	Trinity College, University of Dublin: BSc (Business and Information Technology)
2000-2002	University of Leeds: MBA
2000-2003	Birkbeck College, University of London: Information Systems & Management Examination Board
2000-present	City University of Hong Kong: Information Systems

#### **EXTERNAL MEMBER OF PROFESSORIAL APPOINTMENT BOARDS**

2007	External adviser, John Sharkey Chair in Information Systems and Organisation, University College, Dublin, Ireland
2000; 2001	Chair in Information Systems, University of Southampton, UK
1998	Michael MacCormac Professorship in Management, University College Dublin, Ireland
1997-1998	External Advisor, Chairs in Information Technology and Information Systems, Griffith University, Queensland, Australia
1997	KRAK Professor of Research, Copenhagen Business School, Denmark
1997	Chair in Management Information Systems, University College Cork, Ireland
1997; 2001	Chair in Information Management, Loughborough University, UK
1996	Assessor, Chair in Information Management and Marketing, University of Western Australia
1992	Chair in Information Management, University of Lancaster, UK
1991	Chair in Strategic Information Systems, Cranfield University of Technology, UK

#### **INVITED RESEARCH LECTURES/KEYNOTE ADDRESSES**

1990	British Computer Society: "Determining Feasible Information Systems Strategies", London
1991	Inaugural Lecture: University of Warwick, UK: "Information Technology - A Management Perspective: Boon or Bane?"
1991	British Academy of Management: "Developing Strategic Information Systems", Bath, UK
1991	"Research Methods - An Overview", Finnish Academy of Science, Turku, Finland
1992	Keynote address: "Gaining Business Advantage from IT: Key success factors and pitfalls to be avoided", Informatics and Control Society International Seminar, St Petersburg, Russia
1992	Keynote address: "Information Analysis: Can Formal Methods Help?": 3rd Australian Conference on Information Systems, Wollongong, NSW, Australia
1992	Keynote address: "Strategic Information Systems: Beyond Competitive Advantage" XII Conference of the SE Asia Regional Computer Conference, Hong Kong
1994	Keynote Address: "The Fact and the Fiction of Information Systems Strategy and Business Innovation: Lessons from Research and Practice", International Conference on Information Technology, Kuala Lumpur, Malaysia
1994	"The Fact and the Fiction of Information Systems Planning: From Wish Lists to Wishful Thinking", Jubilee Conference, Copenhagen Business School, Denmark (by special invitation: one of 6 invited speakers worldwide)
1993	"A Manifesto for Information Management Research", Invited Subject Session Speaker, British Academy of Management Conference, Lancaster University, UK
1994	Keynote address: "Taking Information Systems Management Seriously: What Does the 'Stages' Model Tell Us?" Computing Services Association Annual Conference, London, UK
1994	"Relevance and Rigour in Information Systems Research" IFIP Conference, Gold Coast, Australia (lead speaker: research track)
1994	"Managing Business Innovation and Information Technology: A Framework" The LSE Strategy Series, London, UK
1995	Keynote address: "Business Innovation and Information Technology: Dangerous Liaisons?", Hellenic Management Association Conference, Athens, Greece
1995	Keynote address: "Stages Towards Successful Information Systems Management", International Technology & Development Conference, Johannesburg, South Africa
1995	Keynote address: "A Manifesto for Information Systems and Information Management Research: High Time for a Paradigm Shift", Australasian Conference on Information Systems Doctoral Consortium, Perth, Australia

1995	Keynote address: "Strategic Information Systems Management: Challenges and Strategies in Managing Information Systems", 6th Australasian Conference on Information Systems, Perth, Australia
1995	Keynote address: "Taking IT Seriously", 5th Annual Business Information Technology (BIT) Conference, Manchester, UK
1995	Keynote address: "Putting the I into IT", 1st European Conference on Health Informatics, Paris, France
1996	Keynote address: "The Rise and Fall of IT - Enabled Process Innovation: A Soft OR Perspective", 38th Annual Conference of the Operational Research Society, Warwick, UK
1996	Keynote address: "Agendas for Research and Practice in Information Systems Management", 1st European Doctoral Seminar on Strategic Information Management, Turku, Finland
1996	Keynote address: "Rethinking Management Information Systems", The 1996 Information Systems Conference of New Zealand, Palmeston North, New Zealand
1997	Keynote address: "Business Process Re-engineering: The Fad that Forgot People", 2nd International Conference on the Dynamics of Strategy, University of Surrey, UK
1998	Keynote Address: "Research Methods in Information Systems", UKAIS Doctoral Consortium, Staffordshire University, UK
1998	Keynote Address: "Key Information Systems Management Issues: Practitioner Perspectives and Research Implications", Financial Information Systems Conference, Sheffield Hallam University, UK
1999	Keynote address (opening ceremony): "eBusiness, Knowledge Management and Information Systems Strategy", eCommerce Research Centre, Copenhagen Business School, Denmark
2000	Keynote address: "Reformulating the Business – Alignment Issue: Incorporating e-Business and Knowledge Management into Information Systems Strategy", IT 2 <sup>nd</sup> annual IT Conference, Universities of Antwerp and Ghent, Belgium
2000	Keynote address: "Desperately Seeking Strategy: Towards the Recapture of a Coherent Strategy Framework for Information Systems Management?", 10th Annual BIT Conference, Manchester, UK
2001	Invited Address: "Globalization and Parochialism in Information Systems: Issues and Concerns", British Council, Cairo, Egypt
2001	Keynote Address: "Globalisation in Information Systems? Parochialism Rules OK!" 7 <sup>th</sup> Annual Information Systems Development Conference, Royal Holloway College, University of London, UK
2001	Invited Address: "IT and Globalisation: A Challenge Too Far? Global Dimensions Seminar, Fudan University, Shanghai, China
2001	Keynote Address: 'e-Portugal' Conference, Portuguese Electronic Commerce Association Conference, Lisbon, Portugal
2002	Keynote Address: IFIP WG9.4 Conference: "Information Systems in Global Organizations: Unpacking 'Culture'", Bangalore, India
2004	Keynote address on Trans-disciplinary Research, European Accounting Information Systems Conference, Prague, Czech Republic.
2004	Keynote panel: "The Status Quo and Future Development of Knowledge Management", Organizational Knowledge and Learning Conference, Innsbruck, Austria
2004	Keynote address: "Information Technology and Globalization: the need for trans-disciplinary and cross-cultural approaches in the field of Information Systems", 12 <sup>th</sup> European Conference on Information Systems, Turku, Finland
2004	Keynote panel: "The e-University", Annual e-business Conference, Bled, Slovenia
2004	Keynote address: "Information Technology and Globalization: the need for trans-disciplinary and cross-cultural approaches in the field of Information Systems", 1 <sup>st</sup> International Conference on Information Systems and Technology Management, University of São Paulo, São Paulo, Brazil
2004	Keynote address: "On knowledge creation and sharing across frontiers: an information systems strategy perspective", 7 <sup>th</sup> Australian Conference on Knowledge Management and Intelligent Decision Support, Melbourne, Australia
2004	Keynote address: "Reflections on Information Systems Strategising", 15 <sup>th</sup> Australasian Conference on Information Systems, Hobart, Tasmania, Australia
2005	Keynote address: "IT and globalisation: knowledge creation and sharing across frontiers", IS OneWorld '05, Las Vegas, Nevada, USA
2005	Keynote address: "Reflections on Information Systems Strategising", 2 <sup>nd</sup> International Conference on Information Systems and Technology Management, University of São Paulo, São Paulo, Brazil
2006	Keynote address: "Strategizing for agility: confronting information systems inflexibility in dynamic environments", IFIP WG8.6 Conference, Galway, Ireland, June 7-10
2007	Keynote address: "Organizational dynamics of technology-based innovation: Diversifying the Information Systems Research Agenda", IFIP WG8.6 Conference, Manchester, UK, June 14-16

## PUBLICATIONS (as at October 2006)

(a)	Articles in Refereed Journals:	69
(b)	Books:	9
(c)	Editor of Published Conference Proceedings	3
(d)	Book chapters:	44
(e)	Papers in refereed conference proceedings:	78
(f)	Not listed: other research output, including articles in <i>Financial Times</i> , <i>The Observer</i> , <i>Times Higher Education Supplement</i> , <i>Boston Globe</i> , <i>Strategy+Business</i> :	72

**(a) Refereed Journal Articles**

1. R D Galliers, B D Whittaker, J D Clegg & M Mouton (1981) "Improving Employment Prospects for Mentally Handicapped People in Camden - A Systems Study", *Journal of Applied Systems Analysis*, 8: 101-114.
2. E K Somogyi & R D Galliers (1987) "Applied Information Technology: From Data Processing to Strategic Information Systems", *Journal of Information Technology*, 2(1): 30-41.
3. R D Galliers (1987) "Information Systems Planning: A Manifesto for Australian-Based Research" *Australian Computer Journal*, 19(2): 49-55 (Best paper prize 1987).
4. R D Galliers & F F Land (1987). "Choosing an Appropriate Information Systems Research Methodology", *Communications of the ACM*, 30(11): 900-902.
5. R D Galliers & F F Land (1988). "The Importance of Laboratory Experimentation in Information Systems Research - A Response", *Communications of the ACM*, 31(12): 1504-1505.
6. R D Galliers (1991). "Strategic Information Systems Planning: Myths, Reality and Guidelines for Successful Implementation", *European Journal of Information Systems*, 1(1):55-64.
7. R D Galliers & A R Sutherland (1991). "Information Systems Management and Strategy Formulation: The 'Stages of Growth' Model Revisited", *Journal of Information Systems*, 1(2): 89-114.
8. R D Galliers (1991). "La planification des systems d'information: quelques pistes pour l'avenir" ("Information Systems Planning: An Agenda for Further Development"), *Journal de Réflexion sur l'Informatique*, 19:18-20.
9. R D Galliers (1991). "Implementing Strategic Information Systems Plans: Barriers and Opportunities", *Business & Economics Review*, 8: 7-14.
10. R D Galliers (1992). "Information Technology: Management's Boon or Bane?", *Journal of Strategic Information Systems*, 1(2): 50-56.
11. R D Galliers (1992). "Integrating Information Systems into Business: Research at Warwick Business School", *International Journal of Information Management*, 12(3): 160-162.
12. R D Galliers (1992). "Key Information Systems Management Issues for the 1990s", *Journal of Strategic Information Systems*, 1(4): 178-180.
13. R D Galliers (1992). "Strategisch Plannen Met Informatiesystemen: Mythen, Werkelijkheid En Richtlijnen Voor Een Succesvolle Toepassing", *Management En Organisatie Van Automatiserings - Middelen*, 4: 96-113.
14. R D Galliers (1993). "Research Issues in Information Systems", *Journal of Information Technology*, 8(2): 92-98.
15. R D Galliers (1993). "Doctoral Information Systems Research in Britain", *Journal of Information Technology*, 8(2): June, 118-120.
16. R D Galliers (1993). "Towards a Flexible Information Architecture: Integrating Business Strategies, Information Systems Strategies and Business Process Redesign", *Journal of Information Systems*, 3(3): 199-213.
17. R D Galliers (1993). "IT Strategies: Beyond Competitive Advantage", *Journal of Strategic Information Systems*, 2(4): 283-291.
18. R D Galliers, E M Pattison & T Reponen (1994). "Strategic Information Systems Planning Workshops: Lessons from Three Cases", *International Journal of Information Management*, 14(1): 59-66.
19. R D Galliers (1994). "Strategic Information Systems Planning: Issues, Methods and Practical Guidelines", *VESTNIK*, 1-2 '94, Russian Society of Informatics and Computers, Moscow: 12-17 (in Russian).
20. R D Galliers (1994). "Information Systems, Operational Research and Business Re-engineering", *International Transactions on Operational Research*, 1(2): 159-167.
21. S F King & R D Galliers (1994). "Modelling the CASE Process Empirical Issues and Future Directions", *Information & Software Technology*, 36: 587-596.
22. R D Galliers, Y Merali & L Spearing (1994). "Coping with Information Technology? How British Executives Perceive the Key Issues in the mid-1990s", *Journal of Information Technology*, 9(3): 223-238.
23. R D Galliers (1994). "IT-Strategieen: meer dan alleen concurrentie voordeel" *Management En Organisatie Van Automatiserings-Middelen*, 5: 74-83.
24. R D Galliers, P M C Swatman & P A Swatman (1995). "Strategic Information Systems Planning: Deriving Comparative Advantage from EDI", *Journal of Information Technology*, 10(3): 149-157.
25. R D Galliers & B S H Baker (1995). "An Approach to Business Process Re-engineering: The Contribution of Socio-Technical and Soft OR Concepts", *INFOR*, 33(4): 263-278.

26. J Ballantine, R D Galliers & S J Stray (1995). "The Use and Importance of Financial Appraisal Techniques in the IS/IT Investment Decision-Making Process - Recent UK Evidence", *Project Appraisal*, 10(4): 210-218.
27. R D Galliers (1995). "A Manifesto for Information Management Research in the Late 1990s", *British Journal of Management*, 6, December, Special Edition: S45-S52.
28. J Ballantine, R D Galliers & S J Stray (1996). "Information Systems/Technology Evaluation Practices: Evidence from UK Organizations", *Journal of Information Technology*, 11: 129-141.
29. G I Doukidis, P Lybareas & R D Galliers (1996). "Information Systems Planning in Small Business: A Stages of Growth Analysis", *Journal of Systems & Software*, 33: 189-201.
30. J A Swan & R D Galliers (1996). "Networking: The Future for Information Systems", *Data Base*, 27(4): 92-98.
31. R T Watson, G G Kelly, R D Galliers & J C Brancheau (1997). "Key Issues in Information Systems Management: An International Perspective", *Journal of Management Information Systems*, 13(4): 91-115.
32. R D Galliers, M C Jackson & J Mingers (1997). "Organization Theory and Systems Thinking: The Benefits of Partnership", *Organization*, 4(2): 269-278.
33. R D Galliers (1997). Comment on "Management by Maxims", *Sloan Management Review* 38(4): 5-6.
34. P Finnegan, R D Galliers & P Powell (1998). "Systems Planning in an Electronic Commerce Environment in Europe: Rethinking Current Approaches", *International Journal of Electronic Markets*, May, 8(1).
35. R D Galliers, S Madon & R Rashid (1998). "Information Systems Development and Cultural Change in Developing Countries: Linking Theory and Practice", *Journal of Information Technology for Development*, 8(2): 89-100.
36. P Finnegan, R D Galliers & P Powell (1998). "Inter-Organisational Information Systems Planning: Learning for Current Practice", *International Journal of Technology Management*, 17(1/2): 129-144. (Anbar Citation of Excellence)
37. P Finnegan, R D Galliers & P Powell (1998). "Inter-Organisational Systems, Strategy and Structure: The Case for Planning Environments", *Australian Journal of Information Systems*, Special edition on Electronic Commerce, November: 45-55.
38. R D Galliers (1998). "Problems, Knowledge, Solutions: Solving Complex Problems - A Response", *Journal of Strategic Information Systems*, 7(4): 271-274.
39. S Newell, J Swan & R D Galliers (1999). "Business Process Reengineering (BPR): Explaining why BPR has been diffused widely despite concerns about its effectiveness", *Comportamento Organizacional E Gestao*, 5(2): 367-387.
40. M Levy, P Powell & R D Galliers (1999). "Assessing Information Systems Strategy Frameworks in SMEs", *Information & Management*, 36: 247-261.
41. R D Galliers (1999). "Towards the integration of e-business, knowledge management and policy considerations within an Information Systems Strategy framework", *Journal of Strategic Information Systems*, 8(3): 229-234.
42. L C K Ma, J Burn, R D Galliers, R Hackney & P Powell (1999) "Anarchic IS and Business Alignment Strategies: Towards a Configuration Model", *Information Systems Review*, 1: 5-23.
43. S Newell, J A Swan & R D Galliers (2000). "A Knowledge-focused Perspective on the Diffusion and Adoption of Complex Information Technologies: The BPR Example", *Information Systems Journal*, 10(3): 239-259.
44. R D Galliers & J A Swan (2000). "Against Structured Approaches: Information Requirements Analysis as a Socially Mediated Process", *Requirements Engineering Journal*, 5: 74-82.
45. R D Galliers & S Newell (2001). "Electronic Commerce and Strategic Change within Organisations: Lessons from Two Cases", *Journal of Global Information Management*, 9(3): 15-22.
46. S Newell, S L Pan, R D Galliers & J C Huang (2001). "The Myth of the Boundaryless Organization: Limitations of Collaborative Technologies in Global Firms", *Communications of the ACM*, 44(12): 74-76.
47. S Newell, J C Huang, R D Galliers & S L Pan (2003). "Implementing enterprise resource planning and knowledge management systems in tandem: fostering efficiency and innovation complementarity", *Information & Organization*, 13: 25-52.
48. J Huang, E Makou, S Newell & R D Galliers (2003). "Opportunities to learn from 'failure' with electronic commerce: a case study of electronic banking", *Journal of Information Technology*, 18: 17-26.
49. J C Huang, S Newell, R D Galliers & S L Pan (2003). "Dangerous Liaisons? Component-based development and organizational subcultures", *IEEE Transactions on Engineering Management*, 50(1): 89-99.
50. R D Galliers & S Newell (2003). "Back to the future: from knowledge management to the management of information and data", *Information Systems and e-Business Management*, 1(1): 5-13.

51. P Finnegan, R D Galliers & P Powell (2003). Applying Triple Loop Learning to planning electronic systems, *Information Technology and People* 16(4): 461-483.
52. R D Galliers & M Meadows (2003). A discipline divided: globalization and parochialism in Information Systems research, *Communications of the Association for Information Systems*, 11: 108-117.
53. R D Galliers (2003). Change as crisis or growth? Toward a trans-disciplinary view of Information Systems as a field of study – a response to Benbasat and Zmud's call for returning to the IT artifact, *Journal of the Association for Information Systems*, 4(6): 337-351.
54. L Garcia-Lorenzo, E Mittleton-Kelly & R D Galliers (2003). Organizing through the generation and sharing of knowledge, *International Journal of Knowledge, Culture and Change Management*, 3: 275-293.
55. R D Galliers (2004). Trans-disciplinary research in Information Systems, *International Journal of Information Management*, 24(1): 99-106.
56. C Kim & R D Galliers (2004). Toward a diffusion model for internet systems, *Journal of Internet Research*, 14(2): 155-166.
57. C Kim & R D Galliers (2004). Deriving a diffusion framework and research agenda for web-based shopping systems, *Journal of Electronic Commerce Research*, 5(3): 199-215.
58. C Kim, R D Galliers & K H Yang (2005). Comparison of web-based shopping systems in the UK and Korea, *Journal of Global Information Technology Management*, 8(4): 49-66.
59. C Kim & R D Galliers (2006). "The development and application of a configuration model of Web-based shopping systems", *International Journal of Electronic Business*, 4(1), 1-17.
60. K C Desouza, O A El Sawy, R D Galliers, C Loebbecke & R T Watson (2006). "Beyond rigor and relevance towards responsibility and reverberation: Information Systems research that really matters", *Communications of the Association for Information Systems*, 17(16).
61. E L Wagner, S V Scott & R D Galliers (2006). "The creation of 'Best Practice' software: myth, reality and ethics", *Information & Organization*, 16(3), September, 251-275.
62. S Newell & R D Galliers (2006). "Facilitating – or inhibiting – knowing in practice", *European Journal of Information Systems*, 15(5), October, 441-445.
63. R D Galliers (2006). "Commentary on Wanda Orlikowski's 'Material Knowing: The Scaffolding of Human Knowledgeability'", *European Journal of Information Systems*, 15(5), October, 470-472.
64. S-L Pan, S Newell, J C Huang & R D Galliers (2007). "Overcoming knowledge management challenges during ERP implementation: the need to share and integrate different types of knowledge", *Journal of the American Society for Information Science and Technology*, 58(3), 404-419.
65. C Kim & R D Galliers (2007). "A cross-country analysis of key impact factors affecting the diffusion of web-based shopping systems", *Information & Management*, in press.
66. J C Huang, S Newell, B Polson & R D Galliers (2007). "Creating value from a commodity process: a case study of a call center", *Journal of Enterprise Information Management*, in press.
67. R D Galliers & E A Whitley (2007). "Vive les differences? Developing a profile of European Information Systems research as a basis for international comparisons", *European Journal of Information Systems*, 16(1), 20-35.
68. K C Desouza, P Ein-Dor, D J McCubbrey, R D Galliers, M D Myers & R T Watson (2007). "Social activism in Information Systems research: making the world a better place", *Communications of the Association for Information Systems*, 19, 261-277.
69. E A Whitley & R D Galliers (2007). An alternative perspective on citation classics: Evidence from the first ten years of the European Conference on Information Systems, *Information & Management*, in press.

**(b) Books**

1. E K. Somogyi & R D Galliers (eds.) (1987). *Towards Strategic Information Systems*, Cambridge, Mass.: Abacus Press, 251pp.
2. R D Galliers (ed.) (1987). *Information Analysis: Selected Readings*, Wokingham, Berks.: Addison Wesley, 444pp. (Reprinted 1990).
3. R D Galliers (1992). *Information Systems Research: Issues, Methods and Practical Guidelines*, Oxford: Blackwell Scientific Publications, 277pp. (Reprinted 1994 by Alfred Waller Ltd., Henley-on-Thames, Oxfordshire).
4. R D Galliers & B S H Baker (eds.) (1994). *Strategic Information Management: Challenges and Strategies in Managing Information Systems*, Oxford: Butterworth-Heinemann, 390pp. (Reprinted 1995, 1996, 1997, 1998) (Best seller in series).

5. R D Galliers & W Baets (eds.) (1997). *Information Technology and Organisational Transformation: Innovation for the 21st Century Organisation*, Chichester: Wiley, 298pp (Reprinted July 1998; October 1999).
6. W L Currie & R D Galliers (eds.) (1999). *Rethinking Management Information Systems: An Interdisciplinary Perspective*, Oxford: Oxford University Press, 510pp. (Reprinted November 1999).
7. R D Galliers, D E Leidner & B S H Baker (eds.) (1999). *Strategic Information Management: Challenges and Strategies in Managing Information Systems*, 2nd edition, Oxford: Butterworth-Heinemann, 590pp. (Reprinted 2000; 2001).
8. R D Galliers & D E Leidner (eds.) (2003). *Strategic Information Management: Challenges and Strategies in Managing Information Systems*, 3rd Edition, Oxford: Butterworth-Heinemann, 625pp. (Reprinted 2004; 2005; 2006).
9. R D Galliers, M L Markus & S Newell (eds.) (2007). *Exploring Information Systems Research Approaches: Readings and Reflections*, Abingdon, Oxford: Palgrave, 453pp.

**(c) Editor of Published Conference Proceedings**

1. R D Galliers, D R Smith & J Palmer (eds.) (1984). *Proceedings of the International Microcomputer Conference*, WAIT, Perth, WA.
2. G Doukidis, R D Galliers, T Jelassi, H Krcmar & F Land (eds.) (1995). *Proceedings of the Third European Conference on Information Systems*, Athens, Greece, June 1-3, 1384pp. (2 vols.)
3. R D Galliers, C Murphy, S Carlsson, H R Hansen, C Loebbecke & R O'Callaghan (eds.) (1997). *Proceedings of the Fifth European Conference on Information Systems*, Cork, Ireland, June 19-21, 1577pp. (3 vols.).

**(d) Book Chapters**

1. R D Galliers (1986). "Information Technology Planning within the Corporate Planning Process", in A D Duhig & T Berry (eds.), *Integrated Project Control*, State of the Art Report, 15(2), Maidenhead, Berkshire: Pergamon Infotech, 37-51.
2. R D Galliers (1987). "Information Systems Planning in the United Kingdom and Australia: A Comparison of Current Practice", in P. Zorkoczy (ed.), *Oxford Surveys in Information Technology*, 4, 223-255.
3. R D Galliers (1987). "Information Systems and Technology Planning in a Competitive Strategy Framework" in P Griffiths (ed.), *Information Management*, State of the Art Report, 14(7), Maidenhead, Berkshire: Pergamon Infotech, 27-38.
4. R D Galliers (1987). "Educating Information Systems Managers into the 1990s: The WAIT Example", in R A Buckingham, R A Hirschheim, F F Land & C J Tully (eds.), *Information Systems Education: Recommendations and Implementation*, British Computer Society Monographs in Informatics, Cambridge: Cambridge University Press, 166-178.
5. R D Galliers (1987). "On the Nature of Information" in R D Galliers (ed.), *Information Analysis: Selected Readings*, Wokingham, Berkshire: Addison-Wesley, 3-6.
6. R D Galliers (1987). "An Approach to Information Needs Analysis", (*ibid*), 291-304.
7. R D Galliers (1988). "Information Technology Strategies Today: The United Kingdom Experience", in M J Earl (ed.), *Formulating IT Strategies*, Oxford: Clarendon Press, 180-201.
8. D J Klass, A J Lonsdale, R D Galliers, G P Pervan & P H Marshall (1988). "A Research Programme on the Use of GDSS Technology in the Making of Academic Promotion Decisions", in J F George & J F Nunamaker (eds.), *Group Decision Support Systems in Pacific Rim Nations*, Monograph of the Pacific Rim Institute for Information Systems and Management, University of Hawaii, November, 53-60.
9. R D Galliers (1989). "Applied Research in Information Systems Planning", in P Feldman, L Bhabuta & S Holloway (eds.) *Information Management and Planning*. Gower Technical, 45-58.
10. R D Galliers (1992). "Choosing Information Systems Research Approaches", in R D Galliers (ed.) *Information Systems Research: Issues, Methods and Practical Guidelines*, Blackwell Scientific, Oxford, 144-162.
11. D J Klass, A J Lonsdale, R D Galliers, G P Pervan & P H Marshall (1993). "The Use of GDSS Technology in the Making of Academic Promotion Decisions", in J Nunamaker, R Sprague and J George (eds.), *Group Decision Support Systems*, IEEE Press, 14 pp.
12. R D Galliers (1994). "Information and IT Strategy", in J Keen (ed.), *Information Management in Health Services*, Buckingham: Open University Press, 147-170.
13. R D Galliers, P H Marshall, G P Pervan and D J Klass (1994). "DSS Development within an IS Planning Framework", in P Gray (ed.), *Decision Support and Executive Information Systems*, Englewood Cliffs, New Jersey: Prentice Hall, 66-77.
14. E K Somogyi & R D Galliers (1994). "Information Technology in Business: from Data Processing to Strategic Information Systems", in R D Galliers & B S H Baker (eds.), *Strategic Information Management*, Oxford: Butterworth-Heinemann, 9-27. Also in (with a Postscript by R D Galliers & B S H Baker) R D Galliers, *et al.*,

- (1999), *op cit.*: 1-24, and R D Galliers & D E Leidner (2003), *op cit.*, 3-26.
15. R D Galliers & A R Sutherland (1994). "Information Systems Management and Strategy Formulation: The 'Stages of Growth' Concept", in R D Galliers & B S H Baker (eds.), *Strategic Information Management*, Oxford: Butterworth-Heinemann: 91-117. Also in R D Galliers, *et al.*, (1999), *op cit.*: 31-60, and R D Galliers & D E Leidner (2003), *op cit.*, 33-63.
  16. R D Galliers (1994). "Strategic Information Systems Planning: Myths, Reality and Guidelines for Successful Implementation" (*ibid*), 129-147.
  17. R D Galliers (1995). "Rethinking IT Evaluation in the Context of Business Systems Strategy", in B Farbey, D Targett & F Land (eds.), *Hard Money - Soft Outcomes: Evaluating and Managing the IT Investment*, Henley-on-Thames: Alfred Waller, 5-16.
  18. R D Galliers (1995). "IT and Organisational Change: Where does BPR fit in?", in G Burke & J Peppard (eds.), *Examining Business Process Re-Engineering: Current Perspectives and Research Directions*, London: Kogan Page, 118-134.
  19. R D Galliers (1995). "The Place of Information Technology and Radical/ Incremental Change in Business Process Redesign" in V Grover and W J Kettinger (eds.), *Business Process Change: Re-engineering Concepts, Methods and Technologies*, Harrisburg, PA: Idea Group Publishing, 125-142.
  20. R D Galliers (1995). "Reorienting Information Systems Strategy: Integrating Information Systems into the Business" in F.A. Stowell (ed), *Information Systems Provision: The Contribution of Soft Systems Methodology*. London: McGraw-Hill, 51-74.
  21. R D Galliers (1997). "Against Obliteration: Reducing the Risk in Business Process Change", in C Sauer, P Yetton & Associates, *Steps to the Future - Fresh Thinking on the Dynamics of Organisational Transformation*, San Francisco, CA: Jossey-Bass Inc., 161-180.
  22. R D Galliers (1997). "Reflections on Information Systems Research: Twelve Points of Debate", in J Mingers & F Stowell (eds.), *Information Systems Research: 'An Emerging Discipline'*; London: McGraw-Hill, 141-157.
  23. R D Galliers (1997) "Business Process Re-engineering: The Fad that Forgot People" in *The Dynamics of Strategy*, Sems, University of Surrey, 1-13.
  24. R D Galliers & W R J Baets (1998). "Information Technology and Organisational Transformation: The Holy Grail of IT? In R D Galliers & W R J Baets (eds.). *Information Technology and Organisational Transformation: Innovation for the 21st Century Organisation*. Chichester: Wiley, 1-16.
  25. R D Galliers (1998). "Reflections on BPR, IT and Organisational Change". In R D Galliers & W R J Baets (*ibid*), 225-243.
  26. R D Galliers & J A Swan (1999). "Information Systems and Strategic Change: A Critical Review of Business Process Re-engineering". In W L Currie & R D Galliers (eds.) *Rethinking Management Information Systems*, Oxford: Oxford University Press, 361-387.
  27. J Ballantine, R D Galliers & S J Stray (1999). "Information Systems/Technology Evaluation Practices: Evidence from UK Organizations", in L Willcocks & S Lester (eds.), *Beyond the IT Productivity Paradox: Assessment Issues*, Chichester: Wiley, 123-150.
  28. R D Galliers (2001) "A Manifesto for Information Systems as a Topic of Study" in *Information Systems at the Core*, in P. Finnegan & C. Murphy (eds.) Blackhall Publishers, Ireland, 13-29.
  29. Huang, J C, Galliers, R D, Newell, S & Pan, S-L (2002), "Knowledge Management Systems: An Empirical Account of Organizational Efficiency and Flexibility", in *Enterprise Resource Planning: Opportunities and Challenges*, L Hossain, J D Patrick & M A Rashid (eds.), Idea Group Publishing, London, 97-115.
  30. R D Galliers & A Wiggins (2002) "Internet Retailing in the United Kingdom" in *Electronic Commerce: B2C Strategies and Models*, in S. Elliott (ed.), Chichester: Wiley, 179-215.
  31. R D Galliers & S Newell (2002) "Electronic Commerce and Strategic Change within Organisations: Lessons from Two Cases" in *Advanced Topics in Global Information Technology Management, Volume 1*, F Tan (ed.), Idea Group Publishing, Hershey, PA, 12-24.
  32. R D Galliers & F F Land (2002) "Choosing Appropriate Information Systems Research Methodologies" in M D Myers & D Avison (eds.) *Qualitative Research in Information Systems: A Reader*, London: Sage, 13-17.
  33. Huang, J C, Galliers, R D, Newell, S & Pan, S-L (2002) "Knowledge Management Systems: An Empirical Account of Organizational Efficiency and Flexibility", in *Enterprise Resource Planning: Opportunities and Challenges*, L Hossain, J D Patrick & M A Rashid (eds.), Idea Group Publishing, London, 97-115.
  34. R D Galliers & S Newell (2003) "Rethinking Information Systems Strategy: Towards an Inclusive Strategic Framework for Business Information Systems Management" in *Images of Strategy*, S. Cummings & D. C. Wilson (eds.), Oxford: Blackwell, 164-196.
  35. J Huang, S Newell, & R D Galliers (2003). "Knowledge Integration Processes within the Context of Enterprise Resource Planning System Implementation", in *Second-Wave Enterprise Resource Planning Systems* :

*Implementing for Effectiveness* G Shanks, P B Seddon & L P Willcocks (eds.), Cambridge: Cambridge University Press, 351-369.

36. R D Galliers (2003) "Information Systems in Global Organizations: Unpacking 'Culture'" in *The Digital Challenge: Information Technology in the Development Context*, S Krishna & S Madon (eds.), Aldershot: Ashgate, 90-99.
37. R D Galliers (2004). "Reflections on Information Systems Strategizing", in *The Social Study of Information and Communication Technology: Innovation, Actors, and Contexts*, C Avgerou, C Ciborra & F Land, (eds.), Oxford: Oxford University Press, 231-262.
38. A Hatami, & Galliers, R D (2005). "Exploring the Impacts of Knowledge (Re)Use and Organizational Memory on the Effectiveness of Strategic Decisions: A Longitudinal Case Study", in Jennex, M E (ed), *Case Studies in Knowledge Management*, Hershey, PA: Idea Group Publishing, 66-82.
39. R D Galliers & S Newell (2006) "Rethinking IT-enabled knowledge management systems and networks: unpacking data, information and knowledge", in *Knowledge Networks*, G von Krogh, A Seufert & E Enkel, (eds.), Basingstoke: Palgrave Macmillan, 66-73.
40. R D Galliers (2006). "On confronting some of the common myths of Information Systems strategy discourse", in *The (Oxford) Handbook of Information and Communication Technology*, R Mansell, D Quah & R Silverstone (eds.), Oxford: Oxford University Press, 225-243.
41. R D Galliers (2006). "Change as crisis or growth? Toward a trans-disciplinary view of Information Systems as a field of study", in J King & K Lyytinen (eds.), *Information Systems: The Need for a Discipline?* Chichester: Wiley, 147-162.
42. R D Galliers (2006). "'Don't Worry, Be Happy ...' A Post-Modernist Perspective on the Information Systems Domain", in J King & K Lyytinen (eds.), *Information Systems: The Need for a Discipline?* Chichester: Wiley, 324-331.
43. R D Galliers (2006). "Strategizing for agility: confronting information systems inflexibility in dynamic environments", in K De Souza (ed.), *Agile Information Systems*, Oxford: Butterworth Heinemann, 1-15.
44. T Reponen & R D Galliers (2006). "The mutual constitution of strategy and strategizing, and knowledge and knowing: new insights into the nature of confidentiality and security in strategic decision making", in P Walden, R Fullér & J Carlsson (eds.), *Expanding the Limits of the Possible*, Åbo, Finland: Painotalo Gillot, 176-193.

**(e) Papers in Refereed Conference Proceedings**

1. R D Galliers & T R Barnett (1982). "Education and Information Technology: Needs and Opportunities", *Proceedings*, 13th Australian Colleges of Advanced Education Computer Conference, Launceston, Tasmania, Australia, 18-20 August, 133-143.
2. R D Galliers (1984). "Postgraduate Education in Information Systems at WAIT", *Proceedings*, 15th Australian Colleges of Advanced Education Computer Conference, Toowoomba, Queensland, Australia, 26-28 September, Vol. 1, 17 pp.
3. R D Galliers & P F J. Fillery (1984). "The Promise of Fourth Generation Languages: More of the Same only Faster?", *Proceedings*, Australian Computer Conference, Sydney, NSW, Australia, 4-9 September, 159-166.
4. R D Galliers (1985). "An Approach to Information Needs Analysis", in B Shackel (ed.), *Human-Computer Interaction - Interact '84. (Proceedings, IFIP WG 6.3 Conference, London, 4-7 September, 1984)*, Amsterdam: North Holland, 619-628.
5. R D Galliers (1985). "In Search of a Paradigm for Information System Research" in E. Mumford, R Hirschheim, G. Fitzgerald & A T Wood-Harper (eds.), *Research Methods in Information Systems, (Proceedings: IFIP WG 8.2 Colloquium, Manchester, 1-3 September, 1984)*, Amsterdam: North Holland, 85-94.
6. P H Marshall, R D Galliers, D J Klass & G P Pervan (1987). "DSS: An Australian Perspective - Applied Research at Curtin University of Technology: Summary", *Proceedings: Seventh International Conference on Decision Support Systems*, San Francisco, CA, USA, June, 156-158.
7. R D Galliers, G P Pervan, P H Marshall & D J Klass (1988). "Information Systems for Competitive Advantage in the Context of Small Businesses: A Research Proposal", *Proceedings: HICSS-21, 21st Hawaii International Conference on System Sciences*, Hawaii, 5-8 January.
8. R D Galliers (1988). "Planning for Strategic Information Systems", *Proceedings: Information Technology Management for Productivity and Strategic Advantage*, IFIP TC 8, Open Conference, Singapore, 7-8 March.
9. J F George, R D Galliers, K S Raman & K Sung (1988). "International DSSs: The case of GDSS in Pacific Rim Nations", *Proceedings: DSS-88, Eighth International Conference on Decision Support Systems*, Boston, MA, USA, June, 79-82.
10. R D Galliers, P H Marshall, G P Pervan & D J Klass (1988). "DSS Development within an Information Systems Planning Framework", *Proceedings: DSS-88, Eighth International Conference on Decision Support Systems*, Boston, MA, USA, June, 85-94.

11. P H Marshall, D J Atkinson, G P Pervan, R D Galliers & D J Klass (1989). "DSS for Collaborative Work - Taking GDSS into the 1990s", *Proceedings: DSS-89*, Ninth International Conference on Decision Support Systems, San Diego, CA, USA, June.
12. D J Atkinson, R D Galliers, D J Klass, G P Pervan & D J Klass (1989). "Information Technology for Group Decision Making", *Proceedings*, 20th Annual Australian Higher Education Computer Conference, Bendigo, SA, Australia, September.
13. R D Galliers, D J Klass, M. Levy & E. M. Pattison (1991). "Effective Strategy Formulation using Decision Conferencing and Soft Systems Methodology", in P Kerola, R Lee & K. Lyytinen, *Collaborative Work, Social Communications and Information Systems*, Amsterdam: North Holland, 157-177.
14. R D Galliers (1991). "A Scenario-based Approach to Strategic Information System Planning" in M C Jackson, G M Mansell, R L Flood, R B Blackham & S V E Probert (eds.), *Systems Thinking in Europe*, New York: Plenum, 73-87.
15. R D Galliers (1991). "Choosing Appropriate Information Systems Approaches: A Revised Taxonomy", in H-E Nissen, H K Klein & R Hirschheim (eds.), *Information Systems Research: Contemporary Approaches and Emergent Traditions*, Amsterdam: North Holland, 327-345.
16. M H Atkins & R D Galliers (1992). "Human Resource Development for IS Executives", *Proceedings of the 1992 ACM SIGCPR Conference*, Cincinnati, OH, USA, 5-7 April, 129-135.
17. R D Galliers (1992). "Strategic Information Systems Planning: Concepts, Methods and Critical Success Factors", *Proceedings: International Seminar*, St. Petersburg, Russia, 27-28 May, 90-96.
18. R D Galliers (1993). "Strategic Information Systems Planning: Concepts, Methods and Critical Success Factors", *Proceedings: Advanced Information Systems Conference*, London, 17-19 March, 1-5.
19. R D Galliers, P M C Swatman & P A Swatman (1993). "Strategic Information Systems Planning: Deriving Comparative Advantage from EDI", *Proceedings: 6th International Conference, Strategic Systems in the Global Economy of the 90s*, Bled, Slovenia, 7-9 June, 197-206.
20. P A Swatman, R D Galliers & R M Colomb (1993). "Information Analysis: Can Formal Methods Help?", *Proceedings: Third Australian Conference on Information Systems*, University of Wollongong, NSW, Australia, 5-8 October, 239 & 779-782.
21. R D Galliers (1993). "IT Strategies: Beyond Competitive Advantage?", *Proceedings: XII Conference of the South East Asia Regional Computer Confederation*, Hong Kong, 5-8 October, 2,105-109.
22. R D Galliers, S Madon & R Rashid (1994). "Information Systems Implementation and Cultural Change in Developing Countries: Linking Theory and Practice", *Proceedings: SEARC '94*, Karachi, Pakistan, 27-30 November, 93-108.
23. R D Galliers (1995). "Developing and Sustaining Business School-Industry Links: The Warwick Example", *New Approaches to Economics and Business Studies: Central and Eastern Europe*, Warsaw, Poland, 15-17 January, 35-38.
24. P Powell, J Ballantine & R D Galliers (1995). "Daring to be Different: Capital Appraisal and Technology Investments", *Proceedings: 3rd European Conference on Information Systems*, Athens, Greece, June, 87-97.
25. P Yetton, J Burn, R D Galliers & C Sauer (1995). "IT and the Dynamics of Organisational Transformation", *Proceedings: 3rd European Conference on Information Systems*, Athens, Greece, June, 1285-1290.
26. B S H Baker, S J Stray & R D Galliers (1996). "What's in a title? The Nature of Information Management/Systems/Technology Courses in UK Full-time Master of Business Administration Programmes: Part 1", *Proceedings: 4th European Conference on Information Systems*, Lisbon, Portugal, 2-4 July, 971-988.
27. P Finnegan, R D Galliers & P Powell (1996). "Inter-organisational Information Systems Planning - Testing Theory and Practice", *Proceedings: 4th European Conference on Information Systems*, Lisbon, Portugal, 2-4 July, 1125-1131.
28. R D Galliers (1996). "Agendas for Research and Practice in Information Systems Management", *Proceedings: First European Doctoral Seminar on Strategic Information Management*, M Ruohonen & J Parmisto (eds.), Turku Centre for Computer Science, TUCS General Publication No 2, December, 3-9.
29. R D Galliers & J Swan (1997). "Against Structured Approaches: Information Requirements Analysis as a Socially Mediated Process", *Proceedings: 30th Hawaii International Conference on Systems Sciences*, January, Los Alamitos, California: IEEE Computer Society Press, 3, 179-187.
30. R D Galliers, N A Mylonopolous, C Morris & M Meadows (1997). "Information Systems Research Agendas and Practices in the UK: Preliminary Survey Findings", *Proceedings: UK Academy for Information Systems Conference*, Southampton, 2-4 April, McGraw Hill, 143-171.
31. J Mooney, T Byrnes, R D Galliers, B Ives & D E Leidner (1997) "Information Superhighways and the Future of Business Schools and Business Education", *Proceedings: 7th International Conference, Eastern Academy of Management*, Dublin, Ireland, 15-19 June, 56-57.

32. M Levy, P Powell, Y Merali & R D Galliers (1997). "Assessing Information Systems Strategy Development Frameworks in SMEs", *Proceedings: 5th European Conference on Information Systems*, Cork, Ireland, 19-21 June, 553-569.
33. P Finnegan, R D Galliers & P Powell (1997). "Investigating Inter-Organisational Information Systems Planning Practices in Ireland and the UK", (*ibid*), 281-294.
34. J Mooney, T Byrnes, R D Galliers, B Ives & D E Leidner (1997). "Will the Internet Really Revolutionise The Business School and Business Education?", (*ibid*), 1529-1531.
35. T Y Chameeva, R D Galliers & D C Wilson (1997). "The Transferability of Information Technology and Information Systems Management Concepts to Russian Organisations". *Proceedings: 13th EGOS Colloquium: Organisational Responses to Radical Environmental Changes*, Budapest University of Economic Sciences, Budapest, Hungary, 3-5 July, 344-345.
36. R D Galliers (1997). "Applying the Stages of Growth Concept to the Management of IT in Russian Organisations". *Proceedings: Euro XV - Informs XXXIV Joint International Conference*, Barcelona, Spain, 14-17 July, 126.
37. L C K Ma, J M Burn, R D Galliers & P Powell (1998). "Successful Management of Information Technology: A Strategic Alignment Perspective": *Proceedings: 31st Hawaii International Conference on Systems Sciences*, January, Los Alamitos, California: IEEE Computer Society Press.
38. J A Swan, S Newell & R D Galliers (1998). "Explaining the Paradox of Business Process Re-engineering Diffusion Despite its Limited Success". *Proceedings: 9th International Conference of the Information Resources Management Association*, Boston, MA, USA, 17-20 May, 500-511.
39. S Newell, J Swan & R D Galliers (1998). "The Diffusion of Business Process Re-engineering: A Conceptual Model", *Proceedings: 6th European Conference on Information Systems*, Aix-en-Provence, France, 4-6 June, 467-482.
40. S J Stray, B S H Baker & R D Galliers (1998). "The Content of Information Management Systems/Technology Courses in UK Full-time Master of Business Administration Programmes, Part II", *ibid*, 695-709.
41. D E Leidner & R D Galliers (1998). "Sales Support for On-Line Product Sales: The Challenge Facing Small Global Firms", *Proceedings: AIS Americas Conference*, Baltimore, MD, USA, August, 435-437.
42. S Newell, J Swan, R D Galliers & H Scarborough (1999). "The Intranet as a Knowledge Management Tool? Creating Electronic Fences", *Proceedings: Information Resources Management Association International Conference*, Hershey, PA, USA, 16-19 May, Idea Group Publishing, Hershey, 612-619.
43. P Finnegan, R D Galliers & P Powell (1999). "Guidelines for Effective Information Systems Planning in Inter-Organisational Environments", *Proceedings: 7<sup>th</sup> European Conference on Information Systems*, Copenhagen, Denmark, 23-25 June, Vol. I, 171-181.
44. P Ein-Dor, G Davis, G Fitzgerald & R D Galliers (1999). "The Future of IS Publications: Electronic, Paper, or Both?", *Proceedings: 7<sup>th</sup> European Conference on Information Systems*, Copenhagen, Denmark, 23-25 June, Vol. III, 1013-1017.
45. R D Galliers & S Newell (2000), "Advancing Information Management: Revelling in Information Rather than Knowledge", *Proceedings: 11<sup>th</sup> International Conference of the Information Resources Management Association*, Anchorage, Alaska, USA, 21-24 May, Idea Group Publishing. Hershey, PA, USA, 1144-1145
46. T J Larsen, P Finnegan, R D Galliers & S L Jarvenpaa (2000). "Integrating e-Business, Knowledge Management and Policy Considerations within an Information Systems Strategy Framework", *Proceedings: 8<sup>th</sup> European Conference on Information Systems*, Vienna, Austria, 3-3 July, 730-733.
47. R D Galliers & S Newell (2000). "Electronic Commerce *Within* Organizations: Lessons from Two Cases", *Proceedings: AIS Americas Conference*, Long Beach, CA, 10-13 August, Vol. II, 717-722.
48. S Newell & R D Galliers (2000). "More than a footnote: The perils of multidisciplinary research collaboration", *Proceedings: AIS Americas Conference*, Long Beach, CA, 10-13 August, Vol. III, 1738-1742.
49. P Finnegan, R D Galliers & P Powell (2001). "Operationalising Guidelines for Inter-Organisational Systems Planning: Exploring a Learning Model", *Proceedings: 9<sup>th</sup> European Conference on Information Systems*, Bled, Slovenia, 27-29 June, 530-535.
50. R D Galliers & S Newell (2001). "Back to the Future: From Knowledge Management to Data Management", *Proceedings: 9<sup>th</sup> European Conference on Information Systems*, Bled, Slovenia, 27-29 June, 609-615.
51. J C Huang, S Newell, S L Pan & R D Galliers (2001). "Knowledge Integration Processes within the Context of Enterprise Resources Planning (ERP) Systems Implementation", *Proceedings: 9<sup>th</sup> European Conference on Information Systems*, Bled, Slovenia, 27-29 June, 1214-1226.

52. J C Huang, S Newell, R D Galliers & S-L Pan (2001). "Enterprise Resource Planning and Knowledge Management Systems: Managerial Panaceas or Synergetic Solutions?" *Proceedings: Americas Conference on Information Systems*, Boston, USA, 3-5 August .
53. J C Huang, S Newell, R D Galliers & S-L Pan (2001). "Intellectual Buy-in and Emotional Buy-in: A Reappraisal of ERP Implementation" *Proceedings: Americas Conference on Information Systems*, Boston, USA, 3-5 August.
54. J C Huang, Newell, S, Galliers, R D & Pan, S-L (2001). "Organisational Memory Reconfiguration: A Grounded Theory Study", *Proceedings: British Academy of Management Conference*, Cardiff, UK, 5-7 September.
55. J C Huang, Newell, S, Galliers, R D & Pan, S-L (2001). "Enterprise Resource Planning and Knowledge Management Systems: Synergetic Solutions?", *Proceedings: 10<sup>th</sup> International Conference Information Systems Development*, Royal Holloway, University of London, London, 5-7th September, 2001, in *New Perspectives on Information Systems Development: Theory, Methods and Practice*, G Harindranath, D Rosenberg, J A A Sillince, W Wojtkowski, W G Wojtkowski, S Wrycza & J Zupancic (eds.), Kluwer Academic, New York, USA.
56. R D Galliers (2001). "Rethinking Information Systems Strategy: Towards an Inclusive Strategic Framework for Business Information Systems Management?", *Proceedings: EGOS Colloquium*, Lyon, France, 5-7 July.
57. F Land, L Mathiassen, R D Galliers, M Cushman & R Baskerville (2001). "Collaboration between Academics and Practitioners Using Action Research", *Proceedings: IFIP TC8/WG8.2 Working Conference, Realigning Research and Practice in Information Systems Development: The Social and Organizational Perspective*, Boise, Idaho, USA, 27-29 July 2001, 467-470.
58. R D Galliers, E Enkel, L D Murphy & S Newell (2001). "Knowledge Management: Hype, Hope or Folly?", *Proceedings: IFIP TC8/WG8.2 Working Conference, Realigning Research and Practice in Information Systems Development: The Social and Organizational Perspective*, Boise, Idaho, USA, 27-29 July, 471-475.
59. J C Huang, S Newell, R D Galliers & S L Pan (2001). "Intellectual Buy-In and Emotional Buy-In: Reappraisal of ERP Implementation", *Proceedings: 7<sup>th</sup> AMCIS*, Boston, Massachusetts, USA, 1068-1073.
60. J C Huang, S Newell, R D Galliers & S L Pan (2001). "ERP and Knowledge Management Systems: Managerial Panaceas or Synergistic Solutions?", *Proceedings: 7<sup>th</sup> AMCIS*, Boston, Massachusetts, USA, 1136-1141.
61. S Newell, H Scarbrough, J Swan, M Robertson & R D Galliers (2002) "The Importance of Process Knowledge for Cross Project Learning: Evidence from a UK Hospital", *Proceedings: 35<sup>th</sup> Hawaii International Conference on Systems Sciences*, Hawaii, 7-10 January.
62. R D Galliers & E A Whitley (2002) "An Anatomy of European Information Systems Research ECIS 1993-ECIS 2002: Some Initial Findings" in *10<sup>th</sup> European Conference on Information Systems*, Gdansk, Poland, 6-8 June.
63. J C Huang, J C, S Newell & R D Galliers (2002) "The Impact of Organisational Sub-cultures on the Implementation of Computer-based development: A Case Study of an International Investment Bank", *Proceedings: 10<sup>th</sup> European Conference on Information Systems*, Gdansk, Poland, 6-8 June.
64. R D Galliers & E Enkel (2002). "Toward a more inclusive framework for knowledge management and information systems strategizing", *Proceedings: 22<sup>nd</sup> Annual International Conference of the Strategic Management Society*, Paris, France, 22-25 September.
65. R D Galliers & C Kim (2002) "The Diffusion of Web-Based Shopping Systems as a New Business Enabler", *Proceedings: ICEB Second International Conference on Electronic Business*, Taipei, Taiwan, 10-13 December.
66. A Hatami, R D Galliers & J Huang (2003) "Exploring the Impacts of Knowledge (Re)Use and Organizational Memory on the Effectiveness of Strategic Decisions: A Longitudinal Case Study", *Proceedings: 36<sup>th</sup> Hawaii International Conference on Systems Sciences*, Hawaii, January.
67. J Huang, S Newell & R D Galliers (2003) "Conceptualizing the Three Dimensions of Inter-Organizational Communities of Practice", *Proceedings: 11<sup>th</sup> European Conference on Information Systems*, Naples, Italy, 19-21 June.
68. L Garcia-Lorenzo, E Mittleton-Kelly & R D Galliers (2003), "Organisational Complexity: Organizing through the Generation and Sharing of Knowledge", *Proceedings: 3<sup>rd</sup> International Conference on Knowledge, Culture and Organizational Change*, Penang, Malaysia, August.
69. C Kim & R D Galliers (2003). "The Diffusion of Web-Based Shopping Systems as a New Business Enabler", *Proceedings: IASTED International Conference on Internet and Multimedia Systems and Applications*, 13-15 August, Honolulu, Hawaii, USA.
70. J Huang, Newell, S & Galliers, R D (2003). "Implementing and appropriating component-based development from the aspect of cross-functional collaboration", 17<sup>th</sup> ANZAM conference, Australia.
71. C Giannaris & Galliers, R D (2003). "Examining knowledge assets in the knowledge creation process: reengineering the maintenance work request/order system at a Greek oil refinery as an illustration", Knowledge

Management and Organisational Learning Conference, Lancaster.

72. E Wagner, Galliers, R D & Scott, S V (2004). "Under construction: making the best of 'best practice'", *Proceedings: IFIP WG 8.2 Conference*, Manchester, 433-451.
73. C Kim & Galliers, R D (2004). "An international comparison of the diffusion of Web-Based Shopping Systems", *Proceedings: 8<sup>th</sup> Pacific-Asia Conference on Information Systems (PACIS)*, Shanghai, China, 8-11 July.
74. S Newell, H Scarbrough, J Swan, & R D Galliers (2005). "Sharing learning through documents: conflicting outcomes", *Proceedings: 38<sup>th</sup> Hawaii International Conference on System Sciences*, 3-6 January, Waikoloa, Hawaii, USA.
75. R D Galliers (2006). "On confronting some of the common myths of Information Systems strategy discourse: towards a revised framework", *Proceedings: OLKC 2006 Conference*, University of Warwick, Coventry, UK, 20 - 22 March.
76. Newell, S & Galliers R D (2006). "Knowledge Transfer: Short-Circuiting the Learning Cycle?" *Proceedings: 39th Annual Hawaii International Conference on System Sciences*, 7: 149.2 (<http://csdl2.computer.org/comp/proceedings/hicss/2006/2507/07/250770149b.pdf>)
77. Clemmensen, T, Galliers, R D, Vidgen, R & Whitley, E A (2006). "Determining the profile of the ECIS community: a bibliometrics approach", *Proceedings: 14<sup>th</sup> European Conference on Information Systems*, Gothenburg, Sweden, 9-11 June.
78. R D Galliers (2007). "Organizational dynamics of technology-based innovation: Diversifying the Information Systems Research agenda", *Proceedings: IFIP WG 8.6 Conference*, Manchester, UK, June 14-16, T McMaster, D Wastell, E Ferneley & J I DeGross (eds.), New York: Springer, 15-18.

#### **DOCTORAL STUDENTS SUPERVISED (inc. year of graduation)**

University of Warwick

1. Stephen Elliot "Strategic Information Systems Planning for Competitive and Cooperative Advantage in a Developing Country", 1994.
2. Frank Gregory "The Conceptual Basis of Information Systems Design Methodologies" (jointly with J. Mingers), 1994.
3. Walter Baets "Information Technology Management in Banking: Information Systems Strategy Alignment", 1994.
4. Stephen King "Using and Evaluating CASE Tools: From Software Engineering to Phenomenology", 1995.
5. Elizabeth Pattison "The Contribution of Soft Systems Methodology to the Achievement of Change in Organisational Culture", 1995.
6. David Grimshaw "Using Geographical Information Systems in Business: Selecting an Appropriate Strategy", 1996.
7. Takis Lybareas "Information Systems Planning within a Non-typical Socio-technical Environment: The Case of Greece", 1996.
8. Bernadette Baker "The Existence of Feedback and its Relationship with Information Systems Planning Success", 1996.
9. David Wilson "Towards a Maturity Model of Information Systems Development", 1997.
10. Louis Ma "Alignment of Information Systems Strategy with Business Needs", (jointly with P Powell), 1997.
11. Valerie Flynn "Organisational Factors affecting the Career Development of Information Systems Professionals" (jointly with H Scarbrough), 1997.
12. Pat Finnegan "Inter-Organisational Systems Planning: An Exploratory Study" (jointly with P Powell), 1998.
13. Willie Golden "Exploring the links between Inter-Organisational Systems and Flexibility" (jointly with P Powell), 1998.
14. Susan Gasson "Cooperative Information Systems Design: How Multi-Domain Information Systems Design Takes Place in UK Organisations" (jointly with P Powell), 1998.
15. Maris Martinsons "Strategic Intelligence in Hong Kong", 1999.
16. Joseph McDonagh "Exploring the Role of Executive Management in Shaping Strategic Change" (jointly with L Fitzgerald), 1999.
17. Ann Latham "The Emergence of Undergraduate Information Systems Education in the United Kingdom and its Challenges for the Future: A Pluralistic, Multi-Stakeholder Analysis", 2002.
18. Joan Ballantine "Towards an Understanding of Capital Investment Decisions and Performance Measurement Systems: The Development of an Explanatory Framework of Evaluation Practices for Information Systems and Information Technology Investments", 2003.

LSE

19. Changsu Kim "The Diffusion of Web-Based Shopping Systems: A Comparative Analysis of the Key Impact Factors in the UK and Korea", 2003.
20. Costantinos Giannaris "Making Sense of Knowledge Creation Processes: The Case of a Greek Petrochemical Industry", 2005

#### **TEACHING**

**Executive Programmes**

Sessions on the impact of IT on organisations; on business-IT strategy alignment; on the role of senior management in dealing with information systems management issues; on IS sourcing decisions, on managing corporate transformation, on knowledge management, etc. on behalf of, *inter alia*:

Allied Domecq; Arthur Andersen; Andersen Consulting; British Steel; Bond Corporation; Cheshire County Council; Future Steps Ltd.; Reed Elsevier; Health Department of Western Australia; KPMG; Shell International Petroleum Co.; Telenor, Norway; Woodside Offshore Petroleum, Australia.

Also, contributions of a similar nature on behalf of:

ALBA, Athens, Greece; Australian Graduate School of Management, Sydney, Australia; Cranfield School of Management, UK; Catholic University of Portugal, Lisbon, Portugal; Copenhagen Business School, Denmark; Curtin Business Centre, Curtin University, Perth, Western Australia; INSEAD, Fontainebleau, France; Judge Institute of Management Studies, University of Cambridge; LETI (Leningrad Electro-Technical Institute), St Petersburg, Russia; London School of Economics; Lovanium International Management Centre, Brussels, Belgium; Melbourne Business School, University of Melbourne, Australia; Nyenrode University, The Netherlands; University of Amsterdam, The Netherlands; University of St Gallen, Switzerland.

## PhD Programmes

Qualitative Research Methods; Research Issues & Methods in Information Systems

### MBA/MPA/MSc

Information Management; Information Systems Strategy; Business - Information Technology Strategy Alignment; Soft Systems Methodology; Business Process Reengineering; Business Transformation and the Management of Change; Organisational Impacts of Information Technology; Electronic Commerce; Information Requirements Determination; Knowledge Management

### Undergraduate

MIS; Strategic Information Management; Soft Systems Methodology

## MEDIA APPEARANCES

Australia: Radio: Australian Broadcasting Corporation; Radio Australia

USA: TV: CN8 and NECN (New England Cable News channel);

## INVITED RESEARCH SEMINARS

**Australia:** Australian Graduate School of Management, University of New South Wales: Curtin University, Perth, Western Australia; Melbourne Business School, University of Melbourne, Victoria; University of Sydney; University of Western Australia

**Belgium:** Catholic University of Leuven; University of Antwerp; University of Ghent

**Canada:** HEC, Montreal, Quebec; Queen's University, Kingston, Ontario

**China:** Jiaotong University

**Denmark:** Copenhagen Business School

**Finland:** The Finnish Academy; Helsinki School of Economics; Turku School of Economics & Business Administration

**France:** ESSEC; INSEAD

**Greece:** Athens University of Economics and Business Administration; Hellenic Management Association

**Hong Kong:** City University of Hong Kong; Hong Kong Polytechnic University; Hong Kong University; Hong Kong University of Science & Technology

**Ireland:** Trinity College, University of Dublin; University College, Cork; University College, Dublin

**Netherlands:** University of Amsterdam; Nyenrode University (The Netherlands Business School); Vrije University, Amsterdam

**New Zealand:** Massey University, Palmerston North; University of Auckland; University of Christchurch

**Portugal:** Catholic University of Portugal, Lisbon

**Russia:** Moscow State University

**Singapore:** National University of Singapore

**Spain:** IESE, Barcelona

**Sweden:** Stockholm School of Economics

**Switzerland:** University of St Gallen

**UK:** Brunel University; Cambridge University; Imperial College, University of London; Lancaster University; London School of Economics & Political Science; Oxford University; Strathclyde University; University of Bath

**USA:** Louisiana State University; Southern Methodist University, Dallas, TX; University of Montana

## REFEREING AND REVIEWING

### (a) For Academic Journals

*Accounting, Management and Information Technology; Australian Journal of Information Systems; Decision Support Systems; European Journal of Information Systems; Proceedings of the IEE: Journal of Software Engineering; Information & Organization; Information Systems Frontiers; Information Systems Journal; Information Systems Research; Information Technology & People; International Business Review; Journal of the Association for Information Systems; Journal of Management Studies; Journal of Organizational Computing; Management Learning; Management Science; MIS Quarterly; New Technology, Work and Employment; OMEGA; Organization; Organization Science; Organization Studies; Research Policy; Scandinavian Journal of Information Systems, Wirtschaftsinformatik.*

### (b) For Research Councils, Foundations, and Universities

Australian Research Council; EPSRC; ESRC; Hong Kong Research Grants Council; Irish Research Council for the Humanities and Social Sciences; Kuwait University; Leverhulme Trust; Nuffield Foundation; Research Board: The Institute of Chartered Accountants in England and Wales; Social Sciences and Humanities Research Council of Canada; University of Kuwait; University of Queensland Research Grants Scheme.

### (c) For Publishers

Addison Wesley; Alfred Waller Ltd; Blackwell; Blackwell Scientific; Butterworth-Heinemann; Cambridge University Press; Cassell plc; Chapman & Hall; Elsevier; Frank Cass Publishing; International Thomson Publishers; McGraw-Hill; Oxford University Press; Portland Press; Prentice-Hall; Routledge; Sage.