



## DANA ELMAN VISHKIN

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**Policy stream:** Public Policy and Management

**Contact:** dana.elman@gmail.com

**Nationality:** Israeli

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### Education:

**9/2005 – 6/2009**

**The Interdisciplinary Centre Herzlia**

Law and Government

**9/2010 – 12/2011**

**The Interdisciplinary Centre Herzliya**

Conflict Resolution

### Languages:

**English** – Fluent

**Hebrew** – Native speaker

**Spanish** – Beginner

**French** – Intermediate

### IT Skills:

**Microsoft Office** – Advanced

**Stata** – Beginner

### Key academic interests:

Law

Economics

Policy

Finance

Management

### Key extra-curricular interests:

Reading

Travelling

Baking

Yoga

Skiing

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### Work Experience:

**4/2013 – 10/2014**

**Policy for businesses**

**Senior SME Policy and Business Analyst**

**Tel Aviv, Israel**

- Analysed economic strategic issues, top three resulted in policy implementation by Ministers, MPs and OECD for reducing the productivity gap for SMEs and increasing their access to finance
- Consulted numerous CEOs on accessing innovation grants and reducing costs of credit by more than 2 per cent IRR
- Introduced and screened SMEs in the Clean-Tech industry to private investors and funds.

**1/2012 – 12/2012**

**Deloitte Analytics Israel**

**Consultant**

**Ramat-Gan, Israel**

- Consulted 3rd largest bank in Israel on market research for projects on segmentation, increasing mortgage sales
- Consulted largest healthcare provider on business development and market research targeting US HMOs.