

## **Suggested readings for PS core courses**

Please note that the purpose of this listing is to give you a 'flavour' of the texts used on each of the core courses.

Our intention is not to make you feel overwhelmed but to help you prepare for your time with us.

Additional readings will be recommended to you on arrival.

In the meantime happy reading.

### **Organisational and Social Psychology (PS404)**

S Clegg & C Handy, *Studying Organisations: Theory and Method*, Sage, 1998; E H Schein, *Organisational Psychology* (3rd edn), Prentice Hall, 1988; G Morgan, *Images of Organisation* (2nd edn), Sage, 1997; E Jaques, *Requisite Organisation*, Casson Hall, 1989; A Bryman (Ed), *Doing Research in Organisations*, Routledge, 1988; D Hoskins & I Morley, *A Social Psychology of Organising*, Simon and Schuster, 1992; Hosking, D.-M., Dachler, H. P., & Gergen, K. J. (1995). *Management and organization : relational alternatives to individualism*. Aldershot, Brookfield, USA: Avebury. Hosking, D.-M., & Morley, I. E. (1991). *A Social Psychology of Organizing*. Hemel Hempstead: Harvester Wheatsheaf. K E Weick, *Sense Making in Organisation*, Addison Wesley, 1995.

### **Psychology of Economic Life (PS465)**

Barkow, J., Cosmides, L., & Tooby, J. (1992). *The adapted mind: Evolutionary psychology and the generation of culture*. New York: Oxford University Press. Oxford University Press. Diamond, J. (2005). *Collapse. How societies choose to fail or succeed*. New York: Penguin Books. Goffman, E. (1959). *The presentation of self in everyday life*. New York: Doubleday Anchor books. Henrich, J. (2015). *The secret of our success: How culture is driving human evolution, domesticating our species, and making us smarter*. Princeton University Press. Himmelweit, H. T. & Gaskell G. (1990). *Societal psychology*. London: Sage Publications, Inc. Johansson, T. (2000). *Social Psychology and Modernity*. Buckingham & Philadelphia: Oxford University Press. Kahneman, D. (2011). *Thinking, fast and slow*. New York: Farrar, Straus and Giroux. Lewis, A. (Ed.). (2008). *The Cambridge Handbook of Psychology and Economic Behaviour*. Cambridge: Cambridge University Press. Lewis, A., Webley, P., & Furnham, A. (1995). *The New Economic Mind*. Hemel Hempstead: Harvester/Wheatsheaf Books. Farr, R. M. (1997). "The new economic mind: The social psychology of economic behavior: A. Lewis, P. Webley, and A. Furnham (eds.)" Book review. *Journal of Economic Psychology*, 18(6), 713-717. Mead, G. H. (1934). *Mind, self & society: from the standpoint of a social behaviorist*. Chicago: The University of Chicago press. Thaler, R. H., & Sunstein, C. R. (2008). *Nudge: Improving decisions about health, wealth, and happiness*. New Haven & London: Yale University Press. Webley, P., Burgoyne, C., Lea, S., & Young, B. (2001). *The Economic Psychology of Everyday Life*. Hove & Philadelphia: Psychology Press

### **Social and Cultural Psychology (PS400)**

M. Tomasello, *The Cultural Origins of Human Cognition*. Harvard University Press, 1999; M. Cole, *Cultural Psychology: A once and future discipline*. Harvard University Press, 1996; Moscovici, *Social Representations: Explorations in Social Psychology*. Polity Press, 2000; L. Vygotsky *Mind in Society*, Harvard University Press, 1978.; J. Valsiner and A. Rosa (Eds). *Cambridge Handbook of Sociocultural Psychology*. Cambridge University Press, 2007; S. Jovchelovitch, *Knowledge in Context*:

Representations, community and culture. Routledge, 2007; G. Semin & G. Echterhoff, *Grounding Sociality: Neurons, Mind and Culture*. Psychology Press, 2010; B Franks. *Cognition and Culture: Evolutionary Perspectives*. Palgrave Macmillan, 2011; J Israel & H Tajfel, *The Context of Social Psychology*, Academic Press, 1972; M Billig, *Arguing and Thinking: A Rhetorical Approach to Social Psychology*, CUP, 1987; K Deaux & G Philogene, *Representations of the Social*, Blackwell, 2001; R M Farr, *The Roots of Modern Social Psychology*, Blackwell, 1996; U. Flick, *The Psychology of the Social*. Cambridge University Press, 1998; H Tajfel, *Human Groups and Social Categories; Studies in Social Psychology*, CUP, 1981; J. Wertsch (ed.) *Culture, Communication and Cognition*. Cambridge University Press, 1985.

### **Social and Public Communication (PS429)**

J Habermas, *Theory of Communicative Action*, Vol 1 + 2, Polity Press, 1997; R Heath & B Jennings, *Human Communication Theory and Research: Concepts, Contexts, and Challenges* (2nd edn), Lawrence Erlbaum, 2000; A Mattelart & Mattelart, *Theories of Communication: a Short Introduction*, Sage, 1998; D McQuail, *McQuail's Mass Communication theory* (4th edn), Sage, 2000; R Rice & C Atkin, *Public Communication Campaign*, Sage, 2000; E Rogers, *Diffusion of Innovation*, Free Press, 1995; D Sperber & D Wilson, *Relevance: Communication and Cognition*, Cambridge, 1995.