

# Decision Making Under Uncertainty

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First Masterclass

# Outline

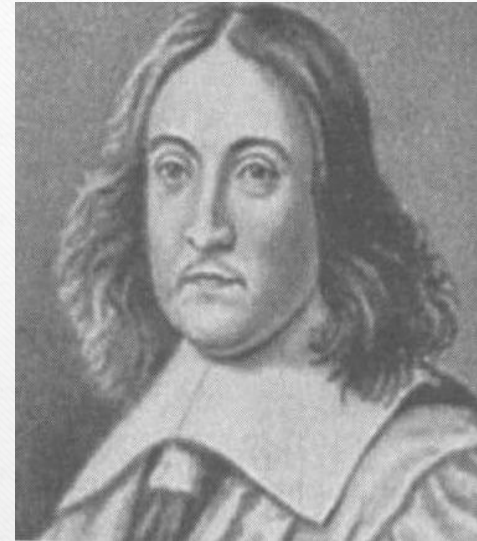
- A short history
- Decision problems
- Uncertainty
- The Ellsberg paradox
- Probability as a measure of uncertainty
- Ignorance



# Probability



Blaise Pascal



Pierre Fermat

- Probability measures the opposite of uncertainty
- Laws of probability and chance developed through discussions of gambling problems
- Gamble to maximise expected monetary gain



# Bernouilli's Hypothesis

- Principle of maximising expected monetary value leads to the St. Petersburg paradox.
- Bernouilli's solution was the concept of expected benefit or **utility**.



Daniel Bernoulli (1700-1782)



# The Modern Theory



Frank Ramsey



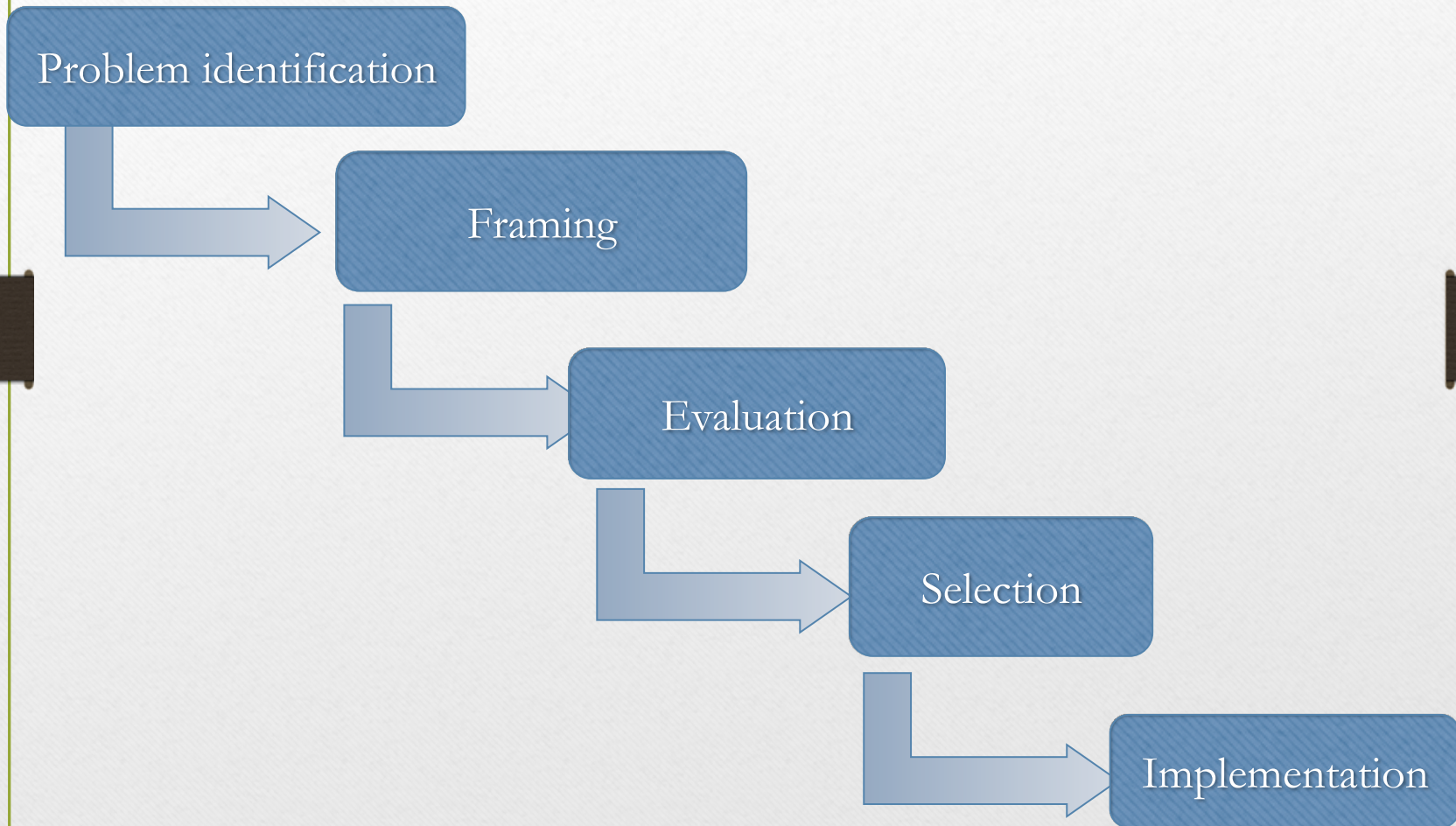
John Von Neumann



Leonard Savage



# Decision Processes





# Choice and Value

## Choice problem

- Given a set of alternatives and what we know about them, which ones should and/or can we select?
- Formally, the problem of specifying a choice function.

## Value-based Choice

A choice function is based on a value relation iff the value relation explains/justifies the choices it encodes.

- Formally, a mapping from alternatives and value relation to a subset of alternatives
- Optimising / maximising / satisficing choice
- Choice-value relations



# Decision Problems Under Uncertainty

- A decision problem under uncertainty is characterised by:
  1. A set of alternatives or options
  2. The possible states of the world
  3. The possible consequences (in each state) of each action
- A decision frame consists of a decision problem plus the ‘givens’: canonically the agent’s information/beliefs and values/preferences.
- A decision rule is a mapping from a decision frame to a (possibly partial) ordering of the alternatives.



# Standard Decision Problems

In the absence of any option or state-space uncertainty, a decision problem can be represented by a state-consequence matrix (or variants for people, times, places, etc.).

| Actions | States |       |     |       |
|---------|--------|-------|-----|-------|
|         | $S_1$  | $S_2$ | ... | $S_n$ |
| A       | $a_1$  | $a_2$ | ... | $a_n$ |
| B       | $b_1$  | $b_2$ | ... | $b_n$ |



# Relations and Orders

- Informational givens canonically specified by a pair of relations:
  - An ‘at least as credible/probable’ relation  $\succeq$  on sets of states (events or propositions)
  - An ‘at least as preferred/good’ relation  $\succsim$  on consequences (subset of propositions)
  - Open to different interpretations
- When these relations are partial orders – i.e. complete and transitive - they are numerically representable by credibility or utility functions (see Debreu, Krantz et al)
  - Continuity required for uncountable sets
  - When not complete, they are representable by sets of such numerical measures (Evren & OK, 2011)



## Some Important Facts

Suppose that  $\succeq$  and  $\triangleright$  are continuous partial orders defined on an atomless Boolean algebra of propositions  $\Omega$ . Then:

1. If  $\triangleright$  is quasi-additive then it is representable by a probability.
2. If  $\succeq$  is an averaging relation that coheres with  $\triangleright$  then  $\succeq$  is representable by a desirability.
3. If these relations are not complete then they can be represented by sets of probability/desirability functions

Let  $\alpha \wedge \gamma = \perp = \beta \wedge \gamma$ .

Quasi-additivity:  $\alpha \succeq \beta \iff \alpha \vee \gamma \succeq \beta \vee \gamma$

Averaging:  $\alpha \succeq \gamma \iff \alpha \succeq \alpha \vee \gamma \succeq \gamma$



# Decision Making Under Uncertainty

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The orthodoxy:

- All uncertainty in a standard decision problem is captured by a probability measure on events.
- Rationality requires maximising the expectation of utility relative to one's uncertainty and one's preferences.



## Expected Utility Theory

- Probabilities for states and utilities for consequences are given (either objectively or subjectively).
- EU says pick the action which maximises expected benefit:

$$EU(A) = \sum_i U(a_i) \cdot \Pr(S_i)$$

States

| Actions | States     |            |     |            |
|---------|------------|------------|-----|------------|
|         | $\Pr(S_1)$ | $\Pr(S_2)$ | ... | $\Pr(S_n)$ |
| A       | $U(a_1)$   | $U(a_2)$   | ... | $U(a_n)$   |
| B       | $U(b_1)$   | $U(b_2)$   | ... | $U(b_n)$   |



# Justifications

- Arguments for Probabilism
  - Dutch book (De Finetti)
  - Axiomatic (Cox, van Fraassen)
  - Accuracy (Joyce)
- Arguments for EU
  - Long run optimisation
  - Axiomatic (Ramsey, Savage, etc.)



# The Sure-Thing Principle

**P1** (Ordering):  $\succsim$  is a partial order

**P2** (Separability):  $f \succsim g$  iff  $f' \succsim g'$

|    | E  | $\neg E$ |
|----|----|----------|
| f  | X  | Y        |
| g  | X* | Y        |
| f' | X  | Z        |
| g' | X* | Z        |

**P3** (State-independence):  $f \succsim g$  iff  $X \succsim X^*$



# Subjective Probability

**Qualitative Probability** : Let  $E$  and  $F$  be any events and  $f$  and  $g$  the actions displayed below. Then:

$$E \succeq F \text{ iff } X \succeq Y$$

|   |   |          |
|---|---|----------|
|   | E | $\neg E$ |
| f | X | Y        |

|   |   |          |
|---|---|----------|
|   | F | $\neg F$ |
| g | X | Y        |

P4: The relation  $\succeq$  is complete



# Ellsberg's Paradox

|           | Red | Black | Yellow |
|-----------|-----|-------|--------|
| Lottery A | 100 | 0     | 0      |
| Lottery B | 0   | 100   | 0      |

|           | Red | Black | Yellow |
|-----------|-----|-------|--------|
| Lottery C | 100 | 0     | 100    |
| Lottery D | 0   | 100   | 100    |

Ellsberg's Prefs:  $A \succeq B$  and  $D \succeq C$

By P2:  $A \succeq B \Leftrightarrow C \succeq D$

By P4: Red  $\supseteq$  Black iff  $A \succeq B$

Black or Yellow  $\supseteq$  Red or Yellow iff  $D \succeq C$



# Representing Uncertainty

Is uncertainty adequately represented by numerical probability?

- Paradox of ideal evidence (Peirce, Popper).
- Risk versus uncertainty (Knight, Keynes) [Keynes on Uncertainty](#)
- Ambiguity and Ellsberg's paradox
- Bounded agents and incompleteness



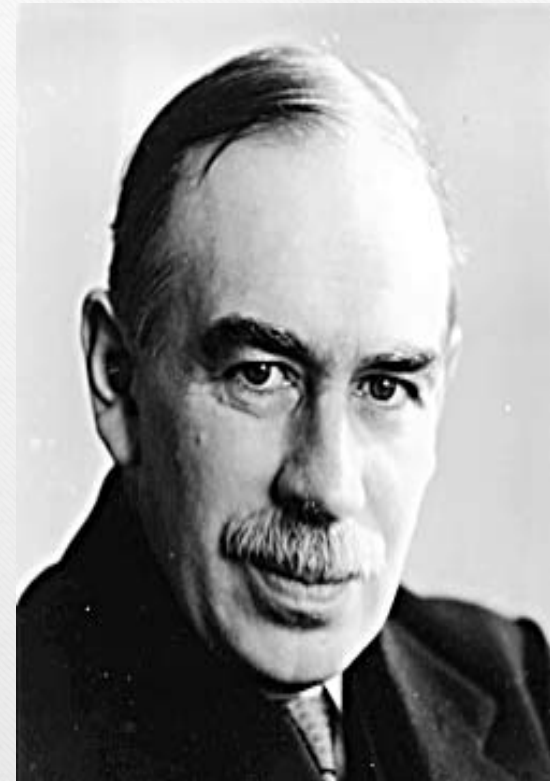
# Alternatives to Probability

- Dempster-Shafer belief functions (convex capacities, non-additive probabilities)
- Sets of probabilities (intervals, lower-upper probabilities)
- Second-order measures (confidences, reliabilities)
- What does this mean for how we make decisions?
- Decision Making under Ignorance



# Keynes on Uncertainty

By "uncertain" knowledge, let me explain, I do not mean merely to distinguish what is known for certain from what is only probable. The game of roulette is not subject, in this sense, to uncertainty; . . . . Even the weather is only moderately uncertain. The sense in which I am using the term is that in which the prospect of a European war is uncertain, or the price of copper . . . . **About these matters there is no scientific basis on which to form any calculable probability whatever. We simply do not know.** [Representing Uncertainty](#)





# Decision Making under Ignorance

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In cases of ignorance your information consists of a utility on consequences and nothing more.

| Actions | States   |          |     |          |
|---------|----------|----------|-----|----------|
|         | $S_1$    | $S_2$    | ... | $S_n$    |
| A       | $U(a_1)$ | $U(a_2)$ | ... | $U(a_n)$ |
| B       | $U(b_1)$ | $U(b_2)$ | ... | $U(b_n)$ |

## Ordinal Rules

- **Dominance:** Don't choose dominated alternatives.

$$\forall i, U(a_i) \geq U(b_i) \Rightarrow A \succeq B$$

- **Maximin:** Choose the action with best worst outcome.

$$A \succeq B \Leftrightarrow \min[U(a_i)] \geq \min[U(b_i)]$$

- **Maximax:** Choose the action with best best outcome.

$$A \succeq B \Leftrightarrow \max[U(a_i)] \geq \max[U(b_i)]$$

- These rules require only ordinal utility information



- Maximin (maximax) is unreasonably pessimistic (optimistic)
- Dominance can conflict with both Maximin and Maximax e.g. Car dominates Take Bus
  - Leximin and Leximax avoid this problem
- Dominance assumes independence of states from acts, but can this be assumed under ignorance?

| Actions  | Traffic States |        |       |
|----------|----------------|--------|-------|
|          | Heavy          | Medium | Light |
| Take Bus | -2             | 0      | 10    |
| Walk     | -1             | -1     | -1    |
| Car      | -2             | 2      | 10    |

## Hurwicz Criterion

- Let  $h$  be a measure of your pessimism taking values in  $[0,1]$
- **Hurwicz Index:**  $H(A) = h \cdot \text{Max}[U(a_i)] + (1 - h)\text{Min}[U(a_i)]$
- Choose the action which maximises the Hurwicz index e.g. Take Bus is strictly preferred to Walk iff  $h < 2/3$

| Actions  | Traffic States |        |       |
|----------|----------------|--------|-------|
|          | Heavy          | Medium | Light |
| Take Bus | -2             | -2     | 1     |
| Walk     | -1             | -1     | -1    |



## Hurwicz Criterion (cont.)

Issues:

- Is pessimism a stable psychological attitude?
- Gives invariant advice (only) if utilities are cardinally measurable
- Also conflicts with dominance

| Actions  | Traffic States |        |       |
|----------|----------------|--------|-------|
|          | Heavy          | Medium | Light |
| Take Bus | -2             | -2     | 1     |
| Walk     | -1             | -1     | -1    |
| Car      | -2             | 1      | 1     |

## Maximean

- Choose the action with greatest average benefit:

$$V_{mean}(A) = \frac{\sum_{i=1}^n U(a_i)}{n}$$

- Main problem: not partition-independent e.g. {heavy, medium, light} versus {heavy, not-heavy}

| Actions  | Traffic States |        |       |
|----------|----------------|--------|-------|
|          | Heavy          | Medium | Light |
| Take Bus | -4             | 1      | 1     |
| Walk     | -1             | -1     | -1    |



# Minimising Regret

**Regret Index:**  $r(a_i) = \max(u(x_i)) - u(a_i)$

**Minimax Regret:** Choose the action which minimises the maximum regret.

| Actions  | Traffic States |        |        |
|----------|----------------|--------|--------|
|          | Heavy          | Medium | Light  |
| Take Bus | -2 [1]         | -2 [1] | 1 [0]  |
| Walk     | -1 [0]         | -1 [0] | -1 [2] |

# Minimising Regret

Conflicts with independence of irrelevant alternatives

| Actions  | Traffic States |        |        |
|----------|----------------|--------|--------|
|          | Heavy          | Medium | Light  |
| Take Bus | -2 [1]         | -2 [3] | 1 [0]  |
| Walk     | -1 [0]         | -1 [2] | -1 [2] |
| Car      | -2 [1]         | 1 [0]  | 1 [0]  |